

## Rail Supply Group, Coronavirus Taskforce Research, May 2020

*Methodology: Savanta ComRes interviewed 442 individuals working in the UK rail supply sector online between 30<sup>th</sup> April and 18<sup>th</sup> of May 2020. Savanta ComRes is a member of the British Polling Council and abides by its rules. Full tables at [www.comresglobal.com](http://www.comresglobal.com)*

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## RSG Covid Survey 2020

### Q1. To the best of your knowledge, what is your organisation's annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Less than £150k	33 7%	33 17% bc	- -	- -	3 6%	26 17% cdgik	4 3%	4 3%	4 7%	2 5%	- -	3 9%	2 3%	- -	2 3%
£150k-£500k	36 8%	35 18% bc	- -	1 1%	3 6%	22 14% ceg	5 4%	10 8% e	- -	4 11% e	1 3%	2 6%	6 10% e	1 4%	7 9% e
£500k-£999k	31 7%	31 16% bc	- -	- -	5 10%	15 10%	7 5%	6 5%	1 2%	2 5%	1 3%	3 9%	3 5%	- -	2 3%
£1million-£2.9million	92 21%	43 22% c	48 33% ac	- -	10 20%	22 14%	24 18%	24 20%	8 14%	3 8%	7 18%	4 13%	11 19%	5 19%	20 26% bf
£3 million-£4.9 million	48 11%	16 8% c	32 22% ac	- -	4 8%	9 6%	16 12%	11 9%	4 7%	4 11%	8 21% b	2 6%	5 8%	1 4%	6 8%
£5 million-£9.9 million	54 12%	17 9% c	33 23% ac	1 1%	1 2%	15 10%	18 14% a	13 11%	9 16% a	5 13% a	7 18% a	1 3%	5 8%	4 15%	10 13% a
£10 million-£24.9 million	47 11%	11 6%	15 10%	20 23% ab	5 10%	14 9%	16 12%	20 17%	7 13%	9 24% bh	8 21% bh	1 3%	8 14%	4 15%	10 13%
£25 million-£49.9 million	27 6%	6 3%	5 3%	16 18% ab	3 6%	7 4%	14 11% bf	8 7%	5 9%	- -	1 3%	5 16% bf	3 5%	4 15%	4 5%
£50 million-£99.9 million	18 4%	1 1%	5 3% a	12 14% ab	2 4%	5 3%	8 6%	9 7%	3 5%	3 8%	1 3%	- -	1 2%	- -	5 7%
£100 million or more	51 12%	3 2%	8 5% a	37 43% ab	14 28% bcdgk	19 12%	19 14%	14 12%	15 27% bcd	6 16%	4 10%	10 31% bcdgk	13 22%	8 30%	10 13%
Don't know	5 1%	- -	- -	- -	- -	2 1%	1 1%	2 2%	- -	- -	1 3%	1 3%	2 3%	- -	- -
Net: Less than £1m	100 23%	99 51% bc	- -	1 1%	11 22% g	63 40% acdefgik	16 12%	20 17%	5 9%	8 21% g	2 5%	8 25% eg	11 19%	1 4%	11 14%
Net: £1m-10m	194 44%	76 39% c	113 77% ac	1 1%	15 30%	46 29%	58 44% bh	48 40%	21 38%	12 32%	22 56% abfhi	7 22%	21 36%	10 37%	36 47% bh

## RSG Covid Survey 2020

### Q1. To the best of your knowledge, what is your organisation's annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

Significance Level: 95%

	Rail related revenue			Role in the rail sector											
	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector	
Total	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: £10m+	143	21	33	85	24	45	57	51	30	18	14	16	25	16	29
	32%	11%	23%	98%	48%	29%	43%	42%	54%	47%	36%	50%	42%	59%	38%
			a	ab	b		b	b	b	b		b			

## RSG Covid Survey 2020

### Q1. To the best of your knowledge, what is your organisation's annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Less than £150k	33 7%	23 9%	1 2%	3 5%	2 2%	2 2%	4 8%	10 10%	32 11%	1 1%	1 1%	- -	1 7%	24 7%	5 2%	28 17%
		d					bde		bcd						a	
£150k-£500k	36 8%	22 8%	2 3%	3 5%	8 8%	4 5%	3 6%	7 7%	36 12%	- -	- -	- -	3 20%	27 7%	10 4%	26 15%
									bcd						a	
£500k-£999k	31 7%	14 5%	5 8%	3 5%	11 11%	7 9%	3 6%	3 3%	30 10%	1 1%	1 1%	- -	1 7%	25 7%	22 8%	9 5%
					ag				bcd							
£1million-£2.9million	92 21%	50 19%	14 22%	12 20%	25 25%	20 24%	11 23%	14 14%	86 30%	6 4%	5 5%	1 2%	5 33%	70 19%	58 21%	34 20%
					g				bcd							
£3 million-£4.9 million	48 11%	21 8%	12 19%	9 15%	12 12%	7 9%	11 23%	6 6%	39 13%	9 6%	9 9%	- -	2 13%	41 11%	32 12%	16 10%
			ag				aeg		bd		d					
£5 million-£9.9 million	54 12%	32 12%	7 11%	12 20%	10 10%	11 13%	4 8%	10 10%	30 10%	24 16%	24 24%	- -	1 7%	47 13%	36 13%	18 11%
									d	d	ad					
£10 million-£24.9 million	47 11%	29 11%	10 16%	7 11%	12 12%	13 16%	4 8%	9 9%	16 6%	31 20%	29 28%	2 4%	2 13%	31 9%	40 15%	7 4%
										ad	ad				b	
£25 million-£49.9 million	27 6%	15 6%	7 11%	7 11%	10 10%	9 11%	4 8%	6 6%	7 2%	20 13%	11 11%	9 18%	- -	27 7%	17 6%	10 6%
										a	a	a				
£50 million-£99.9 million	18 4%	16 6%	1 2%	1 2%	1 1%	1 1%	1 2%	8 8%	1 *	17 11%	9 9%	8 16%	- -	17 5%	15 5%	3 2%
		d					de			a	a	a				
£100 million or more	51 12%	42 16%	4 6%	4 7%	7 7%	7 9%	3 6%	26 26%	10 3%	41 27%	13 13%	28 56%	- -	47 13%	36 13%	15 9%
		d					abcdef			ac	a	abc				
Don't know	5 1%	4 1%	1 2%	- -	1 1%	1 1%	- -	2 2%	3 1%	2 1%	- -	2 4%	- -	5 1%	3 1%	2 1%
												c				
Net: Less than £1m	100 23%	59 22%	8 13%	9 15%	21 21%	13 16%	10 21%	20 20%	98 34%	2 1%	2 2%	- -	5 33%	76 21%	37 14%	63 38%
									bcd						a	

## RSG Covid Survey 2020

### Q1. To the best of your knowledge, what is your organisation's annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

Significance Level: 95%

	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff		
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Net: £1m-10m	194 44%	103 38%	33 52%	33 54%	47 47%	38 46%	26 54%	30 30%	155 53%	39 26%	38 37%	1 2%	8 53%	158 44%	126 46%	68 40%
			g	ag	g	g	ag		bcd	d	bd					
Net: £10m+	143 32%	102 38%	22 34%	19 31%	30 30%	30 37%	12 25%	49 49%	34 12%	109 72%	62 61%	47 94%	2 13%	122 34%	108 39%	35 21%
							cdf		a	a	abc			b		



## RSG Covid Survey 2020

### Q1. To the best of your knowledge, what is your organisation's annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Less than £150k	33 7%	26 7%	5 6%	21 7%	12 10%	21 7%	10 7%	25 8%	8 7%
£150k-£500k	36 8%	24 7%	12 14% ae	27 9%	9 7%	18 6%	18 13% ae	23 7%	13 11%
£500k-£999k	31 7%	27 8%	4 5%	26 8%	5 4%	20 7%	11 8%	22 7%	9 8%
£1million-£2.9million	92 21%	76 22%	16 19%	65 21%	27 22%	61 21%	29 21%	67 21%	25 22%
£3 million-£4.9 million	48 11%	36 10%	12 14%	31 10%	16 13%	34 12%	13 9%	42 13% b	6 5%
£5 million-£9.9 million	54 12%	38 11%	14 17%	40 13%	14 11%	34 12%	20 14%	41 13%	13 11%
£10 million-£24.9 million	47 11%	43 12% f	4 5%	36 11% f	11 9%	39 13% bf	7 5%	33 10%	14 12%
£25 million-£49.9 million	27 6%	19 5%	6 7%	14 4%	12 10% c	14 5%	13 9% c	17 5%	10 9%
£50 million-£99.9 million	18 4%	16 5%	2 2%	14 4%	4 3%	14 5%	4 3%	11 3%	7 6%
£100 million or more	51 12%	43 12%	7 8%	39 12%	12 10%	36 12%	14 10%	41 13%	10 9%
Don't know	5 1%	3 1%	1 1%	1 *	2 2%	3 1%	1 1%	4 1%	1 1%
Net: Less than £1m	100 23%	77 22%	21 25%	74 24%	26 21%	59 20%	39 28%	70 21%	30 26%
Net: £1m-10m	194 44%	150 43%	42 51%	136 43%	57 46%	129 44%	62 44%	150 46%	44 38%
Net: £10m+	143 32%	121 34% b	19 23%	103 33%	39 31%	103 35% b	38 27%	102 31%	41 35%

## RSG Covid Survey 2020

### Q2. To the best of your knowledge, what is your organisation's rail related annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Less than £150k	73	73	-	-	6	44	14	11	6	3	1	6	8	2	3
	17%	37%	-	-	12%	28%	11%	9%	11%	8%	3%	19%	14%	7%	4%
		bc				acdefgik						gk	k		
£150k-£500k	74	74	-	-	6	33	15	9	2	4	5	3	9	3	17
	17%	38%	-	-	12%	21%	11%	7%	4%	11%	13%	9%	15%	11%	22%
		bc				cde							e		cde
£500k-£999k	49	49	-	-	4	18	13	12	3	2	6	4	5	2	8
	11%	25%	-	-	8%	12%	10%	10%	5%	5%	15%	13%	8%	7%	11%
		bc													
£1million-£2.9million	76	-	76	-	9	14	23	29	11	7	9	3	7	5	16
	17%	-	52%	-	18%	9%	17%	24%	20%	18%	23%	9%	12%	19%	21%
			ac				b	b	b		b				b
£3 million-£4.9 million	36	-	36	-	4	9	13	10	-	5	8	1	4	1	5
	8%	-	25%	-	8%	6%	10%	8%	-	13%	21%	3%	7%	4%	7%
			ac		e	e	e	e		e	bdehik		e		
£5 million-£9.9 million	34	-	34	-	-	9	12	8	6	3	3	1	5	2	7
	8%	-	23%	-	-	6%	9%	7%	11%	8%	8%	3%	8%	7%	9%
			ac				a		a	a	a		a		a
£10 million-£24.9 million	32	-	-	32	3	6	14	16	7	5	3	2	8	4	11
	7%	-	-	37%	6%	4%	11%	13%	13%	13%	8%	6%	14%	15%	14%
			ab				b	b	b	b			b		b
£25 million-£49.9 million	21	-	-	21	5	5	13	10	7	1	-	5	3	3	4
	5%	-	-	24%	10%	3%	10%	8%	13%	3%	-	16%	5%	11%	5%
			ab		g		bg		bg			bg			
£50 million-£99.9 million	15	-	-	15	5	6	6	6	3	3	1	3	3	1	1
	3%	-	-	17%	10%	4%	5%	5%	5%	8%	3%	9%	5%	4%	1%
			ab		k							k			
£100 million or more	19	-	-	19	8	7	7	4	10	5	2	3	4	3	4
	4%	-	-	22%	16%	4%	5%	3%	18%	13%	5%	9%	7%	11%	5%
			ab		bcdk				bcdk	bd					
Don't know	13	-	-	-	-	5	2	6	1	-	1	1	3	1	-
	3%	-	-	-	-	3%	2%	5%	2%	-	3%	3%	5%	4%	-
													k		
Net: Less than £1m	196	196	-	-	16	95	42	32	11	9	12	13	22	7	28
	44%	100%	-	-	32%	61%	32%	26%	20%	24%	31%	41%	37%	26%	37%
		bc				acdefghik						e	e		e

## RSG Covid Survey 2020

### Q2. To the best of your knowledge, what is your organisation's rail related annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: £1m-10m	146	-	146	-	13	32	48	47	17	15	20	5	16	8	28
	33%	-	100%	-	26%	21%	36%	39%	30%	39%	51%	16%	27%	30%	37%
			ac				bh	bh		bh	abehi				bh
Net: £10m+	87	-	-	87	21	24	40	36	27	14	6	13	18	11	20
	20%	-	-	100%	42%	15%	30%	30%	48%	37%	15%	41%	31%	41%	26%
			ab		bg		b	b	bcdgk	bg		bg	b		b

## RSG Covid Survey 2020

### Q2. To the best of your knowledge, what is your organisation's rail related annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Less than £150k	73 17%	49 18% de	6 9%	8 13%	5 5%	6 7%	9 19% d	15 15% d	68 23% bcd	5 3%	3 3%	2 4%	5 33%	58 16%	28 10%	45 27% a
£150k-£500k	74 17%	41 15%	12 19%	7 11%	18 18%	11 13%	9 19%	11 11%	66 23% bcd	8 5%	6 6%	2 4%	1 7%	59 16%	41 15%	33 20%
£500k-£999k	49 11%	20 7%	9 14% g	5 8%	18 18% ag	13 16% ag	5 10%	5 5%	44 15% bcd	5 3%	4 4%	1 2%	1 7%	41 11%	41 15% b	8 5%
£1million-£2.9million	76 17%	44 16%	14 22%	10 16%	16 16%	12 15%	8 17%	12 12%	61 21% bd	15 10%	13 13%	2 4%	5 33%	59 16%	52 19%	24 14%
£3 million-£4.9 million	36 8%	19 7%	5 8%	7 11%	11 11%	11 13%	7 15%	10 10%	22 8%	14 9%	13 13% d	1 2%	- -	30 8%	20 7%	16 10%
£5 million-£9.9 million	34 8%	20 7%	5 8%	8 13%	10 10%	9 11%	3 6%	8 8%	12 4%	22 14% ad	20 20% ad	2 4%	1 7%	27 7%	23 8%	11 7%
£10 million-£24.9 million	32 7%	21 8%	5 8%	6 10%	10 10%	9 11%	2 4%	9 9%	6 2%	26 17% a	22 22% ad	4 8% a	2 13%	23 6%	22 8%	10 6%
£25 million-£49.9 million	21 5%	14 5%	5 8%	6 10%	6 6%	6 7%	4 8%	6 6%	1 *	20 13% a	10 10% a	10 20% a	- -	20 6%	15 5%	6 4%
£50 million-£99.9 million	15 3%	12 4%	2 3%	3 5%	3 3%	3 4%	1 2%	7 7%	- -	15 10% a	6 6% a	9 18% ac	- -	13 4%	12 4%	3 2%
£100 million or more	19 4%	18 7% bcde	- -	- -	- -	- -	- -	13 13% bcdef	3 1%	16 11% ac	2 2%	14 28% abc	- -	19 5%	12 4%	7 4%
Don't know	13 3%	10 4%	1 2%	1 2%	2 2%	2 2%	- -	5 5%	7 2%	6 4%	3 3%	3 6%	- -	12 3%	8 3%	5 3%
Net: Less than £1m	196 44%	110 41%	27 42%	20 33%	41 41%	30 37%	23 48% g	31 31%	178 61% bcd	18 12%	13 13%	5 10%	7 47%	158 44%	110 40%	86 51% a

## RSG Covid Survey 2020

### Q2. To the best of your knowledge, what is your organisation's rail related annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

Significance Level: 95%

	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff		
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Net: £1m-10m	146 33%	83 31%	24 38%	25 41%	37 37%	32 39%	18 38%	30 30%	95 33% d	51 34% d	46 45% ad	5 10%	6 40%	116 32%	95 35%	51 30%
Net: £10m+	87 20%	65 24%	12 19%	15 25%	19 19%	18 22%	7 15%	35 35% abdf	10 3%	77 51% a	40 39% a	37 74% abc	2 13%	75 21%	61 22%	26 15%

## RSG Covid Survey 2020

### Q2. To the best of your knowledge, what is your organisation's rail related annual income / turnover / sales (i.e. revenue)?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Less than £150k	73 17%	56 16%	13 16%	52 17%	20 16%	47 16%	23 16%	51 16%	22 19%
£150k-£500k	74 17%	56 16%	18 22%	58 18%	16 13%	45 15%	29 21%	53 16%	21 18%
£500k-£999k	49 11%	45 13%	4 5%	41 13%	8 6%	36 12%	13 9%	36 11%	13 11%
£1million-£2.9million	76 17%	62 18%	13 16%	51 16%	25 20%	56 19%	19 14%	60 18%	16 14%
£3 million-£4.9 million	36 8%	26 7%	10 12%	19 6%	16 13%	18 6%	16 11%	30 9%	6 5%
£5 million-£9.9 million	34 8%	28 8%	5 6%	28 9%	6 5%	24 8%	9 6%	24 7%	10 9%
£10 million-£24.9 million	32 7%	26 7%	6 7%	22 7%	10 8%	22 7%	10 7%	23 7%	9 8%
£25 million-£49.9 million	21 5%	17 5%	4 5%	12 4%	9 7%	13 4%	8 6%	12 4%	9 8%
£50 million-£99.9 million	15 3%	10 3%	4 5%	11 4%	4 3%	8 3%	7 5%	11 3%	4 3%
£100 million or more	19 4%	17 5%	2 2%	13 4%	6 5%	17 6%	2 1%	15 5%	4 3%
Don't know	13 3%	8 2%	4 5%	7 2%	4 3%	8 3%	4 3%	11 3%	2 2%
Net: Less than £1m	196 44%	157 45%	35 42%	151 48%	44 35%	128 44%	65 46%	140 43%	56 48%
Net: £1m-10m	146 33%	116 33%	28 34%	98 31%	47 38%	98 33%	44 31%	114 35%	32 28%
Net: £10m+	87 20%	70 20%	16 19%	58 18%	29 23%	60 20%	27 19%	61 19%	26 22%

## RSG Covid Survey 2020

**Q3. Which of the following describe your organisation's role(s) in the rail sector and its supply chain? Please select all that make up at least 25% of your organisation's revenue.**

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Professional services	156	95	32	24	26	156	27	23	19	13	4	18	27	9	13
	35%	48%	22%	28%	52%	100%	20%	19%	34%	34%	10%	56%	46%	33%	17%
		bc			cdgk	acdefghik			dgk	gk		cdegk	cdgk		
Construction	132	42	48	40	17	27	132	56	22	2	3	4	8	6	18
	30%	21%	33%	46%	34%	17%	100%	46%	39%	5%	8%	13%	14%	22%	24%
			a	ab	bfg hi		abdefghik	bfg hi	bfg hi						fg
Maintenance	121	32	47	36	13	23	56	121	11	21	19	3	13	10	13
	27%	16%	32%	41%	26%	15%	42%	100%	20%	55%	49%	9%	22%	37%	17%
		a	a	a			abehik	abcefg h i k		abehik	abehik				
Technology Systems & Services	59	22	16	18	12	27	8	13	14	6	5	19	59	15	4
	13%	11%	11%	21%	24%	17%	6%	11%	25%	16%	13%	59%	100%	56%	5%
			ab	ab	cdk	ck			cdk			abcde f g k	abcde f g h k		
Signalling and telecoms	56	11	17	27	16	19	22	11	56	6	4	7	14	11	6
	13%	6%	12%	31%	32%	12%	17%	9%	100%	16%	10%	22%	24%	41%	8%
		a	a	ab	bcdgk				abcde f g h i k			dk	bdk		
Design contractors	50	16	13	21	50	26	17	13	16	8	4	7	12	7	4
	11%	8%	9%	24%	100%	17%	13%	11%	29%	21%	10%	22%	20%	26%	5%
			ab	ab	bcde f g h i k	k			cdgk	k		k	k		
OEMs (original equipment manufacturer)	39	12	20	6	4	4	3	19	4	9	39	-	5	3	2
	9%	6%	14%	7%	8%	3%	2%	16%	7%	24%	100%	-	8%	11%	3%
		a	a	a				bch k		abce h i k	abcde f h i k		c		
Rolling stock	38	9	15	14	8	13	2	21	6	38	9	2	6	4	2
	9%	5%	10%	16%	16%	8%	2%	17%	11%	100%	23%	6%	10%	15%	3%
			a	a	ck	c		bck	c	abcde f g h i k	bck		c		
IT Systems & Services	32	13	5	13	7	18	4	3	7	2	-	32	19	8	-
	7%	7%	3%	15%	14%	12%	3%	2%	13%	5%	-	100%	32%	30%	-
			ab	ab	cdgk	cdgk			cdgk	k		abcde f g i k	abcde f g k		
Communications	27	7	8	11	7	9	6	10	11	4	3	8	15	27	1
	6%	4%	5%	13%	14%	6%	5%	8%	20%	11%	8%	25%	25%	100%	1%
			a	a	ck			k	bcdk	k		bcdgk	bcdgk		

## RSG Covid Survey 2020

**Q3. Which of the following describe your organisation's role(s) in the rail sector and its supply chain? Please select all that make up at least 25% of your organisation's revenue.**

BASE: All respondents

Significance Level: 95%

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Other rail sector	76	28	28	20	4	13	18	13	6	2	2	-	4	1	76
	17%	14%	19%	23%	8%	8%	14%	11%	11%	5%	5%	-	7%	4%	100%
							h								abcdefghi
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



## RSG Covid Survey 2020

**Q3. Which of the following describe your organisation's role(s) in the rail sector and its supply chain? Please select all that make up at least 25% of your organisation's revenue.**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Professional services	156 35%	108 40% bd	14 22%	17 28%	24 24%	24 29%	13 27%	45 45% bcdef	111 38% c	45 30%	22 22%	23 46% bc	3 20%	130 36%	82 30%	74 44% a
Construction	132 30%	82 31%	21 33%	19 31%	38 38% g	32 39% g	16 33%	21 21%	66 23%	66 43% a	44 43% a	22 44% a	5 33%	106 29%	100 36% b	32 19%
Maintenance	121 27%	73 27%	15 23%	15 25%	34 34%	29 35%	10 21%	30 30%	71 24%	50 33%	32 31%	18 36%	4 27%	102 28%	77 28%	44 26%
Technology Systems & Services	59 13%	45 17% e	7 11%	6 10%	13 13%	5 6%	5 10%	24 24% bce	31 11%	28 18% a	17 17%	11 22% a	1 7%	50 14%	33 12%	26 15%
Signalling and telecoms	56 13%	35 13%	10 16%	9 15%	16 16%	12 15%	7 15%	14 14%	26 9%	30 20% a	14 14%	16 32% ac	1 7%	46 13%	38 14%	18 11%
Design contractors	50 11%	39 15% ce	6 9%	3 5%	8 8%	5 6%	5 10%	17 17% ce	28 10%	22 14%	9 9%	13 26% ac	4 27%	36 10%	31 11%	19 11%
OEMs (original equipment manufacturer)	39 9%	21 8%	5 8%	5 8%	8 8%	2 2%	3 6%	11 11% e	30 10%	9 6%	8 8%	1 2%	1 7%	33 9%	24 9%	15 9%
Rolling stock	38 9%	27 10% de	3 5%	2 3%	2 2%	2 2%	3 6%	18 18% abcde	19 7%	19 13% a	12 12%	7 14%	2 13%	30 8%	21 8%	17 10%
IT Systems & Services	32 7%	23 9%	4 6%	4 7%	4 4%	4 5%	3 6%	11 11%	17 6%	15 10%	7 7%	8 16% a	- -	27 7%	16 6%	16 10%
Communications	27 6%	20 7% c	1 2%	- -	3 3%	5 6%	- -	8 8% cf	13 4%	14 9% a	4 4%	10 20% abc	- -	23 6%	20 7%	7 4%
Other rail sector	76 17%	44 16%	16 25%	13 21%	18 18%	13 16%	14 29% a	18 18%	43 15%	33 22%	24 24% a	9 18%	2 13%	64 18%	50 18%	26 15%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

## RSG Covid Survey 2020

**Q3. Which of the following describe your organisation's role(s) in the rail sector and its supply chain? Please select all that make up at least 25% of your organisation's revenue.**

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Professional services	156 35%	125 36%	25 30%	116 37%	37 30%	109 37%	45 32%	109 33%	47 41%
Construction	132 30%	108 31%	22 27%	96 31%	36 29%	96 33%	34 24%	98 30%	34 29%
Maintenance	121 27%	96 27%	22 27%	83 26%	38 31%	82 28%	38 27%	94 29%	27 23%
Technology Systems & Services	59 13%	44 13%	12 14%	34 11%	23 19%	36 12%	21 15%	46 14%	13 11%
Signalling and telecoms	56 13%	47 13%	8 10%	39 12%	17 14%	43 15%	12 9%	40 12%	16 14%
Design contractors	50 11%	40 11%	9 11%	36 11%	14 11%	35 12%	15 11%	39 12%	11 9%
OEMs (original equipment manufacturer)	39 9%	34 10%	3 4%	31 10%	8 6%	31 11%	8 6%	29 9%	10 9%
Rolling stock	38 9%	30 9%	8 10%	26 8%	12 10%	28 10%	10 7%	29 9%	9 8%
IT Systems & Services	32 7%	25 7%	5 6%	19 6%	12 10%	14 5%	17 12%	24 7%	8 7%
Communications	27 6%	26 7%	1 1%	20 6%	7 6%	19 6%	8 6%	21 6%	6 5%
Other rail sector	76 17%	64 18%	12 14%	60 19%	16 13%	53 18%	20 14%	54 17%	22 19%
None of the above	- -	- -	- -	- -	- -	- -	- -	- -	- -

## RSG Covid Survey 2020

### Q4. In which regions does your business employ staff to provide products or services into the rail sector?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
All UK and Outside of the UK	96 22%	30 15%	27 18%	34 39% ab	17 34% c	42 27% c	21 16%	29 24%	14 25%	17 45% bcdegk	8 21%	10 31% c	23 39% cd	8 30%	18 24%
All UK	172 39%	80 41%	56 38%	31 36%	22 44%	66 42%	61 46% f	44 36%	21 38%	10 26%	13 33%	13 41%	22 37%	12 44%	26 34%
East of England	34 8%	11 6%	11 8%	11 13% a	3 6%	6 4%	18 14% bfh	16 13% bfh	5 9%	- -	1 3%	- -	6 10% f	1 4%	6 8%
East Midlands	45 10%	12 6%	20 14% a	13 15% a	3 6%	9 6%	16 12%	11 9%	7 13%	2 5%	3 8%	3 9%	4 7%	- -	10 13%
London	82 19%	30 15%	32 22%	18 21%	5 10%	24 15%	32 24% afgi	29 24% afgi	12 21% fg	2 5%	2 5%	4 13%	5 8%	5 19%	13 17%
North East	33 7%	13 7%	12 8%	7 8%	2 4%	7 4%	12 9%	8 7%	4 7%	- -	3 8%	- -	3 5%	- -	10 13% bfh
North West	41 9%	18 9%	13 9%	10 11%	5 10%	7 4%	16 12% b	9 7%	8 14% b	2 5%	2 5%	4 13%	5 8%	1 4%	7 9%
Northern Ireland	4 1%	2 1%	1 1%	1 1%	- -	2 1%	2 2%	2 2%	1 2%	- -	- -	1 3%	2 3%	- -	- -
Scotland	21 5%	11 6%	5 3%	5 6%	2 4%	7 4%	7 5%	4 3%	4 7%	2 5%	2 5%	2 6%	4 7%	- -	5 7%
South East	76 17%	27 14%	31 21%	17 20%	6 12%	21 13%	32 24% bfh	27 22% fh	13 23% fh	1 3%	5 13%	2 6%	8 14%	2 7%	12 16% f
South West	48 11%	17 9%	18 12%	13 15%	5 10%	10 6%	21 16% bf	15 12%	9 16% bf	1 3%	2 5%	3 9%	7 12%	- -	10 13%
Wales	31 7%	13 7%	13 9%	5 6%	3 6%	7 4%	13 10%	5 4%	5 9%	1 3%	1 3%	1 3%	2 3%	- -	11 14% bdi
West Midlands	42 10%	13 7%	18 12%	10 11%	3 6%	12 8%	16 12%	11 9%	7 13%	1 3%	2 5%	2 6%	5 8%	- -	10 13%

## RSG Covid Survey 2020

### Q4. In which regions does your business employ staff to provide products or services into the rail sector?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yorkshire and Humberside	29	9	12	8	1	3	13	8	4	1	-	1	3	-	10
	7%	5%	8%	9%	2%	2%	10% bg	7% b	7%	3%	-	3%	5%	-	13% abg
Outside of the UK	5	1	3	1	-	3	-	1	-	1	3	1	1	-	-
	1%	1%	2%	1%	-	2%	-	1%	-	3%	8% acdek	3% c	2%	-	-
Net: North	64	27	24	12	6	14	21	15	10	3	5	4	7	1	16
	14%	14%	16%	14%	12%	9%	16%	12%	18%	8%	13%	13%	12%	4%	21% b
Net: Midlands	61	20	25	15	3	17	19	15	9	2	5	4	6	-	13
	14%	10%	17%	17%	6%	11%	14%	12%	16%	5%	13%	13%	10%	-	17%
Net: South	99	41	37	19	8	24	38	34	16	2	8	4	13	3	18
	22%	21%	25%	22%	16%	15%	29% bf	28% bf	29% bf	5%	21%	13%	22% f	11%	24% f
Net: Scotland, Wales and Northern Ireland	48	23	18	7	5	13	16	10	7	3	3	3	5	-	14
	11%	12%	12%	8%	10%	8%	12%	8%	13%	8%	8%	9%	8%	-	18% bd

## RSG Covid Survey 2020

### Q4. In which regions does your business employ staff to provide products or services into the rail sector?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
All UK and Outside of the UK	96 22%	96 36%	- -	- -	- -	- -	- -	96 95%	54 19%	42 28%	18 18%	24 48%	3 20%	83 23%	54 20%	42 25%
		bcdef					abcdef		a		abc					
All UK	172 39%	172 64%	- -	- -	- -	- -	- -	- -	113 39%	59 39%	43 42%	16 32%	5 33%	144 40%	115 42%	57 34%
		bcdefg														
East of England	34 8%	- -	19 30%	21 34%	34 34%	28 34%	11 23%	- -	12 4%	22 14%	17 17%	5 10%	- -	29 8%	16 6%	18 11%
			ag	ag	ag	ag	ag			a	a					
East Midlands	45 10%	- -	30 47%	45 74%	28 28%	24 29%	16 33%	1 1%	19 7%	26 17%	20 20%	6 12%	3 20%	39 11%	26 9%	19 11%
			adefg	abdefg	ag	ag	ag			a	a					
London	82 19%	- -	29 45%	31 51%	62 63%	82 100%	21 44%	2 2%	48 17%	34 22%	26 25%	8 16%	1 7%	70 19%	44 16%	38 23%
			ag	ag	abfg	abcdfg	ag	a			a					
North East	33 7%	- -	33 52%	21 34%	23 23%	20 24%	14 29%	- -	16 6%	17 11%	12 12%	5 10%	1 7%	27 7%	20 7%	13 8%
			adefg	ag	ag	ag	ag			a	a					
North West	41 9%	- -	41 64%	23 38%	23 23%	21 26%	18 38%	1 1%	22 8%	19 13%	13 13%	6 12%	2 13%	32 9%	33 12%	8 5%
			acdefg	ag	ag	ag	ag								b	
Northern Ireland	4 1%	- -	3 5%	3 5%	3 3%	3 4%	4 8%	1 1%	2 1%	2 1%	2 2%	- -	- -	4 1%	2 1%	2 1%
			a	a	a	a	ag									
Scotland	21 5%	- -	11 17%	8 13%	8 8%	5 6%	21 44%	1 1%	15 5%	6 4%	4 4%	2 4%	2 13%	15 4%	16 6%	5 3%
			aeg	ag	ag	a	abcddeg									
South East	76 17%	- -	23 36%	30 49%	76 77%	54 66%	19 40%	2 2%	46 16%	30 20%	23 23%	7 14%	1 7%	63 17%	39 14%	37 22%
			ag	ag	abcfg	abcfg	ag	a							a	
South West	48 11%	- -	19 30%	26 43%	48 48%	34 41%	22 46%	1 1%	25 9%	23 15%	18 18%	5 10%	2 13%	38 11%	29 11%	19 11%
			ag	ag	abg	ag	ag			a	a					
Wales	31 7%	- -	14 22%	20 33%	20 20%	17 21%	31 65%	1 1%	17 6%	14 9%	12 12%	2 4%	2 13%	26 7%	22 8%	9 5%
			ag	ag	ag	ag	abcddeg									

## RSG Covid Survey 2020

### Q4. In which regions does your business employ staff to provide products or services into the rail sector?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
West Midlands	42 10%	- -	23 36%	42 69%	31 31%	26 32%	23 48%	2 2%	20 7%	22 14%	16 16%	6 12%	1 7%	37 10%	23 8%	19 11%
			ag	abdefg	ag	ag	ag	a		a	a					
Yorkshire and Humberside	29 7%	- -	29 45%	19 31%	15 15%	13 16%	12 25%	- -	12 4%	17 11%	14 14%	3 6%	2 13%	24 7%	17 6%	12 7%
			adefg	adefg	ag	ag	ag			a	a					
Outside of the UK	5 1%	- -	1 2%	2 3%	2 2%	2 2%	2 4%	5 5%	5 2%	- -	- -	- -	- -	4 1%	2 1%	3 2%
			a	a	a	a	a	a								
Net: North	64 14%	- -	64 100%	32 52%	33 33%	29 35%	20 42%	1 1%	35 12%	29 19%	21 21%	8 16%	3 20%	50 14%	44 16%	20 12%
			acdefg	adefg	ag	ag	ag			a	a					
Net: Midlands	61 14%	- -	32 50%	61 100%	38 38%	31 38%	24 50%	2 2%	30 10%	31 20%	23 23%	8 16%	3 20%	53 15%	34 12%	27 16%
			ag	abdefg	ag	ag	ag	a		a	a					
Net: South	99 22%	- -	33 52%	38 62%	99 100%	62 76%	25 52%	2 2%	63 22%	36 24%	27 26%	9 18%	3 20%	79 22%	55 20%	44 26%
			ag	ag	abcefg	abfg	ag	a								
Net: Scotland, Wales and Northern Ireland	48 11%	- -	20 31%	24 39%	25 25%	21 26%	48 100%	2 2%	31 11%	17 11%	14 14%	3 6%	3 20%	38 11%	34 12%	14 8%
			ag	ag	ag	ag	abcdeg	a								

## RSG Covid Survey 2020

### Q4. In which regions does your business employ staff to provide products or services into the rail sector?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
	a	b	c	d	e	f	a	b	
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
All UK and Outside of the UK	96 22%	74 21%	19 23%	72 23%	22 18%	60 20%	35 25%	75 23%	21 18%
All UK	172 39%	142 40%	27 33%	124 39%	47 38%	115 39%	54 39%	127 39%	45 39%
East of England	34 8%	24 7%	8 10%	20 6%	14 11%	19 6%	14 10%	21 6%	13 11%
East Midlands	45 10%	36 10%	9 11%	28 9%	17 14%	27 9%	18 13%	32 10%	13 11%
London	82 19%	62 18%	19 23%	54 17%	28 23%	53 18%	28 20%	57 17%	25 22%
North East	33 7%	26 7%	6 7%	21 7%	12 10%	25 9%	8 6%	24 7%	9 8%
North West	41 9%	36 10%	5 6%	29 9%	12 10%	30 10%	11 8%	29 9%	12 10%
Northern Ireland	4 1%	3 1%	1 1%	3 1%	1 1%	3 1%	1 1%	3 1%	1 1%
Scotland	21 5%	19 5%	2 2%	17 5%	4 3%	12 4%	8 6%	11 3%	10 9% a
South East	76 17%	55 16%	21 25% ac	50 16%	26 21%	51 17%	25 18%	52 16%	24 21%
South West	48 11%	38 11%	10 12%	28 9%	20 16% ce	26 9%	21 15%	27 8%	21 18% a
Wales	31 7%	29 8%	2 2%	23 7%	8 6%	23 8%	8 6%	22 7%	9 8%
West Midlands	42 10%	34 10%	8 10%	25 8%	17 14%	27 9%	15 11%	28 9%	14 12%
Yorkshire and Humberside	29 7%	20 6%	9 11%	17 5%	11 9%	18 6%	10 7%	17 5%	12 10%
Outside of the UK	5 1%	4 1%	1 1%	4 1%	1 1%	3 1%	2 1%	3 1%	2 2%

## RSG Covid Survey 2020

### Q4. In which regions does your business employ staff to provide products or services into the rail sector?

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Net: North	64 14%	49 14%	14 17%	42 13%	21 17%	46 16%	17 12%	47 14%	17 15%
Net: Midlands	61 14%	49 14%	12 14%	37 12%	24 19%	41 14%	20 14%	44 13%	17 15%
Net: South	99 22%	74 21%	23 28%	63 20%	36 29%	66 22%	32 23%	69 21%	30 26%
Net: Scotland, Wales and Northern Ireland	48 11%	43 12%	5 6%	36 11%	12 10%	33 11%	14 10%	33 10%	15 13%



## RSG Covid Survey 2020

### Q5. To the best of your knowledge, how many employees work in your UK rail organisation?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Just me (sole trader)	15 3%	15 8% bc	- -	- -	- -	13 8% acdk	2 2%	2 2%	3 5% k	1 3%	- -	2 6% k	2 3%	- -	- -
2-24	215 49%	148 76% bc	56 38% c	4 5%	19 38%	84 54% cef	46 35%	54 45% e	15 27%	13 34%	22 56% ce	14 44%	24 41%	12 44%	33 43%
25-49	60 14%	15 8%	39 27% ac	6 7%	9 18% h	14 9%	18 14%	15 12%	8 14%	5 13%	8 21% bh	1 3%	5 8%	1 4%	10 13%
50-249	102 23%	13 7%	46 32% a	40 46% ab	9 18%	22 14%	44 33% ab	32 26% b	14 25%	12 32% b	8 21% b	7 22% b	17 29% b	4 15%	24 32% b
250-499	17 4%	3 2%	3 2%	11 13% ab	1 2%	6 4%	7 5%	9 7%	3 5%	1 3%	- -	1 3%	2 3%	3 11%	4 5%
500-1,000	13 3%	1 1%	- -	10 11% ab	2 4%	4 3%	8 6%	4 3%	5 9% bk	2 5%	1 3%	2 6%	3 5%	2 7%	1 1%
More than 1,000	20 5%	1 1%	2 1%	16 18% ab	10 20% bcdgk	13 8%	7 5%	5 4%	8 14% cdgk	4 11% g	- -	5 16% cdg	6 10% g	5 19%	4 5%
Net: Less than 50 employees	290 66%	178 91% bc	95 65% c	10 11%	28 56%	111 71% acdefhik	66 50%	71 59%	26 46%	19 50%	30 77% acdefhik	17 53%	31 53%	13 48%	43 57%
Net: 50+ employees	152 34%	18 9%	51 35% a	77 89% ab	22 44% bg	45 29%	66 50% bg	50 41% bg	30 54% bg	19 50% bg	9 23% bg	15 47% bg	28 47% bg	14 52%	33 43% bg
Net: 250+ employees	50 11%	5 3%	5 3%	37 43% ab	13 26% gk	23 15% g	22 17% g	18 15% g	16 29% bdgk	7 18% g	1 3%	8 25% g	11 19% g	10 37%	9 12%

## RSG Covid Survey 2020

### Q5. To the best of your knowledge, how many employees work in your UK rail organisation?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Just me (sole trader)	15 3%	9 3%	1 2%	1 2%	1 1%	2 2%	3 6%	4 4%	15 5% bc	- -	- -	- -	2 13%	9 2%	3 1%	12 7% a
2-24	215 49%	120 45%	26 41%	22 36%	51 52% g	35 43%	20 42%	37 37%	215 74% bcd	- -	- -	- -	7 47%	176 49%	118 43%	97 58% a
25-49	60 14%	38 14%	8 13%	7 11%	11 11%	11 13%	8 17%	18 18%	60 21% bcd	- -	- -	- -	3 20%	47 13%	37 14%	23 14%
50-249	102 23%	61 23%	21 33% g	23 38% ag	27 27%	26 32% g	14 29%	18 18%	- -	102 67% ad	102 100% abd	- -	3 20%	79 22%	79 29% b	23 14%
250-499	17 4%	11 4%	5 8%	5 8%	5 5%	4 5%	3 6%	6 6%	- -	17 11% ac	- -	17 34% abc	- -	17 5%	12 4%	5 3%
500-1,000	13 3%	9 3%	3 5%	3 5%	4 4%	4 5%	- -	5 5%	- -	13 9% ac	- -	13 26% abc	- -	13 4%	12 4% b	1 1%
More than 1,000	20 5%	20 7% bcde	- -	- -	- -	- -	- -	13 13% bcdef	- -	20 13% ac	- -	20 40% abc	- -	20 6%	13 5%	7 4%
Net: Less than 50 employees	290 66%	167 62%	35 55%	30 49%	63 64%	48 59%	31 65%	59 58%	290 100% bcd	- -	- -	- -	12 80%	232 64%	158 58%	132 79% a
Net: 50+ employees	152 34%	101 38%	29 45%	31 51%	36 36%	34 41%	17 35%	42 42%	- -	152 100% a	102 100% a	50 100% a	3 20%	129 36%	116 42% b	36 21%
Net: 250+ employees	50 11%	40 15%	8 13%	8 13%	9 9%	8 10%	3 6%	24 24% adef	- -	50 33% ac	- -	50 100% abc	- -	50 14%	37 14%	13 8%

## RSG Covid Survey 2020

### Q5. To the best of your knowledge, how many employees work in your UK rail organisation?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Just me (sole trader)	15 3%	13 4%	1 1%	10 3%	5 4%	7 2%	6 4%	10 3%	5 4%
2-24	215 49%	168 48%	44 53%	159 51%	55 44%	141 48%	72 51%	161 49%	54 47%
25-49	60 14%	46 13%	14 17%	38 12%	22 18%	38 13%	22 16%	45 14%	15 13%
50-249	102 23%	83 24%	17 20%	72 23%	29 23%	71 24%	28 20%	74 23%	28 24%
250-499	17 4%	14 4%	1 1%	12 4%	4 3%	12 4%	5 4%	12 4%	5 4%
500-1,000	13 3%	10 3%	3 4%	7 2%	5 4%	9 3%	3 2%	10 3%	3 3%
More than 1,000	20 5%	17 5%	3 4%	16 5%	4 3%	16 5%	4 3%	14 4%	6 5%
Net: Less than 50 employees	290 66%	227 65%	59 71%	207 66%	82 66%	186 63%	100 71%	216 66%	74 64%
Net: 50+ employees	152 34%	124 35%	24 29%	107 34%	42 34%	108 37%	40 29%	110 34%	42 36%
Net: 250+ employees	50 11%	41 12%	7 8%	35 11%	13 10%	37 13%	12 9%	36 11%	14 12%

## RSG Covid Survey 2020

### Q6. Summary: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Total	Scale										
		Significant decline	Moderate decline	Small decline	No impact	Small increase	Moderate increase	Significant increase	Don't know	Not applicable	Net: Decline	Net: Increase
		*a	*b	*c	*d	*e	*f	*g	*h	*i	*j	*k
Significance Level: 95%												
Revenue	442	138	90	123	64	6	8	5	7	1	351	19
	100%	31%	20%	28%	14%	1%	2%	1%	2%	*	79%	4%
Demand for your services	442	118	93	103	65	33	16	10	2	2	314	59
	100%	27%	21%	23%	15%	7%	4%	2%	*	*	71%	13%
Productivity levels	442	81	88	125	97	21	14	8	3	5	294	43
	100%	18%	20%	28%	22%	5%	3%	2%	1%	1%	67%	10%
Access to materials and resources	442	53	85	153	115	2	3	5	2	24	291	10
	100%	12%	19%	35%	26%	*	1%	1%	*	5%	66%	2%
The availability of employees to work	442	51	69	138	161	7	5	7	2	2	258	19
	100%	12%	16%	31%	36%	2%	1%	2%	*	*	58%	4%
Confidence in your supply chain	442	41	65	133	162	13	7	2	6	13	239	22
	100%	9%	15%	30%	37%	3%	2%	*	1%	3%	54%	5%
Recruitment	442	93	46	56	180	6	4	3	6	48	195	13
	100%	21%	10%	13%	41%	1%	1%	1%	1%	11%	44%	3%
Contracted payment terms being honoured	442	40	52	83	204	19	11	13	16	4	175	43
	100%	9%	12%	19%	46%	4%	2%	3%	4%	1%	40%	10%

## RSG Covid Survey 2020

### Q6. Decline Summary: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Revenue	351	157	116	70	40	125	108	96	47	30	34	25	44	26	64
	79%	80%	79%	80%	80%	80%	82%	79%	84%	79%	87%	78%	75%	96%	84%
Demand for your services	314	151	98	58	36	116	96	83	39	26	31	19	34	20	60
	71%	77%	67%	67%	72%	74%	73%	69%	70%	68%	79%	59%	58%	74%	79%
		b				i	i				i				hi
Productivity levels	294	128	98	60	35	109	96	82	43	28	31	14	36	19	53
	67%	65%	67%	69%	70%	70%	73%	68%	77%	74%	79%	44%	61%	70%	70%
					h	h	h	h	h	h	h				h
Access to materials and resources	291	115	100	69	35	89	107	100	44	30	33	17	37	19	53
	66%	59%	68%	79%	70%	57%	81%	83%	79%	79%	85%	53%	63%	70%	70%
				a			bhi	bhik	bh	bh	bhi				
The availability of employees to work	258	99	96	58	24	80	89	86	36	29	26	13	31	14	49
	58%	51%	66%	67%	48%	51%	67%	71%	64%	76%	67%	41%	53%	52%	64%
			a	a			abh	abhi	h	abhi	h				h
Confidence in your supply chain	239	94	88	50	29	69	79	79	37	25	31	15	31	17	42
	54%	48%	60%	57%	58%	44%	60%	65%	66%	66%	79%	47%	53%	63%	55%
			a				b	b	b	b	abchik				
Recruitment	195	63	68	59	30	78	71	58	30	19	13	15	33	16	39
	44%	32%	47%	68%	60%	50%	54%	48%	54%	50%	33%	47%	56%	59%	51%
			a	ab			g	g					g		
Contracted payment terms being honoured	175	80	58	32	20	59	57	54	20	16	14	13	22	12	32
	40%	41%	40%	37%	40%	38%	43%	45%	36%	42%	36%	41%	37%	44%	42%

## RSG Covid Survey 2020

### Q6. Decline Summary: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Revenue	351 79%	216 81%	49 77%	49 80%	74 75%	62 76%	43 90% d	78 77%	227 78%	124 82%	83 81%	41 82%	13 87%	279 77%	239 87% b	112 67%
Demand for your services	314 71%	196 73%	42 66%	37 61%	63 64%	54 66%	36 75%	76 75%	207 71%	107 70%	72 71%	35 70%	13 87%	241 67%	211 77% b	103 61%
Productivity levels	294 67%	175 65%	46 72%	41 67%	66 67%	53 65%	33 69%	63 62%	186 64%	108 71%	71 70%	37 74%	12 80%	232 64%	197 72% b	97 58%
Access to materials and resources	291 66%	176 66%	43 67%	42 69%	69 70%	55 67%	33 69%	62 61%	180 62%	111 73% a	77 75% a	34 68%	10 67%	231 64%	195 71% b	96 57%
The availability of employees to work	258 58%	159 59%	46 72% deg	41 67%	54 55%	43 52%	30 63%	56 55%	148 51%	110 72% a	80 78% ad	30 60%	10 67%	206 57%	182 66% b	76 45%
Confidence in your supply chain	239 54%	137 51%	36 56%	37 61%	56 57%	39 48%	31 65% g	46 46%	146 50%	93 61% a	68 67% ad	25 50%	11 73%	182 50%	166 61% b	73 43%
Recruitment	195 44%	127 47%	27 42%	24 39%	44 44%	36 44%	23 48%	53 52%	102 35%	93 61% a	57 56% a	36 72% a	10 67%	154 43%	136 50% b	59 35%
Contracted payment terms being honoured	175 40%	110 41% e	25 39%	20 33%	30 30%	23 28%	18 38%	39 39%	112 39%	63 41%	45 44%	18 36%	9 60%	128 35%	125 46% b	50 30%

## RSG Covid Survey 2020

### Q6. Decline Summary: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Total	Impact of the crisis on their organisation					Survey completed		
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Revenue	351 79%	351 100%	- -	292 93%	57 46%	263 89%	82 59%	261 80%	90 78%
		bcdef		bdf	b	bdf	bd		
Demand for your services	314 71%	292 83%	18 22%	314 100%	- -	235 80%	75 54%	234 72%	80 69%
		bdf	d	abdef		bdf	bd		
Productivity levels	294 67%	263 75%	26 31%	235 75%	57 46%	294 100%	- -	225 69%	69 59%
		bdf	f	bdf	bf	abcdf			
Access to materials and resources	291 66%	250 71%	36 43%	225 72%	66 53%	221 75%	66 47%	220 67%	71 61%
		bdf		bdf		bdf			
The availability of employees to work	258 58%	223 64%	32 39%	203 65%	53 43%	199 68%	53 38%	197 60%	61 53%
		bdf		bdf		bdf			
Confidence in your supply chain	239 54%	216 62%	20 24%	190 61%	49 40%	192 65%	44 31%	180 55%	59 51%
		bdf		bdf	b	bdf			
Recruitment	195 44%	173 49%	21 25%	159 51%	35 28%	150 51%	42 30%	143 44%	52 45%
		bdf		bdf		bdf			
Contracted payment terms being honoured	175 40%	164 47%	9 11%	152 48%	23 19%	140 48%	32 23%	132 40%	43 37%
		bdf		bdf		bdf	b		

## RSG Covid Survey 2020

### Q6\_1. Demand for your services: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Significant decline	118	68	36	12	7	44	37	33	11	6	8	9	12	8	26
	27%	35%	25%	14%	14%	28%	28%	27%	20%	16%	21%	28%	20%	30%	34%
		bc	c			a	a								af
Moderate decline	93	48	27	16	14	40	29	21	9	11	6	2	11	3	17
	21%	24%	18%	18%	28%	26%	22%	17%	16%	29%	15%	6%	19%	11%	22%
					h	h	h			h					h
Small decline	103	35	35	30	15	32	30	29	19	9	17	8	11	9	17
	23%	18%	24%	34%	30%	21%	23%	24%	34%	24%	44%	25%	19%	33%	22%
				a					b		bcdik				
No impact	65	20	28	14	4	13	23	19	10	3	7	5	8	4	10
	15%	10%	19%	16%	8%	8%	17%	16%	18%	8%	18%	16%	14%	15%	13%
			a				b								
Small increase	33	15	12	5	5	14	3	10	2	6	-	1	4	2	3
	7%	8%	8%	6%	10%	9%	2%	8%	4%	16%	-	3%	7%	7%	4%
					cg	c		c		cegk					
Moderate increase	16	6	3	7	3	7	6	8	2	2	1	4	6	1	2
	4%	3%	2%	8%	6%	4%	5%	7%	4%	5%	3%	13%	10%	4%	3%
				b								k			
Significant increase	10	3	4	3	2	3	4	1	3	1	-	2	5	-	1
	2%	2%	3%	3%	4%	2%	3%	1%	5%	3%	-	6%	8%	-	1%
													bdk		
Don't know	2	1	-	-	-	2	-	-	-	-	-	1	1	-	-
	*	1%	-	-	-	1%	-	-	-	-	-	3%	2%	-	-
												c			
Not applicable	2	-	1	-	-	1	-	-	-	-	-	-	1	-	-
	*	-	1%	-	-	1%	-	-	-	-	-	-	2%	-	-
Net: Decline	314	151	98	58	36	116	96	83	39	26	31	19	34	20	60
	71%	77%	67%	67%	72%	74%	73%	69%	70%	68%	79%	59%	58%	74%	79%
		b				i	i				i				hi
Net: Increase	59	24	19	15	10	24	13	19	7	9	1	7	15	3	6
	13%	12%	13%	17%	20%	15%	10%	16%	13%	24%	3%	22%	25%	11%	8%
					gk	g		g		cgk		gk	cgk		



## RSG Covid Survey 2020

### Q6\_1. Demand for your services: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Significant decline	118 27%	70 26%	15 23%	15 25%	23 23%	19 23%	15 31%	25 25%	88 30% b	30 20%	21 21%	9 18%	8 53%	78 22%	88 32% b	30 18%
Moderate decline	93 21%	61 23%	15 23%	11 18%	19 19%	18 22%	13 27%	21 21%	63 22%	30 20%	22 22%	8 16%	3 20%	77 21%	60 22%	33 20%
Small decline	103 23%	65 24%	12 19%	11 18%	21 21%	17 21%	8 17%	30 30%	56 19%	47 31% a	29 28%	18 36% a	2 13%	86 24%	63 23%	40 24%
No impact	65 15%	34 13%	11 17%	16 26% ag	20 20% g	16 20%	6 13%	10 10%	41 14%	24 16%	18 18%	6 12%	1 7%	62 17%	28 10%	37 22% a
Small increase	33 7%	17 6%	5 8%	6 10%	10 10%	9 11%	4 8%	5 5%	26 9%	7 5%	5 5%	2 4%	1 7%	29 8%	18 7%	15 9%
Moderate increase	16 4%	11 4%	2 3%	1 2%	4 4%	2 2%	- -	5 5%	7 2%	9 6%	4 4%	5 10% a	- -	15 4%	10 4%	6 4%
Significant increase	10 2%	7 3%	3 5%	1 2%	2 2%	1 1%	2 4%	3 3%	8 3%	2 1%	2 2%	- -	- -	10 3%	4 1%	6 4%
Don't know	2 *	2 1%	- -	- -	- -	- -	- -	2 2%	- -	2 1%	- -	2 4% ac	- -	2 1%	2 1%	- -
Not applicable	2 *	1 *	1 2%	- -	- -	- -	- -	- -	1 *	1 1%	1 1%	- -	- -	2 1%	1 *	1 1%
Net: Decline	314 71%	196 73%	42 66%	37 61%	63 64%	54 66%	36 75%	76 75%	207 71%	107 70%	72 71%	35 70%	13 87%	241 67%	211 77% b	103 61%
Net: Increase	59 13%	35 13%	10 16%	8 13%	16 16%	12 15%	6 13%	13 13%	41 14%	18 12%	11 11%	7 14%	1 7%	54 15%	32 12%	27 16%

## RSG Covid Survey 2020

### Q6\_1. Demand for your services: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Significant decline	118 27%	117 33% bdf	1 1% acef	118 38% bdf	- - acef	94 32% bdf	21 15% bd	97 30% b	21 18%
Moderate decline	93 21%	89 25% bdf	2 2% ace	93 30% bdf	- - acef	74 25% bdf	19 14% bd	66 20%	27 23%
Small decline	103 23%	86 25% d	15 18% d	103 33% abde	- - acef	67 23% d	35 25% d	71 22%	32 28%
No impact	65 15%	32 9% c	32 39% acef	- - acef	65 52% acef	36 12% c	27 19% ac	49 15%	16 14%
Small increase	33 7%	18 5% c	14 17% ace	- - acef	33 27% acef	15 5% c	18 13% ace	24 7%	9 8%
Moderate increase	16 4%	6 2% c	10 12% ace	- - acef	16 13% ace	6 2% c	10 7% ace	8 2%	8 7% a
Significant increase	10 2%	1 * ace	8 10% ace	- - acef	10 8% acef	- - ace	10 7% ace	8 2%	2 2%
Don't know	2 *	1 *	- - ace	- - acef	- - acef	1 * c	- - ace	2 1%	- -
Not applicable	2 *	1 *	1 1% ace	- - acef	- - acef	1 * c	- - ace	1 *	1 1%
Net: Decline	314 71%	292 83% bdf	18 22% d	314 100% abdef	- - acef	235 80% bdf	75 54% bd	234 72%	80 69%
Net: Increase	59 13%	25 7% c	32 39% ace	- - acef	59 48% acef	21 7% c	38 27% ace	40 12%	19 16%

## RSG Covid Survey 2020

### Q6\_2. Productivity levels: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Significant decline	81	40	30	9	7	31	34	26	7	4	5	3	3	3	13
	18%	20%	21%	10%	14%	20%	26%	21%	13%	11%	13%	9%	5%	11%	17%
		c	c			i	efhi	i							i
Moderate decline	88	43	22	21	12	36	31	21	12	7	8	2	15	2	17
	20%	22%	15%	24%	24%	23%	23%	17%	21%	18%	21%	6%	25%	7%	22%
					h	h	h						h		h
Small decline	125	45	46	30	16	42	31	35	24	17	18	9	18	14	23
	28%	23%	32%	34%	32%	27%	23%	29%	43%	45%	46%	28%	31%	52%	30%
				a					bc	bc	bcd				
No impact	97	49	27	18	7	26	26	30	7	6	7	9	9	7	14
	22%	25%	18%	21%	14%	17%	20%	25%	13%	16%	18%	28%	15%	26%	18%
Small increase	21	9	8	3	6	10	5	6	1	2	1	2	3	1	2
	5%	5%	5%	3%	12%	6%	4%	5%	2%	5%	3%	6%	5%	4%	3%
					cek										
Moderate increase	14	3	6	5	2	6	2	2	2	1	-	5	7	-	2
	3%	2%	4%	6%	4%	4%	2%	2%	4%	3%	-	16%	12%	-	3%
				a								bcdgk	bcdgk		
Significant increase	8	4	3	1	-	3	1	-	2	1	-	1	2	-	2
	2%	2%	2%	1%	-	2%	1%	-	4%	3%	-	3%	3%	-	3%
									d				d		
Don't know	3	1	1	-	-	1	2	1	-	-	-	1	1	-	1
	1%	1%	1%	-	-	1%	2%	1%	-	-	-	3%	2%	-	1%
Not applicable	5	2	3	-	-	1	-	-	1	-	-	-	1	-	2
	1%	1%	2%	-	-	1%	-	-	2%	-	-	-	2%	-	3%
Net: Decline	294	128	98	60	35	109	96	82	43	28	31	14	36	19	53
	67%	65%	67%	69%	70%	70%	73%	68%	77%	74%	79%	44%	61%	70%	70%
					h	h	h	h	h	h	h				h
Net: Increase	43	16	17	9	8	19	8	8	5	4	1	8	12	1	6
	10%	8%	12%	10%	16%	12%	6%	7%	9%	11%	3%	25%	20%	4%	8%
					cg							cdegk	cdgk		

## RSG Covid Survey 2020

### Q6\_2. Productivity levels: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Significant decline	81 18%	48 18%	11 17%	10 16%	16 16%	13 16%	12 25% g	10 10%	61 21% bd	20 13%	16 16%	4 8%	7 47%	59 16%	64 23% b	17 10%
Moderate decline	88 20%	51 19%	16 25%	14 23%	22 22%	14 17%	13 27%	22 22%	54 19%	34 22%	22 22%	12 24%	3 20%	64 18%	62 23%	26 15%
Small decline	125 28%	76 28%	19 30%	17 28%	28 28%	26 32%	8 17%	31 31%	71 24%	54 36% a	33 32%	21 42% a	2 13%	109 30%	71 26%	54 32%
No impact	97 22%	61 23%	13 20%	16 26%	24 24%	21 26%	11 23%	24 24%	68 23%	29 19%	20 20%	9 18%	1 7%	85 24%	47 17%	50 30% a
Small increase	21 5%	14 5%	- -	1 2%	5 5%	4 5%	- -	4 4%	15 5%	6 4%	3 3%	3 6%	- -	19 5%	14 5%	7 4%
Moderate increase	14 3%	9 3%	4 6%	1 2%	2 2%	2 2%	2 4%	5 5%	10 3%	4 3%	4 4%	- -	- -	13 4%	7 3%	7 4%
Significant increase	8 2%	5 2%	- -	2 3%	1 1%	1 1%	1 2%	4 4%	7 2%	1 1%	1 1%	- -	1 7%	7 2%	4 1%	4 2%
Don't know	3 1%	2 1%	- -	- -	- -	1 1%	- -	1 1%	1 *	2 1%	1 1%	1 2%	1 7%	1 *	3 1%	- -
Not applicable	5 1%	2 1%	1 2%	- -	1 1%	- -	1 2%	- -	3 1%	2 1%	2 2%	- -	- -	4 1%	2 1%	3 2%
Net: Decline	294 67%	175 65%	46 72%	41 67%	66 67%	53 65%	33 69%	63 62%	186 64%	108 71%	71 70%	37 74%	12 80%	232 64%	197 72% b	97 58%
Net: Increase	43 10%	28 10%	4 6%	4 7%	8 8%	7 9%	3 6%	13 13%	32 11%	11 7%	8 8%	3 6%	1 7%	39 11%	25 9%	18 11%

## RSG Covid Survey 2020

### Q6\_2. Productivity levels: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Significant decline	81 18%	79 23% bdf	2 2% ace	74 24% bdf	6 5% f	81 28% bdf	- - -	68 21% b	13 11%
Moderate decline	88 20%	84 24% bdf	3 4% f	77 25% bdf	11 9% f	88 30% bdf	- - -	66 20%	22 19%
Small decline	125 28%	100 28% f	21 25% f	84 27% f	40 32% f	125 43% abcf	- - -	91 28%	34 29%
No impact	97 22%	63 18% e	34 41% ace	61 19% e	36 29% ace	- - -	97 69% abcde	66 20%	31 27%
Small increase	21 5%	7 2% e	13 16% ace	8 3% e	13 10% ace	- - -	21 15% ace	13 4%	8 7%
Moderate increase	14 3%	7 2% e	6 7% ace	3 1%	11 9% ace	- - -	14 10% ace	9 3%	5 4%
Significant increase	8 2%	5 1% e	2 2% e	3 1%	5 4% ce	- - -	8 6% ace	8 2%	- -
Don't know	3 1%	2 1%	1 1%	1 *	1 1%	- - -	- - -	3 1%	- -
Not applicable	5 1%	4 1%	1 1%	3 1%	1 1%	- - -	- - -	2 1%	3 3%
Net: Decline	294 67%	263 75% bdf	26 31% f	235 75% bdf	57 46% bf	294 100% abcdf	- -	225 69%	69 59%
Net: Increase	43 10%	19 5% e	21 25% ace	14 4% e	29 23% ace	- -	43 31% ace	30 9%	13 11%

## RSG Covid Survey 2020

### Q6\_3. Revenue: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Significant decline	138	73	43	19	10	55	49	36	17	6	9	9	10	9	27
	31%	37%	29%	22%	20%	35% afi	37% afi	30%	30%	16%	23%	28%	17%	33%	36% fi
Moderate decline	90	37	24	28	14	29	28	24	15	10	10	7	18	10	19
	20%	19%	16%	32% ab	28%	19%	21%	20%	27%	26%	26%	22%	31%	37%	25%
Small decline	123	47	49	23	16	41	31	36	15	14	15	9	16	7	18
	28%	24%	34%	26%	32%	26%	23%	30%	27%	37%	38%	28%	27%	26%	24%
No impact	64	27	25	9	8	18	14	18	7	6	3	3	7	1	10
	14%	14%	17%	10%	16%	12%	11%	15%	13%	16%	8%	9%	12%	4%	13%
Small increase	6	2	1	3	1	3	3	3	-	1	-	1	1	-	1
	1%	1%	1%	3%	2%	2%	2%	2%	-	3%	-	3%	2%	-	1%
Moderate increase	8	6	1	1	-	2	3	1	-	1	-	1	2	-	-
	2%	3%	1%	1%	-	1%	2%	1%	-	3%	-	3%	3%	-	-
Significant increase	5	-	1	3	-	2	2	-	1	-	-	-	2	-	1
	1%	-	1%	3% a	-	1%	2%	-	2%	-	-	-	3% d	-	1%
Don't know	7	3	2	1	1	5	1	3	-	-	2	1	2	-	-
	2%	2%	1%	1%	2%	3%	1%	2%	-	-	5% k	3%	3%	-	-
Not applicable	1	1	-	-	-	1	1	-	1	-	-	1	1	-	-
	*	1%	-	-	-	1%	1%	-	2%	-	-	3%	2%	-	-
Net: Decline	351	157	116	70	40	125	108	96	47	30	34	25	44	26	64
	79%	80%	79%	80%	80%	80%	82%	79%	84%	79%	87%	78%	75%	96%	84%
Net: Increase	19	8	3	7	1	7	8	4	1	2	-	2	5	-	2
	4%	4%	2%	8% b	2%	4%	6%	3%	2%	5%	-	6%	8%	-	3%

## RSG Covid Survey 2020

### Q6\_3. Revenue: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Significant decline	138 31%	79 29%	20 31%	20 33%	31 31%	23 28%	22 46% aeg	24 24%	96 33%	42 28%	31 30%	11 22%	9 60%	96 27%	106 39% b	32 19%
Moderate decline	90 20%	59 22%	13 20%	10 16%	14 14%	15 18%	11 23%	22 22%	53 18%	37 24%	20 20%	17 34% a	1 7%	78 22%	66 24% b	24 14%
Small decline	123 28%	78 29%	16 25%	19 31%	29 29%	24 29%	10 21%	32 32%	78 27%	45 30%	32 31%	13 26%	3 20%	105 29%	67 24%	56 33% a
No impact	64 14%	34 13%	10 16%	10 16%	18 18%	13 16%	4 8%	14 14%	47 16%	17 11%	14 14%	3 6%	2 13%	58 16%	25 9%	39 23% a
Small increase	6 1%	3 1%	2 3%	- -	2 2%	2 2%	- -	2 2%	2 1%	4 3%	1 1%	3 6% a	- -	6 2%	3 1%	3 2%
Moderate increase	8 2%	5 2%	1 2%	1 2%	2 2%	3 4%	- -	2 2%	7 2%	1 1%	- -	1 2%	- -	7 2%	3 1%	5 3%
Significant increase	5 1%	4 1%	1 2%	1 2%	1 1%	1 1%	1 2%	2 2%	3 1%	2 1%	2 2%	- -	- -	5 1%	1 *	4 2%
Don't know	7 2%	5 2%	1 2%	- -	2 2%	1 1%	- -	3 3%	3 1%	4 3%	2 2%	2 4%	- -	5 1%	3 1%	4 2%
Not applicable	1 *	1 *	- -	- -	- -	- -	- -	- -	1 *	- -	- -	- -	- -	1 *	- -	1 1%
Net: Decline	351 79%	216 81%	49 77%	49 80%	74 75%	62 76%	43 90% d	78 77%	227 78%	124 82%	83 81%	41 82%	13 87%	279 77%	239 87% b	112 67%
Net: Increase	19 4%	12 4%	4 6%	2 3%	5 5%	6 7%	1 2%	6 6%	12 4%	7 5%	3 3%	4 8%	- -	18 5%	7 3%	12 7% a

## RSG Covid Survey 2020

### Q6\_3. Revenue: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Total	Impact of the crisis on their organisation						Survey completed	
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Significant decline	138 31%	138 39% bdf	- - acef	130 41% bdf	7 6% b	112 38% bdf	22 16% bd	112 34% b	26 22%
Moderate decline	90 20%	90 26% bdf	- - acef	75 24% bd	15 12% b	68 23% bd	22 16% b	64 20%	26 22%
Small decline	123 28%	123 35% bc	- - acef	87 28% b	35 28% b	83 28% b	38 27% b	85 26%	38 33%
No impact	64 14%	- - acef	64 77% acef	15 5% a	48 39% acef	24 8% a	38 27% ace	46 14%	18 16%
Small increase	6 1%	- - ace	6 7% ace	- - ace	6 5% ace	1 * ace	5 4% ace	6 2%	- -
Moderate increase	8 2%	- - ace	8 10% ace	2 1% ace	6 5% ace	- - ace	8 6% ace	3 1%	5 4% a
Significant increase	5 1%	- - ace	5 6% ace	1 * ace	4 3% ace	1 * ace	4 3% ace	4 1%	1 1%
Don't know	7 2%	- - a	- - a	4 1% a	2 2% a	5 2% a	2 1% a	5 2%	2 2%
Not applicable	1 *	- - a	- - a	- - a	1 1% a	- - a	1 1% a	1 *	- -
Net: Decline	351 79%	351 100% bcdef	- - acef	292 93% bdf	57 46% b	263 89% bdf	82 59% bd	261 80%	90 78%
Net: Increase	19 4%	- - acef	19 23% acef	3 1% acef	16 13% acef	2 1% acef	17 12% acef	13 4%	6 5%



## RSG Covid Survey 2020

### Q6\_4. Contracted payment terms being honoured: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Significant decline	40	23	17	-	4	11	15	10	2	4	3	2	5	3	4
	9%	12%	12%	-	8%	7%	11%	8%	4%	11%	8%	6%	8%	11%	5%
		c	c												
Moderate decline	52	23	15	12	6	13	14	13	5	4	5	6	7	2	11
	12%	12%	10%	14%	12%	8%	11%	11%	9%	11%	13%	19%	12%	7%	14%
Small decline	83	34	26	20	10	35	28	31	13	8	6	5	10	7	17
	19%	17%	18%	23%	20%	22%	21%	26%	23%	21%	15%	16%	17%	26%	22%
No impact	204	98	63	36	18	75	52	49	19	15	17	14	29	13	40
	46%	50%	43%	41%	36%	48%	39%	40%	34%	39%	44%	44%	49%	48%	53%
				e											
Small increase	19	4	10	5	1	6	8	5	3	1	3	-	2	-	2
	4%	2%	7%	6%	2%	4%	6%	4%	5%	3%	8%	-	3%	-	3%
			a												
Moderate increase	11	4	5	2	5	6	3	3	4	3	1	1	1	-	1
	2%	2%	3%	2%	10%	4%	2%	2%	7%	8%	3%	3%	2%	-	1%
					cdk										
Significant increase	13	1	5	7	1	3	6	5	4	2	3	1	-	-	-
	3%	1%	3%	8%	2%	2%	5%	4%	7%	5%	8%	3%	-	-	-
			a	a					ik	k	ik				
Don't know	16	5	5	5	5	4	6	5	5	1	1	3	5	2	1
	4%	3%	3%	6%	10%	3%	5%	4%	9%	3%	3%	9%	8%	7%	1%
					bk				bk		k	k			
Not applicable	4	4	-	-	-	3	-	-	1	-	-	-	-	-	-
	1%	2%	-	-	-	2%	-	-	2%	-	-	-	-	-	-
Net: Decline	175	80	58	32	20	59	57	54	20	16	14	13	22	12	32
	40%	41%	40%	37%	40%	38%	43%	45%	36%	42%	36%	41%	37%	44%	42%
Net: Increase	43	9	20	14	7	15	17	13	11	6	7	2	3	-	3
	10%	5%	14%	16%	14%	10%	13%	11%	20%	16%	18%	6%	5%	-	4%
			a	a	k		k		ik	k	ik				

## RSG Covid Survey 2020

### Q6\_4. Contracted payment terms being honoured: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Significant decline	40 9%	23 9%	5 8%	2 3%	11 11%	6 7%	3 6%	5 5%	34 12% bd	6 4%	6 6%	- -	7 47%	19 5%	32 12% b	8 5%
Moderate decline	52 12%	33 12%	9 14%	8 13%	7 7%	4 5%	6 13%	9 9%	32 11%	20 13%	13 13%	7 14%	2 13%	37 10%	42 15% b	10 6%
Small decline	83 19%	54 20%	11 17%	10 16%	12 12%	13 16%	9 19%	25 25% d	46 16%	37 24% a	26 25% a	11 22%	- -	72 20%	51 19%	32 19%
No impact	204 46%	123 46%	26 41%	30 49%	49 49%	45 55%	22 46%	47 47%	140 48%	64 42%	43 42%	21 42%	3 20%	177 49%	114 42%	90 54% a
Small increase	19 4%	12 4%	3 5%	3 5%	5 5%	3 4%	1 2%	4 4%	13 4%	6 4%	6 6%	- -	- -	18 5%	11 4%	8 5%
Moderate increase	11 2%	6 2%	1 2%	1 2%	5 5%	2 2%	2 4%	3 3%	8 3%	3 2%	1 1%	2 4%	1 7%	10 3%	9 3%	2 1%
Significant increase	13 3%	7 3%	4 6%	3 5%	5 5%	5 6%	1 2%	4 4%	7 2%	6 4%	2 2%	4 8% a	- -	13 4%	6 2%	7 4%
Don't know	16 4%	8 3%	5 8%	4 7%	4 4%	4 5%	3 6%	3 3%	6 2%	10 7% a	5 5%	5 10% a	1 7%	12 3%	8 3%	8 5%
Not applicable	4 1%	2 1%	- -	- -	1 1%	- -	1 2%	1 1%	4 1%	- -	- -	- -	1 7%	3 1%	1 *	3 2%
Net: Decline	175 40%	110 41% e	25 39%	20 33%	30 30%	23 28%	18 38%	39 39%	112 39%	63 41%	45 44%	18 36%	9 60%	128 35%	125 46% b	50 30%
Net: Increase	43 10%	25 9%	8 13%	7 11%	15 15%	10 12%	4 8%	11 11%	28 10%	15 10%	9 9%	6 12%	1 7%	41 11%	26 9%	17 10%

## RSG Covid Survey 2020

### Q6\_4. Contracted payment terms being honoured: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Significant decline	40 9%	37 11% df	3 4%	38 12% bdf	2 2%	34 12% bdf	5 4%	31 10%	9 8%
Moderate decline	52 12%	50 14% bdf	1 1%	44 14% bdf	8 6%	44 15% bdf	7 5%	44 13%	8 7%
Small decline	83 19%	77 22% bd	5 6%	70 22% bdf	13 10%	62 21% bd	20 14%	57 17%	26 22%
No impact	204 46%	140 40%	60 72% ace	123 39%	79 64% ace	115 39%	87 62% ace	149 46%	55 47%
Small increase	19 4%	15 4%	4 5%	10 3%	9 7%	14 5%	5 4%	13 4%	6 5%
Moderate increase	11 2%	9 3%	1 1%	8 3%	3 2%	5 2%	6 4%	8 2%	3 3%
Significant increase	13 3%	8 2%	5 6%	8 3%	5 4%	7 2%	6 4%	10 3%	3 3%
Don't know	16 4%	12 3%	3 4%	11 4%	3 2%	12 4%	2 1%	13 4%	3 3%
Not applicable	4 1%	3 1%	1 1%	2 1%	2 2%	1 *	2 1%	1 *	3 3% a
Net: Decline	175 40%	164 47% bdf	9 11%	152 48% bdf	23 19%	140 48% bdf	32 23% b	132 40%	43 37%
Net: Increase	43 10%	32 9%	10 12%	26 8%	17 14%	26 9%	17 12%	31 10%	12 10%

## RSG Covid Survey 2020

### Q6\_5. The availability of employees to work: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Significant decline	51	25	20	4	5	18	19	21	5	4	4	2	2	4	9
	12%	13%	14%	5%	10%	12%	14%	17%	9%	11%	10%	6%	3%	15%	12%
		c	c				i	i							
Moderate decline	69	30	24	13	7	23	23	23	9	8	8	2	12	4	16
	16%	15%	16%	15%	14%	15%	17%	19%	16%	21%	21%	6%	20%	15%	21%
Small decline	138	44	52	41	12	39	47	42	22	17	14	9	17	6	24
	31%	22%	36%	47%	24%	25%	36%	35%	39%	45%	36%	28%	29%	22%	32%
			a	a					b	ab					
No impact	161	86	41	27	26	67	37	32	18	7	11	16	24	12	23
	36%	44%	28%	31%	52%	43%	28%	26%	32%	18%	28%	50%	41%	44%	30%
		bc			cdefgk	cdf						cdf	f		
Small increase	7	3	4	-	-	3	1	1	-	1	-	-	1	1	-
	2%	2%	3%	-	-	2%	1%	1%	-	3%	-	-	2%	4%	-
Moderate increase	5	2	1	2	-	1	2	1	1	-	1	1	1	-	1
	1%	1%	1%	2%	-	1%	2%	1%	2%	-	3%	3%	2%	-	1%
Significant increase	7	4	3	-	-	2	2	1	-	1	1	-	-	-	2
	2%	2%	2%	-	-	1%	2%	1%	-	3%	3%	-	-	-	3%
Don't know	2	-	1	-	-	2	1	-	1	-	-	2	2	-	-
	*	-	1%	-	-	1%	1%	-	2%	-	-	6%	3%	-	-
												cdk	d		
Not applicable	2	2	-	-	-	1	-	-	-	-	-	-	-	-	1
	*	1%	-	-	-	1%	-	-	-	-	-	-	-	-	1%
Net: Decline	258	99	96	58	24	80	89	86	36	29	26	13	31	14	49
	58%	51%	66%	67%	48%	51%	67%	71%	64%	76%	67%	41%	53%	52%	64%
			a	a			abh	abhi	h	abhi	h				h
Net: Increase	19	9	8	2	-	6	5	3	1	2	2	1	2	1	3
	4%	5%	5%	2%	-	4%	4%	2%	2%	5%	5%	3%	3%	4%	4%

## RSG Covid Survey 2020

### Q6\_5. The availability of employees to work: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Significant decline	51 12%	31 12%	5 8%	4 7%	9 9%	8 10%	7 15%	8 8%	38 13%	13 9%	10 10%	3 6%	3 20%	35 10%	43 16%	8 5%
Moderate decline	69 16%	40 15%	13 20%	10 16%	15 15%	14 17%	9 19%	13 13%	39 13%	30 20%	22 22%	8 16%	4 27%	57 16%	46 17%	23 14%
Small decline	138 31%	88 33%	28 44%	27 44%	30 30%	21 26%	14 29%	35 35%	71 24%	67 44%	48 47%	19 38%	3 20%	114 32%	93 34%	45 27%
No impact	161 36%	95 35%	16 25%	19 31%	40 40%	35 43%	16 33%	40 40%	122 42%	39 26%	22 22%	17 34%	5 33%	136 38%	78 28%	83 49%
Small increase	7 2%	4 1%	- -	- -	1 1%	3 4%	- -	2 2%	7 2%	- -	- -	- -	- -	5 1%	3 1%	4 2%
Moderate increase	5 1%	4 1%	- -	- -	1 1%	1 1%	- -	2 2%	4 1%	1 1%	- -	1 2%	- -	5 1%	2 1%	3 2%
Significant increase	7 2%	4 1%	1 2%	1 2%	2 2%	- -	2 4%	- -	7 2%	- -	- -	- -	- -	7 2%	6 2%	1 1%
Don't know	2 *	2 1%	- -	- -	- -	- -	- -	1 1%	- -	2 1%	- -	2 4%	- -	2 1%	2 1%	- -
Not applicable	2 *	- -	1 2%	- -	1 1%	- -	- -	- -	2 1%	- -	- -	- -	- -	- -	1 *	1 1%
Net: Decline	258 58%	159 59%	46 72%	41 67%	54 55%	43 52%	30 63%	56 55%	148 51%	110 72%	80 78%	30 60%	10 67%	206 57%	182 66%	76 45%
Net: Increase	19 4%	12 4%	1 2%	1 2%	4 4%	4 5%	2 4%	4 4%	18 6%	1 1%	- -	1 2%	- -	17 5%	11 4%	8 5%

## RSG Covid Survey 2020

### Q6\_5. The availability of employees to work: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Significant decline	51 12%	49 14% bdf	2 2%	45 14% bdf	5 4%	46 16% bdf	1 1%	42 13%	9 8%
Moderate decline	69 16%	60 17% f	8 10%	55 18% f	14 11%	58 20% bdf	11 8%	50 15%	19 16%
Small decline	138 31%	114 32%	22 27%	103 33%	34 27%	95 32%	41 29%	105 32%	33 28%
No impact	161 36%	113 32%	43 52% ace	95 30%	65 52% ace	87 30%	73 52% ace	112 34%	49 42%
Small increase	7 2%	3 1%	4 5% ae	5 2%	2 2%	2 1%	5 4% ae	4 1%	3 3%
Moderate increase	5 1%	2 1%	3 4% ace	2 1%	3 2% e	1 *	4 3% ae	4 1%	1 1%
Significant increase	7 2%	6 2%	1 1%	6 2%	1 1%	3 1%	4 3%	6 2%	1 1%
Don't know	2 *	2 1%	-	1 *	-	1 *	-	2 1%	-
Not applicable	2 *	2 1%	-	2 1%	-	1 *	1 1%	1 *	1 1%
Net: Decline	258 58%	223 64% bdf	32 39%	203 65% bdf	53 43%	199 68% bdf	53 38%	197 60%	61 53%
Net: Increase	19 4%	11 3%	8 10% ace	13 4%	6 5%	6 2%	13 9% ace	14 4%	5 4%

## RSG Covid Survey 2020

### Q6\_6. Access to materials and resources: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Significant decline	53	16	26	10	8	13	25	17	10	3	6	1	2	1	10
	12%	8%	18%	11%	16%	8%	19%	14%	18%	8%	15%	3%	3%	4%	13%
			a		i		bhi	i	hi		i				i
Moderate decline	85	38	21	23	9	25	36	39	8	11	9	2	9	3	13
	19%	19%	14%	26%	18%	16%	27%	32%	14%	29%	23%	6%	15%	11%	17%
			b		bh		bh	behik		h					
Small decline	153	61	53	36	18	51	46	44	26	16	18	14	26	15	30
	35%	31%	36%	41%	36%	33%	35%	36%	46%	42%	46%	44%	44%	56%	39%
No impact	115	58	38	15	11	46	20	19	12	6	5	10	17	7	18
	26%	30%	26%	17%	22%	29%	15%	16%	21%	16%	13%	31%	29%	26%	24%
		c				cdg						cd	cd		
Small increase	2	-	2	-	1	1	1	1	-	1	1	-	-	-	-
	*	-	1%	-	2%	1%	1%	1%	-	3%	3%	-	-	-	-
Moderate increase	3	2	-	-	-	3	-	-	-	-	-	-	-	-	-
	1%	1%	-	-	-	2%	-	-	-	-	-	-	-	-	-
Significant increase	5	2	2	1	-	-	3	-	-	1	-	-	1	-	-
	1%	1%	1%	1%	-	-	2%	-	-	3%	-	-	2%	-	-
										b					
Don't know	2	-	-	1	1	2	-	-	-	-	-	2	2	-	-
	*	-	-	1%	2%	1%	-	-	-	-	-	6%	3%	-	-
												cdk	cd		
Not applicable	24	19	4	1	2	15	1	1	-	-	-	3	2	1	5
	5%	10%	3%	1%	4%	10%	1%	1%	-	-	-	9%	3%	4%	7%
		bc				cdefg						cde			cd
Net: Decline	291	115	100	69	35	89	107	100	44	30	33	17	37	19	53
	66%	59%	68%	79%	70%	57%	81%	83%	79%	79%	85%	53%	63%	70%	70%
				a			bhi	bhik	bh	bh	bhi				
Net: Increase	10	4	4	1	1	4	4	1	-	2	1	-	1	-	-
	2%	2%	3%	1%	2%	3%	3%	1%	-	5%	3%	-	2%	-	-
										k					

## RSG Covid Survey 2020

### Q6\_6. Access to materials and resources: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Significant decline	53 12%	31 12%	11 17%	5 8%	12 12%	8 10%	5 10%	9 9%	32 11%	21 14%	19 19% d	2 4%	7 47%	32 9%	44 16% b	9 5%
Moderate decline	85 19%	44 16%	11 17%	15 25%	21 21%	17 21%	13 27%	14 14%	53 18%	32 21%	21 21%	11 22%	2 13%	70 19%	57 21%	28 17%
Small decline	153 35%	101 38%	21 33%	22 36%	36 36%	30 37%	15 31%	39 39%	95 33%	58 38%	37 36%	21 42%	1 7%	129 36%	94 34%	59 35%
No impact	115 26%	71 26%	16 25%	14 23%	25 25%	20 24%	12 25%	29 29%	81 28%	34 22%	20 20%	14 28%	3 20%	104 29%	59 22%	56 33% a
Small increase	2 *	1 *	- -	- -	1 1%	1 1%	- -	1 1%	1 *	1 1%	1 1%	- -	- -	2 1%	1 *	1 1%
Moderate increase	3 1%	3 1%	- -	- -	- -	- -	- -	1 1%	2 1%	1 1%	1 1%	- -	- -	2 1%	2 1%	1 1%
Significant increase	5 1%	4 1%	- -	1 2%	- -	- -	- -	1 1%	5 2%	- -	- -	- -	1 7%	3 1%	4 1%	1 1%
Don't know	2 *	2 1%	- -	- -	- -	- -	- -	2 2%	- -	2 1%	1 1%	1 2% a	- -	1 *	2 1%	- -
Not applicable	24 5%	11 4%	5 8%	4 7%	4 4%	6 7%	3 6%	5 5%	21 7% b	3 2%	2 2%	1 2%	1 7%	18 5%	11 4%	13 8%
Net: Decline	291 66%	176 66%	43 67%	42 69%	69 70%	55 67%	33 69%	62 61%	180 62%	111 73% a	77 75% a	34 68%	10 67%	231 64%	195 71% b	96 57%
Net: Increase	10 2%	8 3%	- -	1 2%	1 1%	1 1%	- -	3 3%	8 3%	2 1%	2 2%	- -	1 7%	7 2%	7 3%	3 2%



## RSG Covid Survey 2020

### Q6\_6. Access to materials and resources: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Significant decline	53 12%	49 14% bdf	4 5%	47 15% bdf	6 5%	47 16% bdf	4 3%	44 13%	9 8%
Moderate decline	85 19%	78 22% bf	7 8%	67 21% bf	18 15%	68 23% bdf	16 11%	69 21%	16 14%
Small decline	153 35%	123 35%	25 30%	111 35%	42 34%	106 36%	46 33%	107 33%	46 40%
No impact	115 26%	76 22%	37 45% ace	65 21%	48 39% ace	57 19%	57 41% ace	81 25%	34 29%
Small increase	2 *	1 *	1 1%	1 *	1 1%	- -	2 1% e	2 1%	- -
Moderate increase	3 1%	2 1%	1 1%	2 1%	1 1%	- -	3 2% e	1 *	2 2%
Significant increase	5 1%	2 1%	3 4% ace	1 *	4 3% ace	1 *	3 2%	3 1%	2 2%
Don't know	2 *	1 *	- -	1 *	- -	- -	1 1%	2 1%	- -
Not applicable	24 5%	19 5%	5 6%	19 6%	4 3%	15 5%	8 6%	17 5%	7 6%
Net: Decline	291 66%	250 71% bdf	36 43%	225 72% bdf	66 53%	221 75% bdf	66 47%	220 67%	71 61%
Net: Increase	10 2%	5 1%	5 6% ace	4 1%	6 5% ace	1 *	8 6% ace	6 2%	4 3%

## RSG Covid Survey 2020

### Q6\_7. Recruitment: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Significant decline	93	32	34	23	14	36	41	30	11	8	5	7	10	6	14
	21%	16%	23%	26%	28%	23%	31%	25%	20%	21%	13%	22%	17%	22%	18%
				a			gik								
Moderate decline	46	11	16	18	10	20	15	13	10	6	3	3	8	6	11
	10%	6%	11%	21%	20%	13%	11%	11%	18%	16%	8%	9%	14%	22%	14%
				ab											
Small decline	56	20	18	18	6	22	15	15	9	5	5	5	15	4	14
	13%	10%	12%	21%	12%	14%	11%	12%	16%	13%	13%	16%	25%	15%	18%
				a									cd		
No impact	180	91	61	23	13	45	49	48	17	16	20	11	16	9	28
	41%	46%	42%	26%	26%	29%	37%	40%	30%	42%	51%	34%	27%	33%	37%
				c							abei				
Small increase	6	5	-	1	2	3	1	2	-	1	-	-	2	-	1
	1%	3%	-	1%	4%	2%	1%	2%	-	3%	-	-	3%	-	1%
Moderate increase	4	2	1	1	-	1	2	1	-	-	-	1	2	-	1
	1%	1%	1%	1%	-	1%	2%	1%	-	-	-	3%	3%	-	1%
Significant increase	3	-	2	1	-	1	1	-	2	-	-	-	-	-	-
	1%	-	1%	1%	-	1%	1%	-	4%	-	-	-	-	-	-
									d						
Don't know	6	2	2	2	3	1	1	3	2	1	2	1	3	1	-
	1%	1%	1%	2%	6%	1%	1%	2%	4%	3%	5%	3%	5%	4%	-
					bck						bk		bk		
Not applicable	48	33	12	-	2	27	7	9	5	1	4	4	3	1	7
	11%	17%	8%	-	4%	17%	5%	7%	9%	3%	10%	13%	5%	4%	9%
		bc	c			acdfi									
Net: Decline	195	63	68	59	30	78	71	58	30	19	13	15	33	16	39
	44%	32%	47%	68%	60%	50%	54%	48%	54%	50%	33%	47%	56%	59%	51%
			a	ab	g		g					g			
Net: Increase	13	7	3	3	2	5	4	3	2	1	-	1	4	-	2
	3%	4%	2%	3%	4%	3%	3%	2%	4%	3%	-	3%	7%	-	3%

## RSG Covid Survey 2020

### Q6\_7. Recruitment: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Significant decline	93 21%	56 21%	14 22%	11 18%	20 20%	19 23%	13 27%	22 22%	54 19%	39 26%	24 24%	15 30%	7 47%	66 18%	67 24% b	26 15%
Moderate decline	46 10%	32 12%	5 8%	4 7%	10 10%	8 10%	3 6%	15 15%	19 7%	27 18% a	17 17% a	10 20% a	2 13%	38 11%	35 13% b	11 7%
Small decline	56 13%	39 15%	8 13%	9 15%	14 14%	9 11%	7 15%	16 16%	29 10%	27 18% a	16 16%	11 22% a	1 7%	50 14%	34 12%	22 13%
No impact	180 41%	98 37%	29 45%	33 54% ag	42 42%	34 41%	20 42%	36 36%	134 46% bd	46 30% d	38 37% d	8 16%	2 13%	152 42%	96 35%	84 50% a
Small increase	6 1%	2 1%	1 2%	1 2%	2 2%	1 1%	2 4%	1 1%	4 1%	2 1%	1 1%	1 2%	- -	5 1%	5 2%	1 1%
Moderate increase	4 1%	2 1%	- -	- -	2 2%	2 2%	- -	1 1%	3 1%	1 1%	- -	1 2%	- -	4 1%	2 1%	2 1%
Significant increase	3 1%	3 1%	- -	- -	- -	- -	- -	- -	2 1%	1 1%	1 1%	- -	1 7%	1 *	2 1%	1 1%
Don't know	6 1%	5 2%	- -	- -	- -	- -	1 2%	3 3%	4 1%	2 1%	1 1%	1 2%	1 7%	4 1%	5 2%	1 1%
Not applicable	48 11%	31 12%	7 11%	3 5%	9 9%	9 11%	2 4%	7 7%	41 14% bc	7 5%	4 4%	3 6%	1 7%	41 11%	28 10%	20 12%
Net: Decline	195 44%	127 47%	27 42%	24 39%	44 44%	36 44%	23 48%	53 52%	102 35%	93 61% a	57 56% a	36 72% a	10 67%	154 43%	136 50% b	59 35%
Net: Increase	13 3%	7 3%	1 2%	1 2%	4 4%	3 4%	2 4%	2 2%	9 3%	4 3%	2 2%	2 4%	1 7%	10 3%	9 3%	4 2%

## RSG Covid Survey 2020

### Q6\_7. Recruitment: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Significant decline	93 21%	87 25% bdf	5 6%	81 26% bdf	11 9%	79 27% bdf	12 9%	68 21%	25 22%
Moderate decline	46 10%	39 11%	7 8%	39 12% d	7 6%	35 12%	11 8%	35 11%	11 9%
Small decline	56 13%	47 13%	9 11%	39 12%	17 14%	36 12%	19 14%	40 12%	16 14%
No impact	180 41%	130 37%	46 55% ace	110 35%	67 54% ace	109 37%	70 50% ace	135 41%	45 39%
Small increase	6 1%	2 1%	4 5% ace	2 1%	4 3% ace	2 1%	4 3% a	2 1%	4 3% a
Moderate increase	4 1%	- -	4 5% ace	1 *	3 2% ace	- -	4 3% ace	2 1%	2 2%
Significant increase	3 1%	2 1%	1 1%	2 1%	1 1%	1 *	2 1%	2 1%	1 1%
Don't know	6 1%	5 1%	- -	4 1%	2 2%	4 1%	2 1%	5 2%	1 1%
Not applicable	48 11%	39 11%	7 8%	36 11%	12 10%	28 10%	16 11%	37 11%	11 9%
Net: Decline	195 44%	173 49% bdf	21 25%	159 51% bdf	35 28%	150 51% bdf	42 30%	143 44%	52 45%
Net: Increase	13 3%	4 1%	9 11% ace	5 2%	8 6% ace	3 1%	10 7% ace	6 2%	7 6% a

## RSG Covid Survey 2020

### Q6\_8. Confidence in your supply chain: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Significant decline	41	18	18	5	2	11	17	15	2	4	3	3	3	2	3
	9%	9%	12%	6%	4%	7%	13%	12%	4%	11%	8%	9%	5%	7%	4%
							k	k							
Moderate decline	65	29	21	14	7	17	23	22	9	4	7	4	7	4	17
	15%	15%	14%	16%	14%	11%	17%	18%	16%	11%	18%	13%	12%	15%	22%
															b
Small decline	133	47	49	31	20	41	39	42	26	17	21	8	21	11	22
	30%	24%	34%	36%	40%	26%	30%	35%	46%	45%	54%	25%	36%	41%	29%
				a					bck	b	bcdhk				
No impact	162	84	43	30	14	67	40	35	17	10	7	13	20	8	30
	37%	43%	29%	34%	28%	43%	30%	29%	30%	26%	18%	41%	34%	30%	39%
		b				cdg						g			g
Small increase	13	4	6	3	4	4	3	4	1	1	1	-	3	-	2
	3%	2%	4%	3%	8%	3%	2%	3%	2%	3%	3%	-	5%	-	3%
Moderate increase	7	3	2	2	1	1	6	1	-	1	-	-	1	-	1
	2%	2%	1%	2%	2%	1%	5%	1%	-	3%	-	-	2%	-	1%
							b								
Significant increase	2	1	-	1	-	-	1	-	-	-	-	-	-	1	-
	*	1%	-	1%	-	-	1%	-	-	-	-	-	-	4%	-
Don't know	6	1	3	1	1	4	2	-	1	-	-	3	3	1	-
	1%	1%	2%	1%	2%	3%	2%	-	2%	-	-	9%	5%	4%	-
												cdk	dk		
Not applicable	13	9	4	-	1	11	1	2	-	1	-	1	1	-	1
	3%	5%	3%	-	2%	7%	1%	2%	-	3%	-	3%	2%	-	1%
		c				cde									
Net: Decline	239	94	88	50	29	69	79	79	37	25	31	15	31	17	42
	54%	48%	60%	57%	58%	44%	60%	65%	66%	66%	79%	47%	53%	63%	55%
			a				b	b	b	b	abchik				
Net: Increase	22	8	8	6	5	5	10	5	1	2	1	-	4	1	3
	5%	4%	5%	7%	10%	3%	8%	4%	2%	5%	3%	-	7%	4%	4%

## RSG Covid Survey 2020

### Q6\_8. Confidence in your supply chain: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Significant decline	41 9%	22 8%	4 6%	4 7%	10 10%	6 7%	5 10%	5 5%	32 11% d	9 6%	8 8%	1 2%	8 53%	20 6%	32 12% b	9 5%
Moderate decline	65 15%	35 13%	13 20%	10 16%	17 17%	12 15%	6 13%	14 14%	37 13%	28 18%	19 19%	9 18%	2 13%	46 13%	45 16%	20 12%
Small decline	133 30%	80 30%	19 30%	23 38%	29 29%	21 26%	20 42%	27 27%	77 27%	56 37% a	41 40% a	15 30%	1 7%	116 32%	89 32%	44 26%
No impact	162 37%	108 40%	22 34%	19 31%	34 34%	29 35%	14 29%	45 45%	117 40% bc	45 30%	25 25%	20 40%	3 20%	148 41%	80 29%	82 49% a
Small increase	13 3%	6 2%	2 3%	3 5%	6 6% a	6 7% a	1 2% a	3 3%	8 3%	5 3%	4 4%	1 2%	- -	12 3%	8 3%	5 3%
Moderate increase	7 2%	4 1%	2 3%	1 2%	1 1%	2 2%	- -	1 1%	4 1%	3 2%	2 2%	1 2%	1 7%	4 1%	6 2%	1 1%
Significant increase	2 *	1 *	- -	- -	1 1%	1 1%	- -	- -	2 1%	- -	- -	- -	- -	2 1%	1 *	1 1%
Don't know	6 1%	5 2%	- -	- -	- -	1 1%	- -	3 3%	2 1%	4 3%	1 1%	3 6% a	- -	3 1%	5 2%	1 1%
Not applicable	13 3%	7 3%	2 3%	1 2%	1 1%	4 5%	2 4%	3 3%	11 4%	2 1%	2 2%	- -	- -	10 3%	8 3%	5 3%
Net: Decline	239 54%	137 51%	36 56%	37 61%	56 57%	39 48%	31 65% g	46 46%	146 50%	93 61% a	68 67% ad	25 50%	11 73%	182 50%	166 61% b	73 43%
Net: Increase	22 5%	11 4%	4 6%	4 7%	8 8%	9 11% a	1 2%	4 4%	14 5%	8 5%	6 6%	2 4%	1 7%	18 5%	15 5%	7 4%

## RSG Covid Survey 2020

### Q6\_8. Confidence in your supply chain: What impact, if any, has Coronavirus had on each of the following aspects of your organisation compared with pre-virus levels?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Significant decline	41 9%	38 11% bdf	2 2%	38 12% bdf	3 2%	38 13% bdf	3 2%	33 10%	8 7%
Moderate decline	65 15%	64 18% bdf	1 1%	55 18% bdf	10 8% b	54 18% bdf	10 7% b	47 14%	18 16%
Small decline	133 30%	114 32% bf	17 20%	97 31%	36 29%	100 34% bf	31 22%	100 31%	33 28%
No impact	162 37%	112 32%	48 58% ace	101 32%	59 48% ace	86 29%	73 52% ace	120 37%	42 36%
Small increase	13 3%	4 1%	9 11% ace	3 1%	10 8% ace	2 1%	11 8% ace	8 2%	5 4%
Moderate increase	7 2%	4 1%	3 4%	5 2%	2 2%	3 1%	3 2%	4 1%	3 3%
Significant increase	2 *	- -	2 2% ace	- -	2 2% ace	- -	2 1% ace	- -	2 2% a
Don't know	6 1%	4 1%	- -	4 1%	- -	4 1%	1 1%	5 2%	1 1%
Not applicable	13 3%	11 3%	1 1%	11 4%	2 2%	7 2%	6 4%	9 3%	4 3%
Net: Decline	239 54%	216 62% bdf	20 24%	190 61% bdf	49 40% b	192 65% bdf	44 31%	180 55%	59 51%
Net: Increase	22 5%	8 2%	14 17% ace	8 3%	14 11% ace	5 2%	16 11% ace	12 4%	10 9% a

## RSG Covid Survey 2020

### Q7. Which of the following, if any, has your organisation done to reduce the impact of the Coronavirus crisis?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Started / increased use of working from home	396	163	136	85	49	138	121	109	54	36	36	31	59	27	68
	90%	83%	93%	98%	98%	88%	92%	90%	96%	95%	92%	97%	100%	100%	89%
			a	a	b								bcdgk		
Changed practices in the workplace (e.g. 2 metre social distancing rules)	331	122	122	76	42	94	116	104	50	32	35	18	46	24	64
	75%	62%	84%	87%	84%	60%	88%	86%	89%	84%	90%	56%	78%	89%	84%
			a	a	bh		bh	bh	bh	bh	bh		bh		bh
Applied for the Government's Job Retention Scheme - "furloughing staff"	274	110	95	61	31	82	100	77	38	21	24	16	33	20	50
	62%	56%	65%	70%	62%	53%	76%	64%	68%	55%	62%	50%	56%	74%	66%
				a			bdfhi		b						
Made arrangements with clients (e.g. negotiating accelerated payments)	126	46	38	40	23	49	58	37	24	10	7	9	20	8	21
	29%	23%	26%	46%	46%	31%	44%	31%	43%	26%	18%	28%	34%	30%	28%
				ab	gk		bdgk		g						
Made arrangements with suppliers (e.g. negotiating or delaying payments)	118	50	34	32	16	33	48	34	15	12	12	9	20	10	21
	27%	26%	23%	37%	32%	21%	36%	28%	27%	32%	31%	28%	34%	37%	28%
				b			b								
Made other changes to employment conditions (e.g. pay cuts, redundancies, reduced hours)	108	40	34	32	19	38	42	25	17	10	9	12	17	11	20
	24%	20%	23%	37%	38%	24%	32%	21%	30%	26%	23%	38%	29%	41%	26%
				ab	d		d					d			
Applied for financial support (e.g. loans)	103	60	30	10	10	39	38	27	12	9	6	6	12	5	18
	23%	31%	21%	11%	20%	25%	29%	22%	21%	24%	15%	19%	20%	19%	24%
				bc											
None of these	6	6	-	-	-	4	2	1	1	-	-	-	-	-	-
	1%	3%	-	-	-	3%	2%	1%	2%	-	-	-	-	-	-
		b													



## RSG Covid Survey 2020

### Q7. Which of the following, if any, has your organisation done to reduce the impact of the Coronavirus crisis?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Started / increased use of working from home	396 90%	246 92%	59 92%	54 89%	87 88%	73 89%	40 83%	96 95%	247 85%	149 98%	100 98%	49 98%	12 80%	324 90%	248 91%	148 88%
Changed practices in the workplace (e.g. 2 metre social distancing rules)	331 75%	196 73%	52 81%	52 85%	86 87%	66 80%	39 81%	71 70%	200 69%	131 86%	87 85%	44 88%	11 73%	270 75%	225 82%	106 63%
Applied for the Government's Job Retention Scheme - "furloughing staff"	274 62%	169 63%	44 69%	34 56%	55 56%	44 54%	34 71%	56 55%	158 54%	116 76%	79 77%	37 74%	12 80%	217 60%	274 100%	- -
Made arrangements with clients (e.g. negotiating accelerated payments)	126 29%	92 34%	13 20%	14 23%	27 27%	17 21%	10 21%	29 29%	60 21%	66 43%	42 41%	24 48%	3 20%	104 29%	92 34%	34 20%
Made arrangements with suppliers (e.g. negotiating or delaying payments)	118 27%	81 30%	17 27%	11 18%	22 22%	14 17%	11 23%	30 30%	67 23%	51 34%	32 31%	19 38%	8 53%	91 25%	90 33%	28 17%
Made other changes to employment conditions (e.g. pay cuts, redundancies, reduced hours)	108 24%	74 28%	14 22%	11 18%	20 20%	19 23%	13 27%	32 32%	57 20%	51 34%	30 29%	21 42%	6 40%	80 22%	91 33%	17 10%
Applied for financial support (e.g. loans)	103 23%	64 24%	15 23%	10 16%	22 22%	13 16%	16 33%	19 19%	78 27%	25 16%	20 20%	5 10%	8 53%	80 22%	80 29%	23 14%
None of these	6 1%	4 1%	1 2%	- -	1 1%	- -	- -	- -	6 2%	- -	- -	- -	- -	5 1%	- -	6 4%

## RSG Covid Survey 2020

### Q7. Which of the following, if any, has your organisation done to reduce the impact of the Coronavirus crisis?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Started / increased use of working from home	396 90%	317 90%	71 86%	281 89%	111 90%	269 91%	121 86%	297 91%	99 85%
Changed practices in the workplace (e.g. 2 metre social distancing rules)	331 75%	269 77%	58 70%	236 75%	93 75%	234 80%	92 66%	245 75%	86 74%
Applied for the Government's Job Retention Scheme - "furloughing staff"	274 62%	239 68%	32 39%	211 67%	60 48%	197 67%	72 51%	204 63%	70 60%
Made arrangements with clients (e.g. negotiating accelerated payments)	126 29%	108 31%	18 22%	93 30%	33 27%	86 29%	38 27%	91 28%	35 30%
Made arrangements with suppliers (e.g. negotiating or delaying payments)	118 27%	103 29%	15 18%	92 29%	26 21%	83 28%	34 24%	83 25%	35 30%
Made other changes to employment conditions (e.g. pay cuts, redundancies, reduced hours)	108 24%	96 27%	11 13%	88 28%	19 15%	83 28%	22 16%	82 25%	26 22%
Applied for financial support (e.g. loans)	103 23%	91 26%	12 14%	87 28%	16 13%	75 26%	27 19%	82 25%	21 18%
None of these	6 1%	4 1%	2 2%	3 1%	3 2%	2 1%	3 2%	4 1%	2 2%

## RSG Covid Survey 2020

### Q8. To the best of your knowledge, which of the following, if any, were factors in your organisation's decision to furlough staff?

BASE: All respondents who have furloughed staff

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	274 100%	110 100%	95 100%	61 100%	31 100%	82 100%	100 100%	77 100%	38 100%	21 100%	24 100%	16 100%	33 100%	20 100%	50 100%
Reduced revenue/income/sales	187 68%	80 73%	62 65%	40 66%	20 65%	62 76%	73 73%	55 71%	28 74%	16 76%	14 58%	14 88%	24 73%	14 70%	34 68%
Staff could not work from home	142 52%	55 50%	46 48%	35 57%	18 58%	42 51%	53 53%	41 53%	24 63%	12 57%	14 58%	6 38%	15 45%	8 40%	25 50%
Staff are involved in non-essential work	102 37%	42 38%	28 29%	27 44%	12 39%	39 48%	46 46%	37 48%	13 34%	7 33%	6 25%	8 50%	17 52%	3 15%	18 36%
Staff cannot work within social distancing restrictions	69 25%	24 22%	20 21%	23 38% ab	9 29%	19 23%	30 30%	23 30%	7 18%	6 29%	6 25%	2 13%	7 21%	5 25%	9 18%
Other	25 9%	9 8%	10 11%	5 8%	6 19%	7 9%	8 8%	6 8%	4 11%	1 5%	1 4%	1 6%	3 9%	2 10%	6 12%

## RSG Covid Survey 2020

### Q8. To the best of your knowledge, which of the following, if any, were factors in your organisation's decision to furlough staff?

BASE: All respondents who have furloughed staff

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	*b	
Significance Level: 95%																
Total	274 100%	169 100%	44 100%	34 100%	55 100%	44 100%	34 100%	56 100%	158 100%	116 100%	79 100%	37 100%	12 100%	217 100%	274 100%	- -
Reduced revenue/income/sales	187 68%	116 69%	29 66%	21 62%	41 75%	30 68%	26 76%	37 66%	106 67%	81 70%	56 71%	25 68%	10 83%	141 65%	187 68%	- -
Staff could not work from home	142 52%	85 50%	26 59%	18 53%	29 53%	22 50%	19 56%	29 52%	77 49%	65 56%	43 54%	22 59%	4 33%	114 53%	142 52%	- -
Staff are involved in non-essential work	102 37%	64 38%	15 34%	13 38%	25 45%	18 41%	7 21%	17 30%	51 32%	51 44%	37 47%	14 38%	4 33%	78 36%	102 37%	- -
Staff cannot work within social distancing restrictions	69 25%	48 28%	12 27%	9 26%	13 24%	8 18%	5 15%	17 30%	31 20%	38 33%	28 35%	10 27%	5 42%	54 25%	69 25%	- -
Other	25 9%	11 7%	5 11%	4 12%	7 13%	7 16%	5 15%	4 7%	16 10%	9 8%	5 6%	4 11%	2 17%	22 10%	25 9%	- -

## RSG Covid Survey 2020

### Q8. To the best of your knowledge, which of the following, if any, were factors in your organisation's decision to furlough staff?

BASE: All respondents who have furloughed staff

	Total	Impact of the crisis on their organisation						Survey completed	
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	274 100%	239 100%	32 100%	211 100%	60 100%	197 100%	72 100%	204 100%	70 100%
Reduced revenue/income/sales	187 68%	177 74%	8 25%	164 78%	22 37%	143 73%	40 56%	140 69%	47 67%
Staff could not work from home	142 52%	122 51%	17 53%	111 53%	29 48%	111 56%	28 39%	111 54%	31 44%
Staff are involved in non-essential work	102 37%	85 36%	16 50%	70 33%	31 52%	72 37%	25 35%	73 36%	29 41%
Staff cannot work within social distancing restrictions	69 25%	61 26%	7 22%	55 26%	14 23%	51 26%	17 24%	53 26%	16 23%
Other	25 9%	17 7%	8 25%	13 6%	11 18%	14 7%	10 14%	16 8%	9 13%

## RSG Covid Survey 2020

**Q9. On a scale from 1 to 5 where 1 is not at all confident and 5 is very confident, how confident are you in your organisation surviving the Coronavirus crisis?**

BASE: All respondents

		Rail related revenue			Role in the rail sector											
		Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
		a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%																
Total		442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 - Not at all confident	(1.0)	1	1	-	-	-	1	-	-	-	-	-	-	-	-	-
		*	1%	-	-	-	1%	-	-	-	-	-	-	-	-	-
2	(2.0)	14	6	6	2	4	2	5	4	1	2	1	-	1	-	2
		3%	3%	4%	2%	8%	1%	4%	3%	2%	5%	3%	-	2%	-	3%
						b										
3	(3.0)	64	31	22	10	9	23	21	14	9	6	5	5	8	4	10
		14%	16%	15%	11%	18%	15%	16%	12%	16%	16%	13%	16%	14%	15%	13%
4	(4.0)	117	50	45	19	11	42	40	39	12	11	12	7	13	8	18
		26%	26%	31%	22%	22%	27%	30%	32%	21%	29%	31%	22%	22%	30%	24%
5 - Very confident	(5.0)	244	108	71	56	25	88	66	63	34	19	21	20	37	15	46
		55%	55%	49%	64%	50%	56%	50%	52%	61%	50%	54%	63%	63%	56%	61%
						b										
Don't know		2	-	2	-	1	-	-	1	-	-	-	-	-	-	-
		*	-	1%	-	2%	-	-	1%	-	-	-	-	-	-	-
Net: Not confident		15	7	6	2	4	3	5	4	1	2	1	-	1	-	2
		3%	4%	4%	2%	8%	2%	4%	3%	2%	5%	3%	-	2%	-	3%
						b										
Net: Confident		361	158	116	75	36	130	106	102	46	30	33	27	50	23	64
		82%	81%	79%	86%	72%	83%	80%	84%	82%	79%	85%	84%	85%	85%	84%
Base for stats		440	196	144	87	49	156	132	120	56	38	39	32	59	27	76
Mean Score		4.34	4.32	4.26	4.48	4.16	4.37	4.27	4.34	4.41	4.24	4.36	4.47	4.46	4.41	4.42
						b										
Standard Deviation		.857	.884	.867	.790	1.007	.829	.864	.815	.826	.913	.811	.761	.795	.747	.821
Standard Error		.041	.063	.072	.085	.144	.066	.075	.074	.110	.148	.130	.135	.103	.144	.094
Error variance		*	*	.01	.01	.02	*	.01	.01	.01	.02	.02	.02	.01	.02	.01

## RSG Covid Survey 2020

**Q9. On a scale from 1 to 5 where 1 is not at all confident and 5 is very confident, how confident are you in your organisation surviving the Coronavirus crisis?**

BASE: All respondents

	Total	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
		All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
		a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all confident	(1.0) 1 *	- -	- -	- -	- -	- -	1 2% a	- -	1 *	- -	- -	- -	1 7%	- -	- -	1 1%
2	(2.0) 14 3%	8 3%	3 5%	3 5%	3 3%	1 1%	2 4%	3 3%	11 4%	3 2%	3 3%	- -	14 93%	- -	12 4%	2 1%
3	(3.0) 64 14%	31 12%	11 17%	5 8%	17 17%	11 13%	7 15%	10 10%	44 15% d	20 13% d	20 20% d	- -	- -	- -	43 16%	21 13%
4	(4.0) 117 26%	64 24%	22 34%	20 33%	28 28%	24 29%	14 29%	25 25%	77 27%	40 26%	27 26%	13 26%	- -	117 32%	72 26%	45 27%
5 - Very confident	(5.0) 244 55%	163 61% b	28 44%	33 54%	51 52%	46 56%	24 50%	62 61% b	155 53%	89 59%	52 51%	37 74% ac	- -	244 68%	145 53%	99 59%
Don't know	2 *	2 1%	- -	- -	- -	- -	- -	1 1%	2 1%	- -	- -	- -	- -	- -	2 1%	- -
Net: Not confident	15 3%	8 3%	3 5%	3 5%	3 3%	1 1%	3 6%	3 3%	12 4%	3 2%	3 3%	- -	15 100%	- -	12 4%	3 2%
Net: Confident	361 82%	227 85%	50 78%	53 87%	79 80%	70 85%	38 79%	87 86%	232 80%	129 85%	79 77%	50 100% abc	- -	361 100%	217 79%	144 86%
Base for stats	440	266	64	61	99	82	48	100	288	152	102	50	15	361	272	168
Mean Score	4.34	4.44 b	4.17 b	4.36 abc	4.28 b	4.40 b	4.21 b	4.46 b	4.30	4.41	4.25	4.74 abc	1.93	4.68	4.29	4.42
Standard Deviation	.857	.814	.883	.837	.858	.768	.988	.797	.888	.793	.875	.443	.258	.469	.888	.800
Standard Error	.041	.050	.110	.107	.086	.085	.143	.080	.052	.064	.087	.063	.067	.025	.054	.062
Error variance	*	*	.01	.01	.01	.01	.02	.01	*	*	.01	*	*	*	*	*

## RSG Covid Survey 2020

**Q9. On a scale from 1 to 5 where 1 is not at all confident and 5 is very confident, how confident are you in your organisation surviving the Coronavirus crisis?**

BASE: All respondents

		Impact of the crisis on their organisation						Survey completed		
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May	
Total		a	b	c	d	e	f	a	b	
Significance Level: 95%										
Total		442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all confident	(1.0)	1 *	1 *	- -	1 *	- -	1 *	- -	- -	1 1%
2	(2.0)	14 3%	12 3%	2 2%	12 4%	2 2%	11 4%	2 1%	11 3%	3 3%
3	(3.0)	64 14%	57 16% bdf	5 6%	58 18% bdf	6 5%	49 17% bdf	13 9%	45 14%	19 16%
4	(4.0)	117 26%	101 29% b	15 18%	88 28%	28 23%	85 29% b	31 22%	91 28%	26 22%
5 - Very confident	(5.0)	244 55%	178 51%	61 73% ace	153 49%	88 71% ace	147 50%	93 66% ace	177 54%	67 58%
Don't know		2 *	2 1%	- -	2 1%	- -	1 *	1 1%	2 1%	- -
Net: Not confident		15 3%	13 4%	2 2%	13 4%	2 2%	12 4%	2 1%	11 3%	4 3%
Net: Confident		361 82%	279 79%	76 92% ace	241 77%	116 94% ace	232 79%	124 89% ace	268 82%	93 80%
Base for stats		440	349	83	312	124	293	139	324	116
Mean Score		4.34	4.27	4.63 ace	4.22	4.63 ace	4.25	4.55 ace	4.34	4.34
Standard Deviation		.857	.875	.711 ace	.902	.656 ace	.889	.725 ace	.841	.904
Standard Error		.041	.047	.078	.051	.059	.052	.061	.047	.084
Error variance		*	*	.01	*	*	*	*	*	.01



## RSG Covid Survey 2020

### Q10. Summary: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

Significance Level: 95%

	Confidence								
	Total	1 - Not at all confident	2	3	4	5 - Very confident	Don't know	Net: Not confident	Net: Confident
		*a	*b	*c	*d	*e	*f	*g	*h
Up to 3 months	442 100%	8 2%	32 7%	80 18%	134 30%	185 42%	3 1%	40 9%	319 72%
Up to 6 months	442 100%	34 8%	56 13%	104 24%	130 29%	117 26%	1 *	90 20%	247 56%
Up to 12 months	442 100%	93 21%	79 18%	119 27%	72 16%	71 16%	8 2%	172 39%	143 32%
More than 12 months	442 100%	123 28%	90 20%	106 24%	57 13%	50 11%	16 4%	213 48%	107 24%

## RSG Covid Survey 2020

### Q10\_1. Up to 3 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Total	Rail related revenue			Role in the rail sector										
		Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
		a	b	c	a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
1 - Not at all confident	(1.0) 8 2%	2 1%	4 3%	2 2%	1 2%	- -	5 4% b	5 4% b	1 2%	- -	- -	- -	1 2%	1 4%	1 1%
2	(2.0) 32 7%	11 6%	17 12% a	4 5%	5 10%	11 7%	12 9%	6 5%	4 7%	3 8%	3 8%	2 6%	3 5%	3 11%	3 4%
3	(3.0) 80 18%	42 21%	24 16%	12 14%	9 18%	32 21%	25 19%	22 18%	8 14%	11 29% h	9 23%	3 9%	11 19%	3 11%	11 14%
4	(4.0) 134 30%	64 33%	42 29%	22 25%	14 28%	48 31%	44 33%	45 37%	20 36%	8 21%	14 36%	9 28%	20 34%	10 37%	27 36%
5 - Very confident	(5.0) 185 42%	76 39%	57 39%	47 54% ab	21 42%	65 42%	46 35%	42 35%	23 41%	16 42%	13 33%	18 56% cd	23 39%	10 37%	33 43%
Don't know	3 1%	1 1%	2 1%	- -	- -	- -	- -	1 1%	- -	- -	- -	- -	1 2%	- -	1 1%
Net: Not confident	40 9%	13 7%	21 14% a	6 7%	6 12%	11 7%	17 13%	11 9%	5 9%	3 8%	3 8%	2 6%	4 7%	4 15%	4 5%
Net: Confident	319 72%	140 71%	99 68%	69 79%	35 70%	113 72%	90 68%	87 72%	43 77%	24 63%	27 69%	27 84%	43 73%	20 74%	60 79%
Base for stats	439	195	144	87	50	156	132	120	56	38	39	32	58	27	75
Mean Score	4.04	4.03	3.91	4.24 b	3.98	4.07	3.86	3.94	4.07	3.97	3.95	4.34 c	4.05	3.93	4.17 c
Standard Deviation	1.030	.963	1.134	1.011	1.097	.951	1.110	1.056	1.006	1.026	.944	.902	.981	1.141	.921
Standard Error	.049	.069	.094	.108	.155	.076	.097	.096	.134	.166	.151	.159	.129	.220	.106
Error variance	*	*	.01	.01	.02	.01	.01	.01	.02	.03	.02	.03	.02	.05	.01

## RSG Covid Survey 2020

### Q10\_1. Up to 3 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Total	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
		All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
		a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all confident	(1.0) 8 2%	5 2%	1 2%	1 2%	1 1%	- -	2 4%	- -	5 2%	3 2%	3 3%	- -	2 13%	1 *	6 2%	2 1%
2	(2.0) 32 7%	16 6%	6 9%	4 7%	10 10%	6 7%	2 4%	2 2%	25 9%	7 5%	6 6%	1 2%	8 53%	8 2%	21 8%	11 7%
3	(3.0) 80 18%	45 17%	9 16%	8 13%	19 19%	12 15%	8 17%	20 20%	56 19%	24 16%	20 20%	4 8%	4 27%	45 12%	53 19%	27 16%
4	(4.0) 134 30%	83 31%	23 36%	23 38%	28 28%	19 23%	14 29%	36 36%	86 30%	48 32%	29 28%	19 38%	1 7%	124 34%	88 32%	46 27%
5 - Very confident	(5.0) 185 42%	118 44%	23 36%	25 41%	40 40%	45 55%	22 46%	42 42%	116 40%	69 45%	43 42%	26 52%	- -	181 50%	104 38%	81 48%
Don't know	3 1%	1 *	1 2%	- -	1 1%	- -	- -	1 1%	2 1%	1 1%	1 1%	- -	- -	2 1%	2 1%	1 1%
Net: Not confident	40 9%	21 8%	7 11%	5 8%	11 11%	6 7%	4 8%	2 2%	30 10%	10 7%	9 9%	1 2%	10 67%	9 2%	27 10%	13 8%
Net: Confident	319 72%	201 75%	46 72%	48 79%	68 69%	64 78%	36 75%	78 77%	202 70%	117 77%	72 71%	45 90%	1 7%	305 84%	192 70%	127 76%
Base for stats	439	267	63	61	98	82	48	100	288	151	101	50	15	359	272	167
Mean Score	4.04	4.10	3.97	4.10	3.98	4.26	4.08	4.18	3.98	4.15	4.02	4.40	2.27	4.33	3.97	4.16
Standard Deviation	1.030	1.006	1.031	.978	1.055	.966	1.088	.821	1.051	.982	1.068	.728	.799	.800	1.043	1.000
Standard Error	.049	.062	.130	.125	.107	.107	.157	.082	.062	.080	.106	.103	.206	.042	.063	.077
Error variance	*	*	.02	.02	.01	.01	.02	.01	*	.01	.01	.01	.04	*	*	.01

## RSG Covid Survey 2020

### Q10\_1. Up to 3 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Total	Impact of the crisis on their organisation						Survey completed	
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all confident (1.0)	8 2%	8 2%	- -	8 3%	- -	7 2%	1 1%	8 2%	- -
2 (2.0)	32 7%	30 9%	2 2%	29 9%	3 2%	26 9%	6 4%	25 8%	7 6%
3 (3.0)	80 18%	64 18%	13 16%	62 20%	17 14%	56 19%	20 14%	59 18%	21 18%
4 (4.0)	134 30%	112 32%	19 23%	101 32%	33 27%	100 34%	33 24%	99 30%	35 30%
5 - Very confident (5.0)	185 42%	135 38%	48 58% ace	112 36%	71 57% ace	104 35%	79 56% ace	132 40%	53 46%
Don't know	3 1%	2 1%	1 1%	2 1%	- -	1 *	1 1%	3 1%	- -
Net: Not confident	40 9%	38 11% bdf	2 2%	37 12% bdf	3 2%	33 11% bdf	7 5%	33 10%	7 6%
Net: Confident	319 72%	247 70%	67 81% ce	213 68%	104 84% ace	204 69%	112 80% ace	231 71%	88 76%
Base for stats	439	349	82	312	124	293	139	323	116
Mean Score	4.04	3.96	4.38 ace	3.90	4.39 ace	3.91	4.32 ace	4.00	4.16
Standard Deviation	1.030	1.059	.841	1.074	.814	1.055	.925	1.062	.929
Standard Error	.049	.057	.093	.061	.073	.062	.078	.059	.086
Error variance	*	*	.01	*	.01	*	.01	*	.01

## RSG Covid Survey 2020

### Q10\_2. Up to 6 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Significance Level: 95%	Rail related revenue				Role in the rail sector										
		Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
		a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Total		442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 - Not at all confident	(1.0)	34	14	16	4	4	11	14	9	5	2	1	1	3	3	7
		8%	7%	11%	5%	8%	7%	11%	7%	9%	5%	3%	3%	5%	11%	9%
2	(2.0)	56	32	18	6	8	21	17	17	6	7	8	2	8	3	4
		13%	16%	12%	7%	16%	13%	13%	14%	11%	18%	21%	6%	14%	11%	5%
			c			k				k		k				
3	(3.0)	104	49	33	19	11	40	33	28	10	9	8	5	12	4	26
		24%	25%	23%	22%	22%	26%	25%	23%	18%	24%	21%	16%	20%	15%	34%
															e	
4	(4.0)	130	55	43	26	12	37	40	42	17	10	15	11	16	10	21
		29%	28%	29%	30%	24%	24%	30%	35%	30%	26%	38%	34%	27%	37%	28%
									b							
5 - Very confident	(5.0)	117	45	36	32	14	47	28	25	18	10	7	13	20	7	18
		26%	23%	25%	37%	28%	30%	21%	21%	32%	26%	18%	41%	34%	26%	24%
					a							cdg				
Don't know		1	1	-	-	1	-	-	-	-	-	-	-	-	-	-
		*	1%	-	-	2%	-	-	-	-	-	-	-	-	-	-
Net: Not confident		90	46	34	10	12	32	31	26	11	9	9	3	11	6	11
		20%	23%	23%	11%	24%	21%	23%	21%	20%	24%	23%	9%	19%	22%	14%
			c	c												
Net: Confident		247	100	79	58	26	84	68	67	35	20	22	24	36	17	39
		56%	51%	54%	67%	52%	54%	52%	55%	63%	53%	56%	75%	61%	63%	51%
					a							abcdk				
Base for stats		441	195	146	87	49	156	132	121	56	38	39	32	59	27	76
Mean Score		3.54	3.44	3.45	3.87	3.49	3.56	3.39	3.47	3.66	3.50	3.49	4.03	3.71	3.56	3.51
					ab							bcdgk				
Standard Deviation		1.224	1.214	1.287	1.129	1.293	1.245	1.252	1.184	1.283	1.225	1.097	1.062	1.218	1.311	1.183
Standard Error		.058	.087	.106	.121	.185	.100	.109	.108	.171	.199	.176	.188	.159	.252	.136
Error variance		*	.01	.01	.01	.03	.01	.01	.01	.03	.04	.03	.04	.03	.06	.02

## RSG Covid Survey 2020

### Q10\_2. Up to 6 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Total	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
		All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
		a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all confident	(1.0) 34 8%	17 6% g	4 6%	4 7% g	9 9% g	3 4%	4 8% g	1 1%	26 9%	8 5%	7 7%	1 2%	6 40%	11 3%	20 7%	14 8%
2	(2.0) 56 13%	33 12%	9 14%	6 10%	16 16%	11 13%	4 8%	12 12%	41 14% d	15 10%	13 13%	2 4%	7 47%	30 8%	42 15% b	14 8%
3	(3.0) 104 24%	53 20%	21 33% a	20 33% a	24 24%	16 20%	16 33% a	27 27%	66 23%	38 25%	27 26%	11 22%	2 13%	77 21%	70 26%	34 20%
4	(4.0) 130 29%	83 31%	18 28%	16 26%	27 27%	27 33%	16 33%	31 31%	89 31%	41 27%	26 25%	15 30%	- -	127 35%	80 29%	50 30%
5 - Very confident	(5.0) 117 26%	81 30%	12 19%	15 25%	23 23%	25 30%	8 17%	30 30%	67 23%	50 33% a	29 28%	21 42% a	- -	115 32%	62 23%	55 33% a
Don't know	1 *	1 *	- -	- -	- -	- -	- -	- -	1 *	- -	- -	- -	- -	1 *	- -	1 1%
Net: Not confident	90 20%	50 19%	13 20%	10 16%	25 25% g	14 17%	8 17%	13 13%	67 23% bd	23 15%	20 20% d	3 6%	13 87%	41 11%	62 23%	28 17%
Net: Confident	247 56%	164 61% b	30 47%	31 51%	50 51%	52 63% b	24 50%	61 60%	156 54%	91 60%	55 54%	36 72% ac	- -	242 67%	142 52%	105 63% a
Base for stats	441	267	64	61	99	82	48	101	289	152	102	50	15	360	274	167
Mean Score	3.54	3.67	3.39	3.52	3.39	3.73	3.42	3.76 bd	3.45	3.72 a	3.56	4.06 ac	1.73	3.85	3.45	3.71 a
Standard Deviation	1.224	1.210	1.136	1.163	1.260	1.144	1.127	1.041	1.241	1.175	1.223	.998	.704	1.059	1.204	1.243
Standard Error	.058	.074	.142	.149	.127	.126	.163	.104	.073	.095	.121	.141	.182	.056	.073	.096
Error variance	*	.01	.02	.02	.02	.02	.03	.01	.01	.01	.01	.02	.03	*	.01	.01

## RSG Covid Survey 2020

### Q10\_2. Up to 6 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

		Impact of the crisis on their organisation						Survey completed		
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May	
Total		a	b	c	d	e	f	a	b	
Significance Level: 95%										
Total		442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all confident	(1.0)	34 8%	30 9% d	4 5%	30 10% d	4 3%	25 9%	8 6%	27 8%	7 6%
2	(2.0)	56 13%	50 14% bdf	5 6%	50 16% bdf	6 5%	43 15% bdf	10 7%	46 14%	10 9%
3	(3.0)	104 24%	87 25%	15 18%	81 26%	22 18%	71 24%	32 23%	74 23%	30 26%
4	(4.0)	130 29%	107 30%	20 24%	88 28%	41 33%	91 31%	37 26%	96 29%	34 29%
5 - Very confident	(5.0)	117 26%	77 22%	38 46% ace	64 20%	51 41% ace	64 22%	52 37% ace	83 25%	34 29%
Don't know		1 *	- - 1% a	1 *	1 *	- -	- -	1 1%	- -	1 1%
Net: Not confident		90 20%	80 23% bdf	9 11%	80 25% bdf	10 8%	68 23% bdf	18 13%	73 22%	17 15%
Net: Confident		247 56%	184 52%	58 70% ace	152 48%	92 74% ace	155 53%	89 64% ace	179 55%	68 59%
Base for stats		441	351	82	313	124	294	139	326	115
Mean Score		3.54	3.43	4.01 ace	3.34	4.04 ace	3.43	3.83 ace	3.50	3.68
Standard Deviation		1.224	1.219	1.160	1.238	1.039	1.220	1.179	1.242	1.166
Standard Error		.058	.065	.128	.070	.093	.071	.100	.069	.109
Error variance		*	*	.02	*	.01	.01	.01	*	.01

## RSG Covid Survey 2020

### Q10\_3. Up to 12 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Significance Level: 95%	Rail related revenue				Role in the rail sector										
		Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
		a	b	c	a	b	c	d	e	f	g	h	i	j	k	
<b>Total</b>		442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 - Not at all confident	(1.0)	93	47	32	13	12	32	33	23	12	6	6	5	14	7	13
		21%	24%	22%	15%	24%	21%	25%	19%	21%	16%	15%	16%	24%	26%	17%
2	(2.0)	79	39	28	11	7	33	22	22	6	12	7	4	8	2	16
		18%	20%	19%	13%	14%	21%	17%	18%	11%	32% cei	18%	13%	14%	7%	21%
3	(3.0)	119	44	41	28	12	40	39	39	19	6	15	11	18	8	21
		27%	22%	28%	32%	24%	26%	30%	32%	34%	16%	38% f	34%	31%	30%	28%
4	(4.0)	72	35	22	14	7	24	19	18	11	7	6	8	9	7	14
		16%	18%	15%	16%	14%	15%	14%	15%	20%	18%	15%	25%	15%	26%	18%
5 - Very confident	(5.0)	71	26	22	20	11	27	16	15	8	6	3	4	10	3	11
		16%	13%	15%	23% a	22%	17%	12%	12%	14%	16%	8%	13%	17%	11%	14%
Don't know		8	5	1	1	1	-	3	4	-	1	2	-	-	-	1
		2%	3%	1%	1%	2%	-	2%	3% b	-	3% b	5% b	-	-	-	1%
Net: Not confident		172	86	60	24	19	65	55	45	18	18	13	9	22	9	29
		39%	44% c	41% c	28%	38%	42%	42%	37%	32%	47%	33%	28%	37%	33%	38%
Net: Confident		143	61	44	34	18	51	35	33	19	13	9	12	19	10	25
		32%	31%	30%	39%	36%	33%	27%	27%	34%	34%	23%	38%	32%	37%	33%
Base for stats		434	191	145	86	49	156	129	117	56	37	37	32	59	27	75
Mean Score		2.88	2.76	2.82	3.20 ab	2.96	2.88	2.71	2.83	2.95	2.86	2.81	3.06	2.88	2.89	2.92
Standard Deviation		1.360	1.367	1.347	1.344	1.485	1.369	1.330	1.275	1.327	1.357	1.151	1.243	1.391	1.368	1.302
Standard Error		.065	.099	.112	.145	.212	.110	.117	.118	.177	.223	.189	.220	.181	.263	.150
Error variance		*	.01	.01	.02	.05	.01	.01	.01	.03	.05	.04	.05	.03	.07	.02



## RSG Covid Survey 2020

### Q10\_3. Up to 12 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Total	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
		All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
		a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all confident	(1.0) 93 21%	50 19%	16 25%	13 21%	25 25% g	16 20%	9 19%	14 14%	65 22% d	28 18%	23 23%	5 10%	12 80%	43 12%	68 25% b	25 15%
2	(2.0) 79 18%	40 15%	15 23%	14 23%	23 23%	15 18%	11 23%	14 14%	58 20%	21 14%	15 15%	6 12%	2 13%	63 17%	48 18%	31 18%
3	(3.0) 119 27%	73 27%	18 28%	16 26%	23 23%	23 28%	15 31%	32 32%	72 25%	47 31%	35 34%	12 24%	1 7%	109 30%	76 28%	43 26%
4	(4.0) 72 16%	52 19% b	5 8%	7 11%	14 14%	12 15%	6 13%	19 19%	49 17%	23 15%	13 13%	10 20%	- -	70 19%	40 15%	32 19%
5 - Very confident	(5.0) 71 16%	48 18%	9 14%	11 18%	13 13%	15 18%	5 10%	20 20%	40 14%	31 20%	16 16%	15 30% ac	- -	69 19%	37 14%	34 20%
Don't know	8 2%	5 2%	1 2%	- -	1 1%	1 1%	2 4%	2 2%	6 2%	2 1%	- -	2 4% c	- -	7 2%	5 2%	3 2%
Net: Not confident	172 39%	90 34%	31 48%	27 44% ag	48 48% ag	31 38%	20 42%	28 28%	123 42% bd	49 32%	38 37%	11 22%	14 93%	106 29%	116 42%	56 33%
Net: Confident	143 32%	100 37% b	14 22%	18 30%	27 27%	27 33%	11 23%	39 39% b	89 31%	54 36%	29 28%	25 50% ac	- -	139 39%	77 28%	66 39% a
Base for stats	434	263	63	61	98	81	46	99	284	150	102	48	15	354	269	165
Mean Score	2.88	3.03	2.62	2.82	2.66	2.94	2.72	3.17	2.79	3.05	2.84	3.50	1.27	3.17	2.74	3.12
Standard Deviation	1.360	1.359	1.337	1.385	1.354	1.372	1.241	1.302	1.349	1.370	1.340	1.337	.594	1.272	1.352	1.345
Standard Error	.065	.084	.168	.177	.137	.152	.183	.131	.080	.112	.133	.193	.153	.068	.082	.105
Error variance	*	.01	.03	.03	.02	.02	.03	.02	.01	.01	.02	.04	.02	*	.01	.01

## RSG Covid Survey 2020

### Q10\_3. Up to 12 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

		Impact of the crisis on their organisation						Survey completed	
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
Total		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total		442 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all confident	(1.0)	93 21%	6 7%	84 27% bdf	8 6%	71 24% bdf	19 14%	77 24% b	16 14%
2	(2.0)	79 18%	14 17%	63 20%	16 13%	57 19%	20 14%	61 19%	18 16%
3	(3.0)	119 27%	23 28%	75 24%	43 35% c	76 26%	41 29%	83 25%	36 31%
4	(4.0)	72 16%	11 13%	46 15%	25 20%	45 15%	27 19%	52 16%	20 17%
5 - Very confident	(5.0)	71 16%	27 33% ace	40 13%	30 24% ace	40 14%	30 21% ace	49 15%	22 19%
Don't know		8 2%	2 2%	6 2%	2 2%	5 2%	3 2%	4 1%	4 3%
Net: Not confident		172 39%	20 24% bdf	147 47% bdf	24 19%	128 44% bdf	39 28%	138 42% b	34 29%
Net: Confident		143 32%	38 46% ace	86 27%	55 44% ace	85 29%	57 41% ace	101 31%	42 36%
Base for stats		434	81	308	122	289	137	322	112
Mean Score		2.88	3.48 ace	2.66	3.43 ace	2.74	3.21 ace	2.80	3.13 a
Standard Deviation		1.360	1.314	1.362	1.185	1.353	1.320	1.372	1.302
Standard Error		.065	.146	.078	.107	.080	.113	.076	.123
Error variance		*	.02	.01	.01	.01	.01	.01	.02

## RSG Covid Survey 2020

### Q10\_4. More than 12 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Significance Level: 95%	Rail related revenue			Role in the rail sector											
		Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
		a	b	c	a	b	c	d	e	f	g	h	i	j	k	
<b>Total</b>		442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1 - Not at all confident	(1.0)	123	59	47	16	14	43	39	32	15	8	10	8	15	8	24
		28%	30%	32%	18%	28%	28%	30%	26%	27%	21%	26%	25%	25%	30%	32%
			c	c												
2	(2.0)	90	45	25	16	8	36	29	25	5	10	8	4	14	5	14
		20%	23%	17%	18%	16%	23%	22%	21%	9%	26%	21%	13%	24%	19%	18%
							e	e		e			e			
3	(3.0)	106	39	40	23	11	37	32	32	21	8	14	9	14	6	18
		24%	20%	27%	26%	22%	24%	24%	26%	38%	21%	36%	28%	24%	22%	24%
										b						
4	(4.0)	57	23	18	15	6	20	16	16	8	5	4	7	9	5	10
		13%	12%	12%	17%	12%	13%	12%	13%	14%	13%	10%	22%	15%	19%	13%
5 - Very confident	(5.0)	50	19	14	14	9	18	10	9	7	6	1	3	5	3	7
		11%	10%	10%	16%	18%	12%	8%	7%	13%	16%	3%	9%	8%	11%	9%
						cdg				g						
Don't know		16	11	2	3	2	2	6	7	-	1	2	1	2	-	3
		4%	6%	1%	3%	4%	1%	5%	6%	-	3%	5%	3%	3%	-	4%
			b						b							
Net: Not confident		213	104	72	32	22	79	68	57	20	18	18	12	29	13	38
		48%	53%	49%	37%	44%	51%	52%	47%	36%	47%	46%	38%	49%	48%	50%
			c					e								
Net: Confident		107	42	32	29	15	38	26	25	15	11	5	10	14	8	17
		24%	21%	22%	33%	30%	24%	20%	21%	27%	29%	13%	31%	24%	30%	22%
					a											
Base for stats		426	185	144	84	48	154	126	114	56	37	37	31	57	27	73
Mean Score		2.58	2.45	2.49	2.94	2.75	2.57	2.44	2.52	2.77	2.76	2.41	2.77	2.56	2.63	2.48
					ab											
Standard Deviation		1.341	1.326	1.322	1.347	1.480	1.333	1.268	1.257	1.335	1.383	1.092	1.334	1.282	1.391	1.334
Standard Error		.065	.098	.110	.147	.214	.107	.113	.118	.178	.227	.180	.240	.170	.268	.156
Error variance		*	.01	.01	.02	.05	.01	.01	.01	.03	.05	.03	.06	.03	.07	.02

## RSG Covid Survey 2020

### Q10\_4. More than 12 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Total	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
		All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
		a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all confident	(1.0) 123 28%	64 24%	28 44%	21 34%	34 34%	22 27%	14 29%	20 20%	89 31%	34 22%	26 25%	8 16%	12 80%	66 18%	87 32%	36 21%
			aeg	g	ag				d						b	
2	(2.0) 90 20%	53 20%	9 14%	10 16%	19 19%	16 20%	10 21%	20 20%	61 21%	29 19%	24 24%	5 10%	1 7%	78 22%	57 21%	33 20%
3	(3.0) 106 24%	65 24%	14 22%	15 25%	23 23%	20 24%	12 25%	27 27%	66 23%	40 26%	28 27%	12 24%	- -	101 28%	66 24%	40 24%
4	(4.0) 57 13%	39 15%	6 9%	7 11%	12 12%	12 15%	4 8%	15 15%	31 11%	26 17%	11 11%	15 30%	- -	56 16%	29 11%	28 17%
												ac				
5 - Very confident	(5.0) 50 11%	36 13%	5 8%	7 11%	8 8%	9 11%	5 10%	15 15%	30 10%	20 13%	12 12%	8 16%	1 7%	48 13%	25 9%	25 15%
Don't know	16 4%	11 4%	2 3%	1 2%	3 3%	3 4%	3 6%	4 4%	13 4%	3 2%	1 1%	2 4%	1 7%	12 3%	10 4%	6 4%
Net: Not confident	213 48%	117 44%	37 58%	31 51%	53 54%	38 46%	24 50%	40 40%	150 52%	63 41%	50 49%	13 26%	13 87%	144 40%	144 53%	69 41%
			ag		g				bd		d				b	
Net: Confident	107 24%	75 28%	11 17%	14 23%	20 20%	21 26%	9 19%	30 30%	61 21%	46 30%	23 23%	23 46%	1 7%	104 29%	54 20%	53 32%
										a		abc				a
Base for stats	426	257	62	60	96	79	45	97	277	149	101	48	14	349	264	162
Mean Score	2.58	2.73	2.21	2.48	2.39	2.62	2.47	2.85	2.47	2.79	2.59	3.21	1.36	2.83	2.42	2.83
		bd								a		ac				a
Standard Deviation	1.341	1.359	1.332	1.384	1.309	1.343	1.325	1.341	1.331	1.337	1.305	1.320	1.082	1.291	1.303	1.366
Standard Error	.065	.085	.169	.179	.134	.151	.197	.136	.080	.110	.130	.191	.289	.069	.080	.107
Error variance	*	.01	.03	.03	.02	.02	.04	.02	.01	.01	.02	.04	.08	*	.01	.01

## RSG Covid Survey 2020

### Q10\_4. More than 12 months: What would be your level of confidence in in your organisation surviving the Coronavirus crisis if the impact of Coronavirus were to continue for...

BASE: All respondents

	Total	Impact of the crisis on their organisation						Survey completed	
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all confident (1.0)	123 28%	113 32% bdf	9 11%	109 35% bdf	13 10%	94 32% bdf	25 18%	98 30%	25 22%
2 (2.0)	90 20%	71 20%	17 20%	67 21%	23 19%	59 20%	31 22%	70 21%	20 17%
3 (3.0)	106 24%	83 24%	20 24%	68 22%	37 30%	73 25%	31 22%	73 22%	33 28%
4 (4.0)	57 13%	42 12%	13 16%	30 10%	26 21% ace	32 11% ce	25 18%	40 12%	17 15%
5 - Very confident (5.0)	50 11%	31 9%	19 23% ace	28 9%	21 17% ace	27 9%	22 16% ace	34 10%	16 14%
Don't know	16 4%	11 3%	5 6%	12 4%	4 3%	9 3%	6 4%	11 3%	5 4%
Net: Not confident	213 48%	184 52% bdf	26 31%	176 56% bdf	36 29%	153 52% bdf	56 40%	168 52% b	45 39%
Net: Confident	107 24%	73 21%	32 39% ace	58 18%	47 38% ace	59 20%	47 34% ace	74 23%	33 28%
Base for stats	426	340	78	302	120	285	134	315	111
Mean Score	2.58	2.43	3.21 ace	2.34	3.16 ace	2.44	2.91 ace	2.50	2.81 a
Standard Deviation	1.341	1.307	1.342	1.307	1.237	1.306	1.351	1.334	1.338
Standard Error	.065	.071	.152	.075	.113	.077	.117	.075	.127
Error variance	*	.01	.02	.01	.01	.01	.01	.01	.02

## RSG Covid Survey 2020

**Q11A. Summary: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)**

BASE: All respondents

	Importance					
	Total	Most important *a	Second most important *b	Third most important *c	Net: Top 3 *d	Not ranked *e
Significance Level: 95%						
Sufficient cash flow	442 100%	139 31%	75 17%	55 12%	269 61%	173 39%
Supply chain availability	442 100%	25 6%	47 11%	56 13%	128 29%	314 71%
Availability of labour and skills	442 100%	22 5%	45 10%	55 12%	122 28%	320 72%
Visibility of pipeline of work	442 100%	131 30%	108 24%	73 17%	312 71%	130 29%
Streamlining of procurement to rapidly place contracts	442 100%	29 7%	65 15%	65 15%	159 36%	283 64%
Accelerated Government investment in public funded projects	442 100%	63 14%	55 12%	61 14%	179 40%	263 60%
Sufficient bank support	442 100%	17 4%	21 5%	34 8%	72 16%	370 84%
Other	442 100%	9 2%	3 1%	9 2%	21 5%	421 95%

## RSG Covid Survey 2020

### Q11A. Most important Summary: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	441	196	145	87	50	156	132	121	56	38	38	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Sufficient cash flow	139	56	51	30	18	48	43	32	16	12	13	10	18	10	26
	32%	29%	35%	34%	36%	31%	33%	26%	29%	32%	34%	31%	31%	37%	34%
Visibility of pipeline of work	131	62	50	17	11	51	37	41	9	11	10	11	16	6	22
	30%	32%	34%	20%	22%	33%	28%	34%	16%	29%	26%	34%	27%	22%	29%
Accelerated Government investment in public funded projects	63	23	16	22	12	24	23	14	16	4	5	4	9	5	10
	14%	12%	11%	25%	24%	15%	17%	12%	29%	11%	13%	13%	15%	19%	13%
Streamlining of procurement to rapidly place contracts	29	16	8	4	6	7	11	9	7	3	2	1	3	3	3
	7%	8%	6%	5%	12%	4%	8%	7%	13%	8%	5%	3%	5%	11%	4%
Supply chain availability	25	13	7	5	2	6	8	10	1	5	2	2	5	1	9
	6%	7%	5%	6%	4%	4%	6%	8%	2%	13%	5%	6%	8%	4%	12%
Availability of labour and skills	22	8	6	5	-	5	4	9	2	2	4	-	5	-	3
	5%	4%	4%	6%	-	3%	3%	7%	4%	5%	11%	-	8%	-	4%
Sufficient bank support	17	7	6	2	-	5	5	4	2	1	1	2	2	2	3
	4%	4%	4%	2%	-	3%	4%	3%	4%	3%	3%	6%	3%	7%	4%
Other	9	6	1	2	1	6	-	1	2	-	1	2	1	-	-
	2%	3%	1%	2%	2%	4%	-	1%	4%	-	3%	6%	2%	-	-
Don't know	3	2	-	-	-	1	1	1	-	-	-	-	-	-	-
	1%	1%	-	-	-	1%	1%	1%	-	-	-	-	-	-	-
None of the above	3	3	-	-	-	3	-	-	1	-	-	-	-	-	-
	1%	2%	-	-	-	2%	-	-	2%	-	-	-	-	-	-

## RSG Covid Survey 2020

### Q11A. Most important Summary: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	441 100%	268 100%	64 100%	61 100%	98 100%	82 100%	48 100%	101 100%	289 100%	152 100%	102 100%	50 100%	14 100%	361 100%	273 100%	168 100%
Sufficient cash flow	139 32%	89 33%	15 23%	17 28%	27 28%	29 35%	16 33%	35 35%	86 30%	53 35%	33 32%	20 40%	6 43%	116 32%	92 34%	47 28%
Visibility of pipeline of work	131 30%	85 32%	17 27%	14 23%	22 22%	16 20%	12 25%	34 34%	85 29%	46 30%	33 32%	13 26%	2 14%	105 29%	80 29%	51 30%
Accelerated Government investment in public funded projects	63 14%	34 13%	17 27%	16 26%	20 20%	13 16%	9 19%	15 15%	35 12%	28 18%	17 17%	11 22%	2 14%	51 14%	43 16%	20 12%
Streamlining of procurement to rapidly place contracts	29 7%	18 7%	8 13%	3 5%	5 5%	4 5%	1 2%	4 4%	22 8%	7 5%	4 4%	3 6%	2 14%	23 6%	20 7%	9 5%
Supply chain availability	25 6%	17 6%	1 2%	3 5%	5 5%	2 2%	4 8%	7 7%	18 6%	7 5%	6 6%	1 2%	1 7%	22 6%	13 5%	12 7%
Availability of labour and skills	22 5%	8 3%	5 8%	4 7%	10 10%	7 9%	2 4%	4 4%	16 6%	6 4%	5 5%	1 2%	- -	17 5%	7 3%	15 9%
Sufficient bank support	17 4%	10 4%	- -	- -	5 5%	5 6%	2 4%	- -	14 5%	3 2%	2 2%	1 2%	- -	14 4%	12 4%	5 3%
Other	9 2%	4 1%	1 2%	2 3%	3 3%	4 5%	1 2%	1 1%	7 2%	2 1%	2 2%	- -	- -	8 2%	4 1%	5 3%
Don't know	3 1%	2 1%	- -	1 2%	- -	- -	- -	- -	3 1%	- -	- -	- -	1 7%	2 1%	2 1%	1 1%
None of the above	3 1%	1 *	- -	1 2%	1 1%	2 2%	1 2%	1 1%	3 1%	- -	- -	- -	- -	3 1%	- -	3 2%



## RSG Covid Survey 2020

### Q11A. Most important Summary: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	441 100%	350 100%	83 100%	313 100%	124 100%	293 100%	140 100%	326 100%	115 100%
Sufficient cash flow	139 32%	111 32%	25 30%	95 30%	42 34%	97 33%	42 30%	104 32%	35 30%
Visibility of pipeline of work	131 30%	108 31%	22 27%	99 32%	30 24%	80 27%	45 32%	91 28%	40 35%
Accelerated Government investment in public funded projects	63 14%	53 15%	8 10%	51 16%	12 10%	47 16%	16 11%	43 13%	20 17%
Streamlining of procurement to rapidly place contracts	29 7%	24 7%	5 6%	21 7%	8 6%	18 6%	11 8%	26 8% b	3 3%
Supply chain availability	25 6%	17 5%	8 10%	15 5%	10 8%	14 5%	11 8%	18 6%	7 6%
Availability of labour and skills	22 5%	10 3%	10 12% ace	12 4%	10 8% a	13 4%	9 6%	17 5%	5 4%
Sufficient bank support	17 4%	15 4%	2 2%	13 4%	4 3%	14 5%	3 2%	15 5%	2 2%
Other	9 2%	8 2%	1 1%	5 2%	4 3%	7 2%	1 1%	7 2%	2 2%
Don't know	3 1%	1 *	2 2% a	1 *	2 2%	1 *	1 1%	3 1%	- -
None of the above	3 1%	3 1%	- -	1 *	2 2%	2 1%	1 1%	2 1%	1 1%

## RSG Covid Survey 2020

### Q11A. Ranked top 3 Summary: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector	
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	441	196	145	87	50	156	132	121	56	38	38	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Visibility of pipeline of work	312	134	119	52	34	121	89	86	32	22	27	26	44	24	54
	71%	68%	82%	60%	68%	78%	67%	71%	57%	58%	71%	81%	75%	89%	71%
			ac			ef					ef				
Sufficient cash flow	269	119	93	49	29	95	81	72	32	21	22	20	31	13	50
	61%	61%	64%	56%	58%	61%	61%	60%	57%	55%	58%	63%	53%	48%	66%
Accelerated Government investment in public funded projects	179	74	54	48	30	70	63	47	27	15	9	12	26	14	31
	41%	38%	37%	55%	60%	45%	48%	39%	48%	39%	24%	38%	44%	52%	41%
			ab		dgk	g	g		g			g			
Streamlining of procurement to rapidly place contracts	159	70	52	33	24	56	54	41	27	18	11	13	22	11	25
	36%	36%	36%	38%	48%	36%	41%	34%	48%	47%	29%	41%	37%	41%	33%
Supply chain availability	128	49	44	30	11	20	42	48	14	19	23	8	20	7	26
	29%	25%	30%	34%	22%	13%	32%	40%	25%	50%	61%	25%	34%	26%	34%
						b	ab	b	abceh	abcdehik		b		b	
Availability of labour and skills	122	45	42	28	9	37	35	38	11	14	10	10	19	7	24
	28%	23%	29%	32%	18%	24%	27%	31%	20%	37%	26%	31%	32%	26%	32%
									a						
Sufficient bank support	72	40	16	14	7	25	24	16	11	2	4	5	8	4	12
	16%	20%	11%	16%	14%	16%	18%	13%	20%	5%	11%	16%	14%	15%	16%
		b													
Other	21	15	3	3	3	11	3	4	3	1	1	2	3	-	3
	5%	8%	2%	3%	6%	7%	2%	3%	5%	3%	3%	6%	5%	-	4%
		b													
Don't know	3	2	-	-	-	1	1	1	-	-	-	-	-	-	-
	1%	1%	-	-	-	1%	1%	1%	-	-	-	-	-	-	-
None of the above	3	3	-	-	-	3	-	-	1	-	-	-	-	-	-
	1%	2%	-	-	-	2%	-	-	2%	-	-	-	-	-	-

## RSG Covid Survey 2020

### Q11A. Ranked top 3 Summary: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	441 100%	268 100%	64 100%	61 100%	98 100%	82 100%	48 100%	101 100%	289 100%	152 100%	102 100%	50 100%	14 100%	361 100%	273 100%	168 100%
Visibility of pipeline of work	312 71%	196 73%	40 63%	43 70%	66 67%	57 70%	31 65%	75 74%	201 70%	111 73%	76 75%	35 70%	7 50%	254 70%	189 69%	123 73%
Sufficient cash flow	269 61%	168 63%	36 56%	32 52%	54 55%	48 59%	28 58%	65 64%	178 62%	91 60%	59 58%	32 64%	9 64%	219 61%	179 66% b	90 54%
Accelerated Government investment in public funded projects	179 41%	109 41%	31 48%	31 51%	47 48%	35 43%	20 42%	48 48%	109 38%	70 46%	46 45%	24 48%	6 43%	140 39%	121 44% b	58 35%
Streamlining of procurement to rapidly place contracts	159 36%	98 37%	26 41%	23 38%	36 37%	28 34%	18 38%	38 38%	105 36%	54 36%	38 37%	16 32%	5 36%	130 36%	97 36%	62 37%
Supply chain availability	128 29%	76 28%	20 31%	17 28%	31 32%	18 22%	14 29%	27 27%	86 30%	42 28%	28 27%	14 28%	2 14%	110 30%	75 27%	53 32%
Availability of labour and skills	122 28%	75 28%	22 34%	17 28%	27 28%	24 29%	16 33%	27 27%	70 24%	52 34% a	31 30%	21 42% a	1 7%	110 30%	71 26%	51 30%
Sufficient bank support	72 16%	40 15%	11 17%	11 18%	19 19% g	15 18% g	11 23% g	8 8%	50 17%	22 14%	14 14%	8 16%	4 29%	59 16%	49 18%	23 14%
Other	21 5%	13 5%	1 2%	3 5%	3 3%	5 6%	2 4%	6 6%	17 6%	4 3%	4 4%	- -	2 14%	16 4%	11 4%	10 6%
Don't know	3 1%	2 1%	- -	1 2%	- -	- -	- -	- -	3 1%	- -	- -	- -	1 7%	2 1%	2 1%	1 1%
None of the above	3 1%	1 *	- -	1 2%	1 1%	2 2%	1 2%	1 1%	3 1%	- -	- -	- -	- -	3 1%	- -	3 2% a

## RSG Covid Survey 2020

### Q11A. Ranked top 3 Summary: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	441 100%	350 100%	83 100%	313 100%	124 100%	293 100%	140 100%	326 100%	115 100%
Visibility of pipeline of work	312 71%	254 73%	53 64%	227 73%	81 65%	210 72%	96 69%	227 70%	85 74%
Sufficient cash flow	269 61%	219 63%	46 55%	200 64%	66 53%	181 62%	84 60%	201 62%	68 59%
Accelerated Government investment in public funded projects	179 41%	153 44%	23 28%	140 45%	38 31%	130 44%	46 33%	135 41%	44 38%
Streamlining of procurement to rapidly place contracts	159 36%	124 35%	30 36%	107 34%	51 41%	102 35%	55 39%	115 35%	44 38%
Supply chain availability	128 29%	92 26%	34 41%	82 26%	46 37%	81 28%	46 33%	98 30%	30 26%
Availability of labour and skills	122 28%	79 23%	38 46%	70 22%	49 40%	73 25%	48 34%	84 26%	38 33%
Sufficient bank support	72 16%	63 18%	9 11%	61 19%	11 9%	52 18%	20 14%	56 17%	16 14%
Other	21 5%	18 5%	3 4%	14 4%	7 6%	17 6%	3 2%	17 5%	4 3%
Don't know	3 1%	1 *	2 2%	1 *	2 2%	1 *	1 1%	3 1%	- -
None of the above	3 1%	3 1%	- -	1 *	2 2%	2 1%	1 1%	2 1%	1 1%

## RSG Covid Survey 2020

### Q11A\_1. Sufficient cash flow: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Most important	139	56	51	30	18	48	43	32	16	12	13	10	18	10	26
	31%	29%	35%	34%	36%	31%	33%	26%	29%	32%	33%	31%	31%	37%	34%
Second most important	75	40	26	7	4	27	23	24	9	4	7	5	5	2	16
	17%	20%	18%	8%	8%	17%	17%	20%	16%	11%	18%	16%	8%	7%	21%
		c	c												i
Third most important	55	23	16	12	7	20	15	16	7	5	2	5	8	1	8
	12%	12%	11%	14%	14%	13%	11%	13%	13%	13%	5%	16%	14%	4%	11%
Net: Top 3	269	119	93	49	29	95	81	72	32	21	22	20	31	13	50
	61%	61%	64%	56%	58%	61%	61%	60%	57%	55%	56%	63%	53%	48%	66%
Not ranked	173	77	53	38	21	61	51	49	24	17	17	12	28	14	26
	39%	39%	36%	44%	42%	39%	39%	40%	43%	45%	44%	38%	47%	52%	34%

## RSG Covid Survey 2020

### Q11A\_1. Sufficient cash flow: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff		
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	139 31%	89 33%	15 23%	17 28%	27 27%	29 35%	16 33%	35 35%	86 30%	53 35%	33 32%	20 40%	6 40%	116 32%	92 34%	47 28%
Second most important	75 17%	45 17%	8 13%	8 13%	17 17%	11 13%	8 17%	14 14%	57 20%	18 12%	12 12%	6 12%	1 7%	60 17%	50 18%	25 15%
Third most important	55 12%	34 13%	13 20%	7 11%	10 10%	8 10%	4 8%	16 16%	35 12%	20 13%	14 14%	6 12%	2 13%	43 12%	37 14%	18 11%
Net: Top 3	269 61%	168 63%	36 56%	32 52%	54 55%	48 59%	28 58%	65 64%	178 61%	91 60%	59 58%	32 64%	9 60%	219 61%	179 65%	90 54%
Not ranked	173 39%	100 37%	28 44%	29 48%	45 45%	34 41%	20 42%	36 36%	112 39%	61 40%	43 42%	18 36%	6 40%	142 39%	95 35%	78 46%

## RSG Covid Survey 2020

### Q11A\_1. Sufficient cash flow: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	139 31%	111 32%	25 30%	95 30%	42 34%	97 33%	42 30%	104 32%	35 30%
Second most important	75 17%	68 19%	6 7%	67 21%	8 6%	50 17%	23 16%	55 17%	20 17%
Third most important	55 12%	40 11%	15 18%	38 12%	16 13%	34 12%	19 14%	42 13%	13 11%
Net: Top 3	269 61%	219 62%	46 55%	200 64%	66 53%	181 62%	84 60%	201 62%	68 59%
Not ranked	173 39%	132 38%	37 45%	114 36%	58 47%	113 38%	56 40%	125 38%	48 41%

## RSG Covid Survey 2020

### Q11A\_2. Supply chain availability: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	25 6%	13 7%	7 5%	5 6%	2 4%	6 4%	8 6%	10 8%	1 2%	5 13% be	2 5%	2 6%	5 8%	1 4%	9 12% be
Second most important	47 11%	18 9%	16 11%	12 14%	4 8%	5 3%	13 10% b	18 15% b	5 9%	9 24% abchi	12 31% abcdehik	2 6%	5 8%	2 7%	8 11% b
Third most important	56 13%	18 9%	21 14%	13 15%	5 10%	9 6%	21 16% b	20 17% b	8 14% b	5 13% b	9 23% b	4 13%	10 17% b	4 15%	9 12%
Net: Top 3	128 29%	49 25%	44 30%	30 34%	11 22%	20 13%	42 32% b	48 40% ab	14 25% b	19 50% abceh	23 59% abcdehik	8 25%	20 34% b	7 26%	26 34% b
Not ranked	314 71%	147 75%	102 70%	57 66%	39 78% dfg	136 87% cdefgik	90 68% fg	73 60% g	42 75% fg	19 50%	16 41%	24 75% fg	39 66% g	20 74%	50 66% g



## RSG Covid Survey 2020

### Q11A\_2. Supply chain availability: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	25 6%	17 6%	1 2%	3 5%	5 5%	2 2%	4 8%	7 7%	18 6%	7 5%	6 6%	1 2%	1 7%	22 6%	13 5%	12 7%
Second most important	47 11%	27 10%	10 16%	7 11%	13 13%	6 7%	4 8%	9 9%	31 11%	16 11%	10 10%	6 12%	1 7%	40 11%	28 10%	19 11%
Third most important	56 13%	32 12%	9 14%	7 11%	13 13%	10 12%	6 13%	11 11%	37 13%	19 13%	12 12%	7 14%	- -	48 13%	34 12%	22 13%
Net: Top 3	128 29%	76 28%	20 31%	17 28%	31 31%	18 22%	14 29%	27 27%	86 30%	42 28%	28 27%	14 28%	2 13%	110 30%	75 27%	53 32%
Not ranked	314 71%	192 72%	44 69%	44 72%	68 69%	64 78%	34 71%	74 73%	204 70%	110 72%	74 73%	36 72%	13 87%	251 70%	199 73%	115 68%

## RSG Covid Survey 2020

### Q11A\_2. Supply chain availability: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	25 6%	17 5%	8 10%	15 5%	10 8%	14 5%	11 8%	18 6%	7 6%
Second most important	47 11%	32 9%	15 18% ac	30 10%	17 14%	33 11%	14 10%	38 12%	9 8%
Third most important	56 13%	43 12%	11 13%	37 12%	19 15%	34 12%	21 15%	42 13%	14 12%
Net: Top 3	128 29%	92 26%	34 41% ace	82 26%	46 37% ac	81 28%	46 33%	98 30%	30 26%
Not ranked	314 71%	259 74% bd	49 59%	232 74% bd	78 63%	213 72% b	94 67%	228 70%	86 74%

## RSG Covid Survey 2020

### Q11A\_3. Availability of labour and skills: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	22 5%	8 4%	6 4%	5 6%	- -	5 3%	4 3%	9 7% a	2 4%	2 5%	4 10% a	- -	5 8% a	- -	3 4%
Second most important	45 10%	14 7%	17 12%	12 14%	5 10%	14 9%	17 13%	12 10%	3 5%	4 11%	3 8%	4 13%	7 12%	3 11%	10 13%
Third most important	55 12%	23 12%	19 13%	11 13%	4 8%	18 12%	14 11%	17 14%	6 11%	8 21%	3 8%	6 19%	7 12%	4 15%	11 14%
Net: Top 3	122 28%	45 23%	42 29%	28 32%	9 18%	37 24%	35 27%	38 31%	11 20%	14 37% a	10 26%	10 31%	19 32%	7 26%	24 32%
Not ranked	320 72%	151 77%	104 71%	59 68%	41 82% f	119 76%	97 73%	83 69%	45 80%	24 63%	29 74%	22 69%	40 68%	20 74%	52 68%

## RSG Covid Survey 2020

### Q11A\_3. Availability of labour and skills: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff		
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	22 5%	8 3%	5 8%	4 7%	10 10% a	7 9% a	2 4%	4 4%	16 6%	6 4%	5 5%	1 2%	- -	17 5%	7 3%	15 9% a
Second most important	45 10%	31 12%	7 11%	5 8%	6 6%	6 7%	7 15%	8 8%	24 8%	21 14%	12 12%	9 18% a	- -	42 12%	28 10%	17 10%
Third most important	55 12%	36 13%	10 16%	8 13%	11 11%	11 13%	7 15%	15 15%	30 10%	25 16%	14 14%	11 22% a	1 7%	51 14%	36 13%	19 11%
Net: Top 3	122 28%	75 28%	22 34%	17 28%	27 27%	24 29%	16 33%	27 27%	70 24%	52 34% a	31 30%	21 42% a	1 7%	110 30%	71 26%	51 30%
Not ranked	320 72%	193 72%	42 66%	44 72%	72 73%	58 71%	32 67%	74 73%	220 76% bd	100 66%	71 70%	29 58%	14 93%	251 70%	203 74%	117 70%

## RSG Covid Survey 2020

### Q11A\_3. Availability of labour and skills: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	22 5%	10 3%	10 12% ace	12 4%	10 8% a	13 4%	9 6%	17 5%	5 4%
Second most important	45 10%	30 9%	15 18% ace	23 7%	20 16% ace	26 9%	18 13%	30 9%	15 13%
Third most important	55 12%	39 11%	13 16%	35 11%	19 15%	34 12%	21 15%	37 11%	18 16%
Net: Top 3	122 28%	79 23%	38 46% ace	70 22%	49 40% ace	73 25%	48 34% ace	84 26%	38 33%
Not ranked	320 72%	272 77% bdf	45 54%	244 78% bdf	75 60%	221 75% bdf	92 66%	242 74%	78 67%

## RSG Covid Survey 2020

### Q11A\_4. Visibility of pipeline of work: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	131 30%	62 32% c	50 34% c	17 20%	11 22%	51 33% e	37 28%	41 34% e	9 16%	11 29%	10 26%	11 34%	16 27%	6 22%	22 29%
Second most important	108 24%	44 22%	38 26%	23 26%	13 26%	41 26%	26 20%	25 21%	14 25%	8 21%	7 18%	9 28%	19 32%	9 33%	18 24%
Third most important	73 17%	28 14%	31 21%	12 14%	10 20%	29 19%	26 20%	20 17%	9 16%	3 8%	10 26% f	6 19%	9 15%	9 33%	14 18%
Net: Top 3	312 71%	134 68%	119 82% ac	52 60%	34 68%	121 78% ef	89 67%	86 71%	32 57%	22 58%	27 69%	26 81% ef	44 75%	24 89%	54 71%
Not ranked	130 29%	62 32% b	27 18%	35 40% b	16 32%	35 22%	43 33%	35 29%	24 43%	16 42% bh	12 31%	6 19%	15 25%	3 11%	22 29%

## RSG Covid Survey 2020

### Q11A\_4. Visibility of pipeline of work: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff		
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	131 30%	85 32% e	17 27%	14 23%	22 22%	16 20%	12 25%	34 34% e	85 29%	46 30%	33 32%	13 26%	2 13%	105 29%	80 29%	51 30%
Second most important	108 24%	64 24%	16 25%	20 33%	28 28%	27 33%	14 29%	27 27%	68 23%	40 26%	28 27%	12 24%	1 7%	89 25%	63 23%	45 27%
Third most important	73 17%	47 18%	7 11%	9 15%	16 16%	14 17%	5 10%	14 14%	48 17%	25 16%	15 15%	10 20%	4 27%	60 17%	46 17%	27 16%
Net: Top 3	312 71%	196 73%	40 63%	43 70%	66 67%	57 70%	31 65%	75 74%	201 69%	111 73%	76 75%	35 70%	7 47%	254 70%	189 69%	123 73%
Not ranked	130 29%	72 27%	24 38%	18 30%	33 33%	25 30%	17 35%	26 26%	89 31%	41 27%	26 25%	15 30%	8 53%	107 30%	85 31%	45 27%

## RSG Covid Survey 2020

### Q11A\_4. Visibility of pipeline of work: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	131 30%	108 31%	22 27%	99 32%	30 24%	80 27%	45 32%	91 28%	40 34%
Second most important	108 24%	87 25%	18 22%	75 24%	32 26%	75 26%	33 24%	81 25%	27 23%
Third most important	73 17%	59 17%	13 16%	53 17%	19 15%	55 19%	18 13%	55 17%	18 16%
Net: Top 3	312 71%	254 72%	53 64%	227 72%	81 65%	210 71%	96 69%	227 70%	85 73%
Not ranked	130 29%	97 28%	30 36%	87 28%	43 35%	84 29%	44 31%	99 30%	31 27%



## RSG Covid Survey 2020

### Q11A\_5. Streamlining of procurement to rapidly place contracts: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Most important	29	16	8	4	6	7	11	9	7	3	2	1	3	3	3
	7%	8%	5%	5%	12%	4%	8%	7%	13% b	8%	5%	3%	5%	11%	4%
Second most important	65	29	20	13	10	24	23	18	9	7	3	6	10	3	12
	15%	15%	14%	15%	20%	15%	17%	15%	16%	18%	8%	19%	17%	11%	16%
Third most important	65	25	24	16	8	25	20	14	11	8	6	6	9	5	10
	15%	13%	16%	18%	16%	16%	15%	12%	20%	21%	15%	19%	15%	19%	13%
Net: Top 3	159	70	52	33	24	56	54	41	27	18	11	13	22	11	25
	36%	36%	36%	38%	48%	36%	41%	34%	48%	47%	28%	41%	37%	41%	33%
Not ranked	283	126	94	54	26	100	78	80	29	20	28	19	37	16	51
	64%	64%	64%	62%	52%	64%	59%	66%	52%	53%	72%	59%	63%	59%	67%

## RSG Covid Survey 2020

### Q11A\_5. Streamlining of procurement to rapidly place contracts: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	29 7%	18 7%	8 13% fg	3 5%	5 5%	4 5%	1 2%	4 4%	22 8%	7 5%	4 4%	3 6%	2 13%	23 6%	20 7%	9 5%
Second most important	65 15%	44 16%	7 11%	7 11%	12 12%	9 11%	6 13%	17 17%	39 13%	26 17%	19 19%	7 14%	3 20%	52 14%	41 15%	24 14%
Third most important	65 15%	36 13%	11 17%	13 21%	19 19%	15 18%	11 23%	17 17%	44 15%	21 14%	15 15%	6 12%	- -	55 15%	36 13%	29 17%
Net: Top 3	159 36%	98 37%	26 41%	23 38%	36 36%	28 34%	18 38%	38 38%	105 36%	54 36%	38 37%	16 32%	5 33%	130 36%	97 35%	62 37%
Not ranked	283 64%	170 63%	38 59%	38 62%	63 64%	54 66%	30 63%	63 62%	185 64%	98 64%	64 63%	34 68%	10 67%	231 64%	177 65%	106 63%

## RSG Covid Survey 2020

### Q11A\_5. Streamlining of procurement to rapidly place contracts: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Total	Impact of the crisis on their organisation						Survey completed	
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	29 7%	24 7%	5 6%	21 7%	8 6%	18 6%	11 8%	26 8% b	3 3%
Second most important	65 15%	48 14%	14 17%	44 14%	21 17%	41 14%	23 16%	43 13%	22 19%
Third most important	65 15%	52 15%	11 13%	42 13%	22 18%	43 15%	21 15%	46 14%	19 16%
Net: Top 3	159 36%	124 35%	30 36%	107 34%	51 41%	102 35%	55 39%	115 35%	44 38%
Not ranked	283 64%	227 65%	53 64%	207 66%	73 59%	192 65%	85 61%	211 65%	72 62%

## RSG Covid Survey 2020

### Q11A\_6. Accelerated Government investment in public funded projects: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	63 14%	23 12%	16 11%	22 25% ab	12 24% d	24 15%	23 17%	14 12%	16 29% bdfk	4 11%	5 13%	4 13%	9 15%	5 19%	10 13%
Second most important	55 12%	23 12%	19 13%	12 14%	8 16%	24 15%	19 14%	14 12%	7 13%	4 11%	3 8%	5 16%	10 17%	7 26%	7 9%
Third most important	61 14%	28 14%	19 13%	14 16%	10 20% g	22 14% g	21 16% g	19 16% g	4 7% g	7 18% g	1 3% g	3 9% g	7 12% g	2 7% g	14 18% g
Net: Top 3	179 40%	74 38%	54 37%	48 55% ab	30 60% dgk	70 45% g	63 48% g	47 39% g	27 48% g	15 39% g	9 23% g	12 38% g	26 44% g	14 52% g	31 41% g
Not ranked	263 60%	122 62% c	92 63% c	39 45%	20 40%	86 55%	69 52%	74 61% a	29 52%	23 61%	30 77% abcei	20 63%	33 56%	13 48%	45 59% a

## RSG Covid Survey 2020

### Q11A\_6. Accelerated Government investment in public funded projects: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	63 14%	34 13%	17 27% a	16 26% a	20 20%	13 16%	9 19%	15 15%	35 12%	28 18%	17 17%	11 22%	2 13%	51 14%	43 16%	20 12%
Second most important	55 12%	33 12%	9 14%	8 13%	14 14%	13 16%	5 10%	18 18%	35 12%	20 13%	13 13%	7 14%	2 13%	45 12%	36 13%	19 11%
Third most important	61 14%	42 16%	5 8%	7 11%	13 13%	9 11%	6 13%	15 15%	39 13%	22 14%	16 16%	6 12%	2 13%	44 12%	42 15%	19 11%
Net: Top 3	179 40%	109 41%	31 48%	31 51%	47 47%	35 43%	20 42%	48 48%	109 38%	70 46%	46 45%	24 48%	6 40%	140 39%	121 44% b	58 35%
Not ranked	263 60%	159 59%	33 52%	30 49%	52 53%	47 57%	28 58%	53 52%	181 62%	82 54%	56 55%	26 52%	9 60%	221 61%	153 56%	110 65% a

## RSG Covid Survey 2020

### Q11A\_6. Accelerated Government investment in public funded projects: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	63 14%	53 15%	8 10%	51 16%	12 10%	47 16%	16 11%	43 13%	20 17%
Second most important	55 12%	46 13%	8 10%	39 12%	15 12%	39 13%	14 10%	44 13%	11 9%
Third most important	61 14%	54 15%	7 8%	50 16%	11 9%	44 15%	16 11%	48 15%	13 11%
Net: Top 3	179 40%	153 44%	23 28%	140 45%	38 31%	130 44%	46 33%	135 41%	44 38%
Not ranked	263 60%	198 56%	60 72%	174 55%	86 69%	164 56%	94 67%	191 59%	72 62%
			ace		ace		ace		

## RSG Covid Survey 2020

### Q11A\_7. Sufficient bank support: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Most important	17	7	6	2	-	5	5	4	2	1	1	2	2	2	3
	4%	4%	4%	2%	-	3%	4%	3%	4%	3%	3%	6%	3%	7%	4%
Second most important	21	11	4	6	4	10	8	5	4	1	-	1	-	1	4
	5%	6%	3%	7%	8%	6%	6%	4%	7%	3%	-	3%	-	4%	5%
					i	i			i						
Third most important	34	22	6	6	3	10	11	7	5	-	3	2	6	1	5
	8%	11%	4%	7%	6%	6%	8%	6%	9%	-	8%	6%	10%	4%	7%
		b										f			
Net: Top 3	72	40	16	14	7	25	24	16	11	2	4	5	8	4	12
	16%	20%	11%	16%	14%	16%	18%	13%	20%	5%	10%	16%	14%	15%	16%
		b													
Not ranked	370	156	130	73	43	131	108	105	45	36	35	27	51	23	64
	84%	80%	89%	84%	86%	84%	82%	87%	80%	95%	90%	84%	86%	85%	84%
			a												

## RSG Covid Survey 2020

### Q11A\_7. Sufficient bank support: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff		
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	17 4%	10 4%	- -	- -	5 5%	5 6%	2 4%	- -	14 5%	3 2%	2 2%	1 2%	- -	14 4%	12 4%	5 3%
		g			g	bg	g									
Second most important	21 5%	12 4%	5 8%	4 7%	4 4%	3 4%	3 6%	3 3%	14 5%	7 5%	4 4%	3 6%	3 20%	16 4%	15 5%	6 4%
Third most important	34 8%	18 7%	6 9%	7 11%	10 10%	7 9%	6 13%	5 5%	22 8%	12 8%	8 8%	4 8%	1 7%	29 8%	22 8%	12 7%
Net: Top 3	72 16%	40 15%	11 17%	11 18%	19 19%	15 18%	11 23%	8 8%	50 17%	22 14%	14 14%	8 16%	4 27%	59 16%	49 18%	23 14%
				g	g	g										
Not ranked	370 84%	228 85%	53 83%	50 82%	80 81%	67 82%	37 77%	93 92%	240 83%	130 86%	88 86%	42 84%	11 73%	302 84%	225 82%	145 86%
							def									



## RSG Covid Survey 2020

### Q11A\_7. Sufficient bank support: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	17 4%	15 4%	2 2%	13 4%	4 3%	14 5%	3 2%	15 5%	2 2%
Second most important	21 5%	19 5%	2 2%	18 6%	3 2%	15 5%	6 4%	17 5%	4 3%
Third most important	34 8%	29 8%	5 6%	30 10% d	4 3%	23 8%	11 8%	24 7%	10 9%
Net: Top 3	72 16%	63 18% d	9 11%	61 19% d	11 9%	52 18% d	20 14%	56 17%	16 14%
Not ranked	370 84%	288 82%	74 89%	253 81%	113 91% ace	242 82%	120 86%	270 83%	100 86%

## RSG Covid Survey 2020

**Q11A\_98. Other: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)**

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Most important	9	6	1	2	1	6	-	1	2	-	1	2	1	-	-
	2%	3%	1%	2%	2%	4% c	-	1%	4% c	-	3%	6% ck	2%	-	-
Second most important	3	2	1	-	1	-	1	1	-	-	-	-	2	-	-
	1%	1%	1%	-	2%	-	1%	1%	-	-	-	-	3% b	-	-
Third most important	9	7	1	1	1	5	2	2	1	1	-	-	-	-	3
	2%	4%	1%	1%	2%	3%	2%	2%	2%	3%	-	-	-	-	4%
Net: Top 3	21	15	3	3	3	11	3	4	3	1	1	2	3	-	3
	5%	8% b	2%	3%	6%	7%	2%	3%	5%	3%	3%	6%	5%	-	4%
Not ranked	421	181	143	84	47	145	129	117	53	37	38	30	56	27	73
	95%	92%	98% a	97%	94%	93%	98%	97%	95%	97%	97%	94%	95%	100%	96%

## RSG Covid Survey 2020

**Q11A\_98. Other: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	9 2%	4 1%	1 2%	2 3%	3 3%	4 5%	1 2%	1 1%	7 2%	2 1%	2 2%	- -	- -	8 2%	4 1%	5 3%
Second most important	3 1%	2 1%	- -	- -	- -	1 1%	- -	2 2%	3 1%	- -	- -	- -	1 7%	1 *	3 1%	- -
Third most important	9 2%	7 3%	- -	1 2%	- -	- -	1 2%	3 3%	7 2%	2 1%	2 2%	- -	1 7%	7 2%	4 1%	5 3%
Net: Top 3	21 5%	13 5%	1 2%	3 5%	3 3%	5 6%	2 4%	6 6%	17 6%	4 3%	4 4%	- -	2 13%	16 4%	11 4%	10 6%
Not ranked	421 95%	255 95%	63 98%	58 95%	96 97%	77 94%	46 96%	95 94%	273 94%	148 97%	98 96%	50 100%	13 87%	345 96%	263 96%	158 94%

## RSG Covid Survey 2020

**Q11A\_98. Other: Which of the following do you consider to be the three most important areas for your organisation's survival in the short term (i.e. the next 6 months)**

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	9 2%	8 2%	1 1%	5 2%	4 3%	7 2%	1 1%	7 2%	2 2%
Second most important	3 1%	3 1%	- -	3 1%	- -	2 1%	1 1%	2 1%	1 1%
Third most important	9 2%	7 2%	2 2%	6 2%	3 2%	8 3%	1 1%	8 2%	1 1%
Net: Top 3	21 5%	18 5%	3 4%	14 4%	7 6%	17 6%	3 2%	17 5%	4 3%
Not ranked	421 95%	333 95%	80 96%	300 96%	117 94%	277 94%	137 98%	309 95%	112 97%

## RSG Covid Survey 2020

### Q11B. Summary: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Total	Importance				Net: Top 3	Not ranked
		Most important *a	Second most important *b	Third most important *c	*d		
Significance Level: 95%							
Sufficient cash flow	442 100%	129 29%	80 18%	64 14%	273 62%	169 38%	
Supply chain availability	442 100%	17 4%	43 10%	52 12%	112 25%	330 75%	
Availability of labour and skills	442 100%	25 6%	43 10%	50 11%	118 27%	324 73%	
Visibility of pipeline of work	442 100%	124 28%	96 22%	86 19%	306 69%	136 31%	
Streamlining of procurement to rapidly place contracts	442 100%	38 9%	66 15%	69 16%	173 39%	269 61%	
Accelerated Government investment in public funded projects	442 100%	77 17%	52 12%	50 11%	179 40%	263 60%	
Sufficient bank support	442 100%	12 3%	36 8%	25 6%	73 17%	369 83%	
Other	442 100%	6 1%	1 *	6 1%	13 3%	429 97%	

## RSG Covid Survey 2020

### Q11B. Most important Summary: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	441	196	145	87	50	156	132	121	56	38	38	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Sufficient cash flow	129	59	39	29	12	42	44	28	15	9	12	6	12	7	29
	29%	30%	27%	33%	24%	27%	33%	23%	27%	24%	32%	19%	20%	26%	38% di
Visibility of pipeline of work	124	53	50	18	11	48	34	40	10	12	12	6	16	6	20
	28%	27%	34% c	21%	22%	31%	26%	33% e	18%	32%	32%	19%	27%	22%	26%
Accelerated Government investment in public funded projects	77	32	22	21	18	29	23	18	16	5	4	12	18	9	12
	17%	16%	15%	24%	36% bcdgk	19%	17%	15%	29% dg	13%	11%	38% bcdgk	31% cdgk	33%	16%
Streamlining of procurement to rapidly place contracts	38	20	14	3	4	14	11	12	7	3	2	2	2	2	6
	9%	10%	10%	3%	8%	9%	8%	10%	13%	8%	5%	6%	3%	7%	8%
Availability of labour and skills	25	8	7	7	-	6	8	6	4	2	3	1	3	-	4
	6%	4%	5%	8%	-	4%	6%	5%	7%	5%	8% a	3%	5%	-	5%
Supply chain availability	17	8	4	5	2	4	3	8	1	6	4	1	4	1	3
	4%	4%	3%	6%	4%	3%	2%	7%	2%	16% bcek	11% bc	3%	7%	4%	4%
Sufficient bank support	12	5	6	-	-	4	3	3	-	1	1	1	-	1	2
	3%	3%	4%	-	-	3%	2%	2%	-	3%	3%	3%	-	4%	3%
Other	6	3	2	1	1	4	1	1	1	-	-	1	-	-	-
	1%	2%	1%	1%	2%	3%	1%	1%	2%	-	-	3%	-	-	-
Don't know	7	4	-	2	2	3	4	3	1	-	-	2	3	1	-
	2%	2%	-	2%	4%	2%	3%	2%	2%	-	-	6% k	5% k	4%	-
None of the above	6	4	1	1	-	2	1	2	1	-	-	-	1	-	-
	1%	2%	1%	1%	-	1%	1%	2%	2%	-	-	-	2%	-	-

## RSG Covid Survey 2020

### Q11B. Most important Summary: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	441 100%	268 100%	64 100%	61 100%	98 100%	82 100%	48 100%	101 100%	289 100%	152 100%	102 100%	50 100%	14 100%	361 100%	273 100%	168 100%
Sufficient cash flow	129 29%	86 32%	14 22%	14 23%	23 23%	23 28%	16 33%	31 31%	76 26%	53 35%	32 31%	21 42% a	4 29%	110 30%	91 33% b	38 23%
Visibility of pipeline of work	124 28%	77 29%	18 28%	17 28%	28 29%	21 26%	11 23%	29 29%	76 26%	48 32%	35 34%	13 26%	4 29%	102 28%	72 26%	52 31%
Accelerated Government investment in public funded projects	77 17%	44 16%	18 28% ae	13 21%	23 23%	12 15%	8 17%	20 20%	51 18%	26 17%	16 16%	10 20%	3 21%	59 16%	45 16%	32 19%
Streamlining of procurement to rapidly place contracts	38 9%	21 8%	6 9%	8 13%	7 7%	10 12%	4 8%	5 5%	30 10%	8 5%	6 6%	2 4%	1 7%	30 8%	25 9%	13 8%
Availability of labour and skills	25 6%	16 6%	3 5%	4 7%	4 4%	4 5%	3 6%	7 7%	17 6%	8 5%	7 7%	1 2%	- -	21 6%	13 5%	12 7%
Supply chain availability	17 4%	11 4%	2 3%	1 2%	2 2%	1 1%	2 4%	4 4%	11 4%	6 4%	5 5%	1 2%	- -	15 4%	11 4%	6 4%
Sufficient bank support	12 3%	4 1%	1 2%	- -	6 6% ag	4 5% g	2 4% g	- -	12 4% bc	- -	- -	- -	1 7%	7 2%	9 3%	3 2%
Other	6 1%	2 1%	- -	1 2%	1 1%	4 5% ag	- -	- -	5 2%	1 1%	1 1%	- -	- -	5 1%	4 1%	2 1%
Don't know	7 2%	4 1%	2 3%	2 3%	1 1%	1 1%	2 4%	4 4%	5 2%	2 1%	- -	2 4% c	1 7%	6 2%	3 1%	4 2%
None of the above	6 1%	3 1%	- -	1 2%	3 3%	2 2%	- -	1 1%	6 2%	- -	- -	- -	- -	6 2%	- -	6 4% a

## RSG Covid Survey 2020

### Q11B. Most important Summary: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	441 100%	350 100%	83 100%	313 100%	124 100%	293 100%	140 100%	326 100%	115 100%
Sufficient cash flow	129 29%	104 30%	24 29%	94 30%	33 27%	89 30%	39 28%	101 31%	28 24%
Visibility of pipeline of work	124 28%	102 29%	19 23%	90 29%	32 26%	84 29%	36 26%	87 27%	37 32%
Accelerated Government investment in public funded projects	77 17%	61 17%	12 14%	59 19%	18 15%	52 18%	25 18%	54 17%	23 20%
Streamlining of procurement to rapidly place contracts	38 9%	33 9%	5 6%	28 9%	10 8%	23 8%	14 10%	33 10%	5 4%
Availability of labour and skills	25 6%	16 5%	9 11% ac	13 4%	12 10% ac	17 6%	8 6%	14 4%	11 10% a
Supply chain availability	17 4%	10 3%	7 8% ac	9 3%	8 6%	10 3%	7 5%	11 3%	6 5%
Sufficient bank support	12 3%	11 3%	1 1%	10 3%	2 2%	8 3%	4 3%	11 3%	1 1%
Other	6 1%	5 1%	1 1%	4 1%	2 2%	5 2%	1 1%	5 2%	1 1%
Don't know	7 2%	5 1%	2 2%	5 2%	2 2%	4 1%	2 1%	6 2%	1 1%
None of the above	6 1%	3 1%	3 4% ce	1 * ace	5 4%	1 *	4 3% ce	4 1%	2 2%



## RSG Covid Survey 2020

### Q11B. Most important Summary: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	441 100%	196 100%	145 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	38 100%	32 100%	59 100%	27 100%	76 100%
Visibility of pipeline of work	306 69%	128 65%	113 78% ac	56 64%	32 64%	118 76% ce	84 64%	83 69%	34 61%	27 71%	29 76%	19 59%	37 63%	19 70%	56 74%
Sufficient cash flow	273 62%	131 67%	84 58%	49 56%	29 58%	96 62%	82 62%	67 55%	34 61%	20 53%	21 55%	17 53%	30 51%	13 48%	50 66%
Accelerated Government investment in public funded projects	179 41%	67 34%	57 39%	53 61% ab	31 62% bdgk	70 45% g	60 45% g	47 39%	29 52% g	16 42%	10 26%	15 47%	28 47% g	17 63%	29 38%
Streamlining of procurement to rapidly place contracts	173 39%	75 38%	61 42%	34 39%	26 52%	63 40%	57 43%	53 44%	28 50%	15 39%	14 37%	14 44%	24 41%	14 52%	29 38%
Availability of labour and skills	118 27%	45 23%	42 29%	24 28%	8 16%	34 22%	32 24%	33 27%	10 18%	12 32%	11 29%	13 41% abe	17 29%	5 19%	23 30%
Supply chain availability	112 25%	47 24%	40 28%	21 24%	10 20%	19 12%	32 24% b	42 35% bh	14 25% b	17 45% abcehi	24 63% abcdehik	4 13%	14 24% b	5 19%	23 30% b
Sufficient bank support	73 17%	40 20%	21 14%	11 13%	6 12%	26 17%	26 20%	16 13%	6 11%	4 11%	3 8%	4 13%	7 12%	4 15%	11 14%
Other	13 3%	8 4%	2 1%	2 2%	1 2%	7 4%	3 2%	2 2%	2 4%	- -	- -	1 3%	1 2%	- -	3 4%
Don't know	7 2%	4 2%	- -	2 2%	2 4%	3 2%	4 3%	3 2%	1 2%	- -	- -	2 6% k	3 5% k	1 4%	- -
None of the above	6 1%	4 2%	1 1%	1 1%	- -	2 1%	1 1%	2 2%	1 2%	- -	- -	- -	1 2%	- -	- -

## RSG Covid Survey 2020

### Q11B. Most important Summary: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	441 100%	268 100%	64 100%	61 100%	98 100%	82 100%	48 100%	101 100%	289 100%	152 100%	102 100%	50 100%	14 100%	361 100%	273 100%	168 100%
Visibility of pipeline of work	306 69%	190 71%	44 69%	41 67%	61 62%	55 67%	30 63%	71 70%	194 67%	112 74%	77 75%	35 70%	8 57%	252 70%	192 70%	114 68%
Sufficient cash flow	273 62%	168 63%	35 55%	31 51%	56 57%	51 62%	31 65%	63 62%	184 64%	89 59%	59 58%	30 60%	9 64%	221 61%	181 66%	92 55%
Accelerated Government investment in public funded projects	179 41%	112 42%	29 45%	26 43%	45 46%	33 40%	15 31%	49 49%	107 37%	72 47%	47 46%	25 50%	7 50%	140 39%	118 43%	61 36%
Streamlining of procurement to rapidly place contracts	173 39%	102 38%	26 41%	27 44%	43 44%	34 41%	19 40%	37 37%	112 39%	61 40%	42 41%	19 38%	5 36%	134 37%	107 39%	66 39%
Availability of labour and skills	118 27%	73 27%	19 30%	15 25%	25 26%	22 27%	16 33%	26 26%	70 24%	48 32%	31 30%	17 34%	1 7%	106 29%	69 25%	49 29%
Supply chain availability	112 25%	66 25%	17 27%	18 30%	27 28%	17 21%	13 27%	23 23%	78 27%	34 22%	24 24%	10 20%	2 14%	100 28%	67 25%	45 27%
Sufficient bank support	73 17%	41 15%	13 20%	11 18%	19 19%	14 17%	10 21%	9 9%	51 18%	22 14%	15 15%	7 14%	5 36%	54 15%	52 19%	21 13%
Other	13 3%	7 3%	1 2%	3 5%	2 2%	4 5%	1 2%	4 4%	11 4%	2 1%	2 2%	- -	- -	11 3%	8 3%	5 3%
Don't know	7 2%	4 1%	2 3%	2 3%	1 1%	1 1%	2 4%	4 4%	5 2%	2 1%	- -	2 4%	1 7%	6 2%	3 1%	4 2%
None of the above	6 1%	3 1%	- -	1 2%	3 3%	2 2%	- -	1 1%	6 2%	- -	- -	- -	- -	6 2%	- -	6 4%

## RSG Covid Survey 2020

### Q11B. Most important Summary: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	441 100%	350 100%	83 100%	313 100%	124 100%	293 100%	140 100%	326 100%	115 100%
Visibility of pipeline of work	306 69%	249 71%	50 60%	224 72% b	78 63%	211 72% b	89 64%	221 68%	85 74%
Sufficient cash flow	273 62%	214 61%	55 66%	196 63%	74 60%	180 61%	90 64%	207 63%	66 57%
Accelerated Government investment in public funded projects	179 41%	151 43% b	24 29%	137 44% b	42 34%	129 44% b	48 34%	129 40%	50 43%
Streamlining of procurement to rapidly place contracts	173 39%	142 41%	27 33%	124 40%	48 39%	116 40%	53 38%	130 40%	43 37%
Availability of labour and skills	118 27%	87 25%	28 34% c	68 22%	46 37% ace	74 25%	41 29%	84 26%	34 30%
Supply chain availability	112 25%	78 22%	32 39% ace	72 23%	40 32% ac	68 23%	44 31% a	85 26%	27 23%
Sufficient bank support	73 17%	67 19% bd	6 7%	65 21% bdf	8 6%	56 19% bd	17 12%	57 17%	16 14%
Other	13 3%	11 3%	2 2%	10 3%	3 2%	10 3%	3 2%	10 3%	3 3%
Don't know	7 2%	5 1%	2 2%	5 2%	2 2%	4 1%	2 1%	6 2%	1 1%
None of the above	6 1%	3 1%	3 4% ce	1 * ce	5 4% ace	1 * ce	4 3% ce	4 1%	2 2%

## RSG Covid Survey 2020

### Q11B\_1. Sufficient cash flow: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	129 29%	59 30%	39 27%	29 33%	12 24%	42 27%	44 33%	28 23%	15 27%	9 24%	12 31%	6 19%	12 20%	7 26%	29 38% di
Second most important	80 18%	39 20%	26 18%	10 11%	11 22%	34 22%	21 16%	24 20%	11 20%	7 18%	6 15%	8 25%	11 19%	4 15%	13 17%
Third most important	64 14%	33 17%	19 13%	10 11%	6 12%	20 13%	17 13%	15 12%	8 14%	4 11%	3 8%	3 9%	7 12%	2 7%	8 11%
Net: Top 3	273 62%	131 67%	84 58%	49 56%	29 58%	96 62%	82 62%	67 55%	34 61%	20 53%	21 54%	17 53%	30 51%	13 48%	50 66%
Not ranked	169 38%	65 33%	62 42%	38 44%	21 42%	60 38%	50 38%	54 45%	22 39%	18 47%	18 46%	15 47%	29 49%	14 52%	26 34%

## RSG Covid Survey 2020

### Q11B\_1. Sufficient cash flow: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff		
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	129 29%	86 32%	14 22%	14 23%	23 23%	23 28%	16 33%	31 31%	76 26%	53 35%	32 31%	21 42% a	4 27%	110 30%	91 33% b	38 23%
Second most important	80 18%	47 18%	8 13%	9 15%	18 18%	17 21%	8 17%	16 16%	61 21% bd	19 13%	16 16%	3 6%	1 7%	65 18%	48 18%	32 19%
Third most important	64 14%	35 13%	13 20%	8 13%	15 15%	11 13%	7 15%	16 16%	47 16%	17 11%	11 11%	6 12%	4 27%	46 13%	42 15%	22 13%
Net: Top 3	273 62%	168 63%	35 55%	31 51%	56 57%	51 62%	31 65%	63 62%	184 63%	89 59%	59 58%	30 60%	9 60%	221 61%	181 66% b	92 55%
Not ranked	169 38%	100 37%	29 45%	30 49%	43 43%	31 38%	17 35%	38 38%	106 37%	63 41%	43 42%	20 40%	6 40%	140 39%	93 34%	76 45% a

## RSG Covid Survey 2020

### Q11B\_1. Sufficient cash flow: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	129 29%	104 30%	24 29%	94 30%	33 27%	89 30%	39 28%	101 31%	28 24%
Second most important	80 18%	63 18%	14 17%	55 18%	24 19%	46 16%	33 24% e	59 18%	21 18%
Third most important	64 14%	47 13%	17 20%	47 15%	17 14%	45 15%	18 13%	47 14%	17 15%
Net: Top 3	273 62%	214 61%	55 66%	196 62%	74 60%	180 61%	90 64%	207 63%	66 57%
Not ranked	169 38%	137 39%	28 34%	118 38%	50 40%	114 39%	50 36%	119 37%	50 43%

## RSG Covid Survey 2020

### Q11B\_2. Supply chain availability: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	17 4%	8 4%	4 3%	5 6%	2 4%	4 3%	3 2%	8 7%	1 2%	6 16% bcek	4 10% bc	1 3%	4 7%	1 4%	3 4%
Second most important	43 10%	19 10%	18 12%	5 6%	3 6%	6 4%	15 11% b	14 12% b	6 11%	4 11%	8 21% ab	2 6%	5 8%	2 7%	13 17% b
Third most important	52 12%	20 10%	18 12%	11 13%	5 10%	9 6%	14 11%	20 17% b	7 13%	7 18% bh	12 31% abcdehik	1 3%	5 8%	2 7%	7 9%
Net: Top 3	112 25%	47 24%	40 27%	21 24%	10 20%	19 12%	32 24% b	42 35% bh	14 25% b	17 45% abcehi	24 62% abcdehik	4 13%	14 24% b	5 19%	23 30% b
Not ranked	330 75%	149 76%	106 73%	66 76%	40 80% fg	137 88% cdefgik	100 76% fg	79 65% g	42 75% fg	21 55%	15 38%	28 88% dfg	45 76% fg	22 81%	53 70% g

## RSG Covid Survey 2020

### Q11B\_2. Supply chain availability: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	17 4%	11 4%	2 3%	1 2%	2 2%	1 1%	2 4%	4 4%	11 4%	6 4%	5 5%	1 2%	- -	15 4%	11 4%	6 4%
Second most important	43 10%	28 10%	7 11%	7 11%	9 9%	4 5%	6 13%	6 6%	31 11%	12 8%	8 8%	4 8%	- -	39 11%	25 9%	18 11%
Third most important	52 12%	27 10%	8 13%	10 16%	16 16%	12 15%	5 10%	13 13%	36 12%	16 11%	11 11%	5 10%	2 13%	46 13%	31 11%	21 13%
Net: Top 3	112 25%	66 25%	17 27%	18 30%	27 27%	17 21%	13 27%	23 23%	78 27%	34 22%	24 24%	10 20%	2 13%	100 28%	67 24%	45 27%
Not ranked	330 75%	202 75%	47 73%	43 70%	72 73%	65 79%	35 73%	78 77%	212 73%	118 78%	78 76%	40 80%	13 87%	261 72%	207 76%	123 73%



## RSG Covid Survey 2020

### Q11B\_2. Supply chain availability: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	17 4%	10 3%	7 8% ac	9 3%	8 6%	10 3%	7 5%	11 3%	6 5%
Second most important	43 10%	30 9%	12 14%	29 9%	14 11%	28 10%	15 11%	35 11%	8 7%
Third most important	52 12%	38 11%	13 16%	34 11%	18 15%	30 10%	22 16%	39 12%	13 11%
Net: Top 3	112 25%	78 22%	32 39% ace	72 23%	40 32% ac	68 23%	44 31% a	85 26%	27 23%
Not ranked	330 75%	273 78% bdf	51 61%	242 77% bd	84 68%	226 77% b	96 69%	241 74%	89 77%

## RSG Covid Survey 2020

### Q11B\_3. Availability of labour and skills: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	25 6%	8 4%	7 5%	7 8%	- -	6 4%	8 6%	6 5%	4 7%	2 5%	3 8% a	1 3%	3 5%	- -	4 5%
Second most important	43 10%	19 10%	14 10%	8 9%	3 6%	12 8%	8 6%	9 7%	2 4%	4 11%	7 18% ce	3 9%	6 10%	1 4%	12 16% ce
Third most important	50 11%	18 9%	21 14%	9 10%	5 10%	16 10%	16 12%	18 15% g	4 7%	6 16% g	1 3%	9 28% abcegk	8 14%	4 15%	7 9%
Net: Top 3	118 27%	45 23%	42 29%	24 28%	8 16%	34 22%	32 24%	33 27%	10 18%	12 32%	11 28%	13 41% abe	17 29%	5 19%	23 30%
Not ranked	324 73%	151 77%	104 71%	63 72%	42 84% h	122 78% h	100 76%	88 73%	46 82% h	26 68%	28 72%	19 59%	42 71%	22 81%	53 70%

## RSG Covid Survey 2020

### Q11B\_3. Availability of labour and skills: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	25 6%	16 6%	3 5%	4 7%	4 4%	4 5%	3 6%	7 7%	17 6%	8 5%	7 7%	1 2%	- -	21 6%	13 5%	12 7%
Second most important	43 10%	22 8%	13 20% ag	7 11%	15 15%	10 12%	6 13%	9 9%	23 8%	20 13%	12 12%	8 16%	1 7%	36 10%	27 10%	16 10%
Third most important	50 11%	35 13%	3 5%	4 7%	6 6%	8 10%	7 15%	10 10%	30 10%	20 13%	12 12%	8 16%	- -	49 14%	29 11%	21 13%
Net: Top 3	118 27%	73 27%	19 30%	15 25%	25 25%	22 27%	16 33%	26 26%	70 24%	48 32%	31 30%	17 34%	1 7%	106 29%	69 25%	49 29%
Not ranked	324 73%	195 73%	45 70%	46 75%	74 75%	60 73%	32 67%	75 74%	220 76%	104 68%	71 70%	33 66%	14 93%	255 71%	205 75%	119 71%

## RSG Covid Survey 2020

### Q11B\_3. Availability of labour and skills: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	25 6%	16 5%	9 11% ac	13 4%	12 10% ac	17 6%	8 6%	14 4%	11 9% a
Second most important	43 10%	32 9%	11 13%	26 8%	15 12%	28 10%	13 9%	34 10%	9 8%
Third most important	50 11%	39 11%	8 10%	29 9%	19 15%	29 10%	20 14%	36 11%	14 12%
Net: Top 3	118 27%	87 25%	28 34% c	68 22%	46 37% ace	74 25%	41 29%	84 26%	34 29%
Not ranked	324 73%	264 75% d	55 66%	246 78% bd	78 63%	220 75% d	99 71%	242 74%	82 71%

## RSG Covid Survey 2020

### Q11B\_4. Visibility of pipeline of work: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	124 28%	53 27%	50 34% c	18 21%	11 22%	48 31%	34 26%	40 33% e	10 18%	12 32%	12 31%	6 19%	16 27%	6 22%	20 26%
Second most important	96 22%	39 20%	32 22%	23 26%	8 16%	37 24%	27 20%	20 17%	14 25%	7 18%	7 18%	8 25%	10 17%	8 30%	17 22%
Third most important	86 19%	36 18%	31 21%	15 17%	13 26%	33 21%	23 17%	23 19%	10 18%	8 21%	10 26%	5 16%	11 19%	5 19%	19 25%
Net: Top 3	306 69%	128 65%	113 77% ac	56 64%	32 64%	118 76% ce	84 64%	83 69%	34 61%	27 71%	29 74%	19 59%	37 63%	19 70%	56 74%
Not ranked	136 31%	68 35% b	33 23%	31 36% b	18 36%	38 24%	48 36% b	38 31%	22 39% b	11 29%	10 26%	13 41%	22 37%	8 30%	20 26%

## RSG Covid Survey 2020

### Q11B\_4. Visibility of pipeline of work: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	124 28%	77 29%	18 28%	17 28%	28 28%	21 26%	11 23%	29 29%	76 26%	48 32%	35 34%	13 26%	4 27%	102 28%	72 26%	52 31%
Second most important	96 22%	57 21%	13 20%	13 21%	17 17%	19 23%	11 23%	20 20%	61 21%	35 23%	24 24%	11 22%	1 7%	83 23%	64 23%	32 19%
Third most important	86 19%	56 21%	13 20%	11 18%	16 16%	15 18%	8 17%	22 22%	57 20%	29 19%	18 18%	11 22%	3 20%	67 19%	56 20%	30 18%
Net: Top 3	306 69%	190 71%	44 69%	41 67%	61 62%	55 67%	30 63%	71 70%	194 67%	112 74%	77 75%	35 70%	8 53%	252 70%	192 70%	114 68%
Not ranked	136 31%	78 29%	20 31%	20 33%	38 38%	27 33%	18 38%	30 30%	96 33%	40 26%	25 25%	15 30%	7 47%	109 30%	82 30%	54 32%

## RSG Covid Survey 2020

### Q11B\_4. Visibility of pipeline of work: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	124 28%	102 29%	19 23%	90 29%	32 26%	84 29%	36 26%	87 27%	37 32%
Second most important	96 22%	81 23%	14 17%	72 23%	23 19%	69 23%	26 19%	67 21%	29 25%
Third most important	86 19%	66 19%	17 20%	62 20%	23 19%	58 20%	27 19%	67 21%	19 16%
Net: Top 3	306 69%	249 71%	50 60%	224 71%	78 63%	211 72%	89 64%	221 68%	85 73%
Not ranked	136 31%	102 29%	33 40%	90 29%	46 37%	83 28%	51 36%	105 32%	31 27%

## RSG Covid Survey 2020

### Q11B\_5. Streamlining of procurement to rapidly place contracts: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	38 9%	20 10%	14 10%	3 3%	4 8%	14 9%	11 8%	12 10%	7 13%	3 8%	2 5%	2 6%	2 3%	2 7%	6 8%
Second most important	66 15%	30 15%	25 17%	9 10%	11 22% k	25 16%	21 16%	19 16%	8 14%	7 18%	6 15%	6 19%	12 20%	5 19%	7 9%
Third most important	69 16%	25 13%	22 15%	22 25% a	11 22%	24 15%	25 19%	22 18%	13 23%	5 13%	6 15%	6 19%	10 17%	7 26%	16 21%
Net: Top 3	173 39%	75 38%	61 42%	34 39%	26 52%	63 40%	57 43%	53 44%	28 50%	15 39%	14 36%	14 44%	24 41%	14 52%	29 38%
Not ranked	269 61%	121 62%	85 58%	53 61%	24 48%	93 60%	75 57%	68 56%	28 50%	23 61%	25 64%	18 56%	35 59%	13 48%	47 62%



## RSG Covid Survey 2020

### Q11B\_5. Streamlining of procurement to rapidly place contracts: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff		
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	38 9%	21 8%	6 9%	8 13%	7 7%	10 12%	4 8%	5 5%	30 10%	8 5%	6 6%	2 4%	1 7%	30 8%	25 9%	13 8%
Second most important	66 15%	39 15%	9 14%	7 11%	19 19%	10 12%	6 13%	18 18%	47 16%	19 13%	12 12%	7 14%	3 20%	48 13%	39 14%	27 16%
Third most important	69 16%	42 16%	11 17%	12 20%	17 17%	14 17%	9 19%	14 14%	35 12%	34 22% a	24 24% a	10 20%	1 7%	56 16%	43 16%	26 15%
Net: Top 3	173 39%	102 38%	26 41%	27 44%	43 43%	34 41%	19 40%	37 37%	112 39%	61 40%	42 41%	19 38%	5 33%	134 37%	107 39%	66 39%
Not ranked	269 61%	166 62%	38 59%	34 56%	56 57%	48 59%	29 60%	64 63%	178 61%	91 60%	60 59%	31 62%	10 67%	227 63%	167 61%	102 61%

## RSG Covid Survey 2020

### Q11B\_5. Streamlining of procurement to rapidly place contracts: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	38 9%	33 9%	5 6%	28 9%	10 8%	23 8%	14 10%	33 10%	5 4%
Second most important	66 15%	50 14%	13 16%	47 15%	19 15%	42 14%	23 16%	50 15%	16 14%
Third most important	69 16%	59 17%	9 11%	49 16%	19 15%	51 17%	16 11%	47 14%	22 19%
Net: Top 3	173 39%	142 40%	27 33%	124 39%	48 39%	116 39%	53 38%	130 40%	43 37%
Not ranked	269 61%	209 60%	56 67%	190 61%	76 61%	178 61%	87 62%	196 60%	73 63%

## RSG Covid Survey 2020

### Q11B\_6. Accelerated Government investment in public funded projects: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
Most important	77 17%	32 16%	22 15%	21 24%	18 36% bcdgk	29 19%	23 17%	18 15%	16 29% dg	5 13%	4 10%	12 38% bcdgk	18 31% cdgk	9 33%	12 16%
Second most important	52 12%	12 6%	18 12%	22 25% a ab	8 16%	19 12%	17 13%	21 17% h	7 13%	8 21% h	4 10%	1 3%	6 10%	4 15%	7 9%
Third most important	50 11%	23 12%	17 12%	10 11%	5 10%	22 14% d	20 15% d	8 7%	6 11%	3 8%	2 5%	2 6%	4 7%	4 15%	10 13%
Net: Top 3	179 40%	67 34%	57 39%	53 61% ab	31 62% bcdgk	70 45% g	60 45% g	47 39%	29 52% g	16 42%	10 26%	15 47%	28 47% g	17 63%	29 38%
Not ranked	263 60%	129 66% c	89 61% c	34 39%	19 38%	86 55% a	72 55% a	74 61% a	27 48%	22 58%	29 74% abcei	17 53%	31 53%	10 37%	47 62% a

## RSG Covid Survey 2020

### Q11B\_6. Accelerated Government investment in public funded projects: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Regions where staff are employed							Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff		
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	77 17%	44 16%	18 28% ae	13 21%	23 23%	12 15%	8 17%	20 20%	51 18%	26 17%	16 16%	10 20%	3 20%	59 16%	45 16%	32 19%
Second most important	52 12%	37 14%	4 6%	8 13%	9 9%	10 12%	3 6%	20 20% bdf	23 8%	29 19% a	17 17% a	12 24% a	2 13%	43 12%	38 14%	14 8%
Third most important	50 11%	31 12%	7 11%	5 8%	13 13%	11 13%	4 8%	9 9%	33 11%	17 11%	14 14%	3 6%	2 13%	38 11%	35 13%	15 9%
Net: Top 3	179 40%	112 42%	29 45%	26 43%	45 45%	33 40%	15 31%	49 49% f	107 37%	72 47% a	47 46%	25 50%	7 47%	140 39%	118 43%	61 36%
Not ranked	263 60%	156 58%	35 55%	35 57%	54 55%	49 60%	33 69%	52 51% g	183 63% b	80 53%	55 54%	25 50%	8 53%	221 61%	156 57%	107 64%

## RSG Covid Survey 2020

### Q11B\_6. Accelerated Government investment in public funded projects: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	77 17%	61 17%	12 14%	59 19%	18 15%	52 18%	25 18%	54 17%	23 20%
Second most important	52 12%	43 12%	9 11%	37 12%	15 12%	40 14%	11 8%	35 11%	17 15%
Third most important	50 11%	47 13%	3 4%	41 13%	9 7%	37 13%	12 9%	40 12%	10 9%
Net: Top 3	179 40%	151 43%	24 29%	137 44%	42 34%	129 44%	48 34%	129 40%	50 43%
Not ranked	263 60%	200 57%	59 71%	177 56%	82 66%	165 56%	92 66%	197 60%	66 57%

## RSG Covid Survey 2020

### Q11B\_7. Sufficient bank support: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Most important	12	5	6	-	-	4	3	3	-	1	1	1	-	1	2
	3%	3%	4%	-	-	3%	2%	2%	-	3%	3%	3%	-	4%	3%
Second most important	36	21	8	7	4	13	16	8	4	1	-	1	2	2	6
	8%	11%	5%	8%	8%	8%	12%	7%	7%	3%	-	3%	3%	7%	8%
Third most important	25	14	7	4	2	9	7	5	2	2	2	2	5	1	3
	6%	7%	5%	5%	4%	6%	5%	4%	4%	5%	5%	6%	8%	4%	4%
Net: Top 3	73	40	21	11	6	26	26	16	6	4	3	4	7	4	11
	17%	20%	14%	13%	12%	17%	20%	13%	11%	11%	8%	13%	12%	15%	14%
Not ranked	369	156	125	76	44	130	106	105	50	34	36	28	52	23	65
	83%	80%	86%	87%	88%	83%	80%	87%	89%	89%	92%	88%	88%	85%	86%

## RSG Covid Survey 2020

### Q11B\_7. Sufficient bank support: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	12 3%	4 1%	1 2%	- -	6 6% ag	4 5% g	2 4% g	- -	12 4% bc	- -	- -	- -	1 7% a	7 2% b	9 3% a	3 2% b
Second most important	36 8%	22 8%	8 13%	6 10%	6 6% g	6 7% g	5 10% g	5 5% g	23 8%	13 9%	10 10%	3 6%	4 27% a	27 7% b	24 9% a	12 7% b
Third most important	25 6%	15 6%	4 6%	5 8%	7 7% g	4 5% g	3 6% g	4 4% g	16 6%	9 6%	5 5%	4 8%	- -	20 6% b	19 7% a	6 4% b
Net: Top 3	73 17%	41 15%	13 20% g	11 18% g	19 19% g	14 17% g	10 21% g	9 9% g	51 18%	22 14%	15 15%	7 14%	5 33% a	54 15% b	52 19% a	21 13% b
Not ranked	369 83%	227 85%	51 80%	50 82%	80 81% g	68 83% g	38 79% g	92 91% bdf	239 82%	130 86%	87 85%	43 86%	10 67% a	307 85% b	222 81% a	147 88% b

## RSG Covid Survey 2020

### Q11B\_7. Sufficient bank support: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	12 3%	11 3%	1 1%	10 3%	2 2%	8 3%	4 3%	11 3%	1 1%
Second most important	36 8%	34 10% bd	2 2%	32 10% bd	4 3%	29 10% bd	7 5%	29 9%	7 6%
Third most important	25 6%	22 6% d	3 4%	23 7% d	2 2%	19 6% d	6 4%	17 5%	8 7%
Net: Top 3	73 17%	67 19% bd	6 7%	65 21% bdf	8 6%	56 19% bd	17 12%	57 17%	16 14%
Not ranked	369 83%	284 81%	77 93% ace	249 79%	116 94% ace	238 81%	123 88% c	269 83%	100 86%



## RSG Covid Survey 2020

### Q11B\_98. Other: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Most important	6	3	2	1	1	4	1	1	1	-	-	1	-	-	-
	1%	2%	1%	1%	2%	3%	1%	1%	2%	-	-	3%	-	-	-
Second most important	1	1	-	-	-	-	-	-	-	-	-	-	1	-	-
	*	1%	-	-	-	-	-	-	-	-	-	-	2%	-	-
Third most important	6	4	-	1	-	3	2	1	1	-	-	-	-	-	3
	1%	2%	-	1%	-	2%	2%	1%	2%	-	-	-	-	-	4%
Net: Top 3	13	8	2	2	1	7	3	2	2	-	-	1	1	-	3
	3%	4%	1%	2%	2%	4%	2%	2%	4%	-	-	3%	2%	-	4%
Not ranked	429	188	144	85	49	149	129	119	54	38	39	31	58	27	73
	97%	96%	99%	98%	98%	96%	98%	98%	96%	100%	100%	97%	98%	100%	96%

## RSG Covid Survey 2020

**Q11B\_98. Other: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Most important	6 1%	2 1%	- -	1 2%	1 1%	4 5%	- -	- -	5 2%	1 1%	1 1%	- -	- -	5 1%	4 1%	2 1%
Second most important	1 *	1 *	- -	- -	- -	- -	- -	1 1%	1 *	- -	- -	- -	- -	- -	1 *	- -
Third most important	6 1%	4 1%	1 2%	2 3%	1 1%	- -	1 2%	3 3%	5 2%	1 1%	1 1%	- -	- 2%	6 2%	3 1%	3 2%
Net: Top 3	13 3%	7 3%	1 2%	3 5%	2 2%	4 5%	1 2%	4 4%	11 4%	2 1%	2 2%	- -	- 3%	11 3%	8 3%	5 3%
Not ranked	429 97%	261 97%	63 98%	58 95%	97 98%	78 95%	47 98%	97 96%	279 96%	150 99%	100 98%	50 100%	15 100%	350 97%	266 97%	163 97%

## RSG Covid Survey 2020

**Q11B\_98. Other: Which of the following do you consider to be the three most important areas for your organisation's ability to make a full recovery in the medium to long term (i.e. 7-12 months time)**

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Most important	6 1%	5 1%	1 1%	4 1%	2 2%	5 2%	1 1%	5 2%	1 1%
Second most important	1 *	1 *	- -	1 *	- -	- -	1 1%	- -	1 1%
Third most important	6 1%	5 1%	1 1%	5 2%	1 1%	5 2%	1 1%	5 2%	1 1%
Net: Top 3	13 3%	11 3%	2 2%	10 3%	3 2%	10 3%	3 2%	10 3%	3 3%
Not ranked	429 97%	340 97%	81 98%	304 97%	121 98%	284 97%	137 98%	316 97%	113 97%

## RSG Covid Survey 2020

### Q13. Summary: How important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?

BASE: All respondents

	Total	Importance						Net: Important
		1 - Not at all important	2	3	4	5- Very important	Net: Not important	
		*a	*b	*c	*d	*e	*f	*g
Significance Level: 95%								
End client organisations (e.g. Network Rail, HS2, PTEs, TfL)	442	6	8	33	75	320	14	395
	100%	1%	2%	7%	17%	72%	3%	89%
UK Government	442	18	17	58	72	277	35	349
	100%	4%	4%	13%	16%	63%	8%	79%
Your supply chain	442	28	27	88	102	197	55	299
	100%	6%	6%	20%	23%	45%	12%	68%
Customers (e.g. Tiers 1&2 organisations / OEMs)	442	28	32	92	94	196	60	290
	100%	6%	7%	21%	21%	44%	14%	66%
Train operating companies (TOCs)	442	59	60	123	72	128	119	200
	100%	13%	14%	28%	16%	29%	27%	45%
Freight operating companies (FOCs)	442	104	97	118	53	70	201	123
	100%	24%	22%	27%	12%	16%	45%	28%
Rolling Stock Owning Companies (ROSCOs)	442	127	91	114	44	66	218	110
	100%	29%	21%	26%	10%	15%	49%	25%

## RSG Covid Survey 2020

**Q13\_1. UK Government: On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
1 - Not at all important	18 4%	8 4%	3 2%	5 6%	3 6%	6 4%	2 2%	8 7% c	3 5%	4 11% ck	2 5%	2 6%	3 5%	- -	1 1%
2	17 4%	11 6%	5 3%	1 1%	2 4% c	9 6% c	- -	2 2%	4 7% c	1 3%	- -	- -	1 2%	1 4%	2 3%
3	58 13%	26 13%	21 14%	7 8%	4 8%	18 12%	14 11%	11 9%	6 11%	4 11%	3 8%	2 6%	7 12%	4 15%	10 13%
4	72 16%	34 17%	22 15%	14 16%	11 22%	30 19%	17 13%	18 15%	8 14%	7 18%	7 18%	9 28% ck	20 34% bdek	6 22%	9 12%
5- Very important	277 63%	117 60%	95 65%	60 69%	30 60%	93 60%	99 75% abfi	82 68% i	35 63%	22 58%	27 69% i	19 59%	28 47%	16 59%	54 71% i
Net: Not important	35 8%	19 10%	8 5%	6 7%	5 10% c	15 10% c	2 2%	10 8% c	7 13% c	5 13% c	2 5%	2 6%	4 7%	1 4%	3 4%
Net: Important	349 79%	151 77%	117 80%	74 85%	41 82%	123 79%	116 88% b	100 83%	43 77%	29 76%	34 87%	28 88%	48 81%	22 81%	63 83%

## RSG Covid Survey 2020

**Q13\_1. UK Government: On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all important	18 4%	12 4%	2 3%	2 3%	2 2%	4 5%	2 4%	8 8%	13 4%	5 3%	3 3%	2 4%	1 7%	17 5%	4 1%	14 8% a
2	17 4%	12 4%	1 2%	1 2%	3 3%	5 6%	- -	6 6%	15 5% b	2 1%	1 1%	1 2%	- -	15 4%	3 1%	14 8% a
3	58 13%	30 11%	6 9%	8 13%	14 14%	11 13%	8 17%	12 12%	39 13%	19 13%	13 13%	6 12%	2 13%	44 12%	31 11%	27 16%
4	72 16%	46 17%	11 17%	10 16%	15 15%	13 16%	11 23%	16 16%	42 14%	30 20%	21 21%	9 18%	1 7%	61 17%	43 16%	29 17%
5- Very important	277 63%	168 63%	44 69%	40 66%	65 66%	49 60%	27 56%	59 58%	181 62%	96 63%	64 63%	32 64%	11 73%	224 62%	193 70% b	84 50%
Net: Not important	35 8%	24 9%	3 5%	3 5%	5 5%	9 11%	2 4%	14 14% d	28 10%	7 5%	4 4%	3 6%	1 7%	32 9%	7 3%	28 17% a
Net: Important	349 79%	214 80%	55 86%	50 82%	80 81%	62 76%	38 79%	75 74%	223 77%	126 83%	85 83%	41 82%	12 80%	285 79%	236 86% b	113 67%

## RSG Covid Survey 2020

**Q13\_1. UK Government: On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all important	18 4%	8 2%	10 12% ace	7 2%	11 9% ace	9 3%	9 6% ac	14 4%	4 3%
2	17 4%	12 3%	5 6%	11 4%	6 5%	10 3%	7 5%	8 2%	9 8% a
3	58 13%	41 12%	16 19%	36 11%	21 17%	35 12%	20 14%	48 15%	10 9%
4	72 16%	56 16%	12 14%	46 15%	26 21%	45 15%	26 19%	54 17%	18 16%
5- Very important	277 63%	234 67% bdf	40 48%	214 68% bdf	60 48% ace	195 66% bdf	78 56% ac	202 62%	75 65%
Net: Not important	35 8%	20 6%	15 18% ace	18 6%	17 14% ace	19 6%	16 11% ac	22 7%	13 11%
Net: Important	349 79%	290 83% bdf	52 63%	260 83% bdf	86 69%	240 82% bd	104 74%	256 79%	93 80%

## RSG Covid Survey 2020

**Q13\_2. End client organisations (e.g. Network Rail, HS2, PTEs, TfL): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
1 - Not at all important	6 1%	4 2%	2 1%	- -	1 2%	2 1%	1 1%	- -	- -	- -	1 3%	- -	1 2%	- -	- -
2	8 2%	5 3%	1 1%	2 2%	- -	4 3%	1 1%	1 1%	1 2%	2 5%	- -	- -	2 3%	- -	2 3%
3	33 7%	17 9%	7 5%	4 5%	2 4%	11 7%	8 6%	10 8%	2 4%	5 13%	5 13%	4 13%	5 8%	2 7%	2 3%
4	75 17%	42 21%	20 14%	11 13%	6 12%	28 18%	13 10%	13 11%	4 7%	4 11%	5 13%	10 31% acdef	11 19%	3 11%	14 18%
5- Very important	320 72%	128 65%	116 79%	70 80%	41 82%	111 71%	109 83%	97 80%	49 88%	27 71%	28 72%	18 56%	40 68%	22 81%	58 76%
Net: Not important	14 3%	9 5%	3 2%	2 2%	1 2%	6 4%	2 2%	1 1%	1 2%	2 5%	1 3%	- -	3 5%	- -	2 3%
Net: Important	395 89%	170 87%	136 93%	81 93%	47 94%	139 89%	122 92%	110 91%	53 95%	31 82%	33 85%	28 88%	51 86%	25 93%	72 95%



## RSG Covid Survey 2020

**Q13\_2. End client organisations (e.g. Network Rail, HS2, PTEs, TfL): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all important	6 1%	3 1%	1 2%	1 2%	2 2%	2 2%	- -	1 1%	5 2%	1 1%	1 1%	- -	- -	6 2%	2 1%	4 2%
2	8 2%	4 1%	- -	1 2%	3 3%	3 4%	1 2%	1 1%	5 2%	3 2%	3 3%	- -	- -	7 2%	1 *	7 4% a
3	33 7%	24 9%	2 3%	1 2%	4 4%	5 6%	2 4%	11 11% c	21 7%	12 8%	8 8%	4 8%	1 7%	28 8%	22 8%	11 7%
4	75 17%	39 15%	9 14%	12 20%	17 17%	12 15%	9 19%	19 19%	51 18%	24 16%	17 17%	7 14%	2 13%	58 16%	46 17%	29 17%
5- Very important	320 72%	198 74%	52 81%	46 75%	73 74%	60 73%	36 75%	69 68%	208 72%	112 74%	73 72%	39 78%	12 80%	262 73%	203 74%	117 70%
Net: Not important	14 3%	7 3%	1 2%	2 3%	5 5%	5 6%	1 2%	2 2%	10 3%	4 3%	4 4%	- -	- -	13 4%	3 1%	11 7% a
Net: Important	395 89%	237 88%	61 95%	58 95%	90 91%	72 88%	45 94%	88 87%	259 89%	136 89%	90 88%	46 92%	14 93%	320 89%	249 91%	146 87%

## RSG Covid Survey 2020

**Q13\_2. End client organisations (e.g. Network Rail, HS2, PTEs, TfL): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
<b>Total</b>	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all important	6 1%	4 1%	2 2%	3 1%	3 2%	4 1%	2 1%	5 2%	1 1%
2	8 2%	5 1%	3 4%	5 2%	3 2%	4 1%	4 3%	8 2%	- -
3	33 7%	23 7%	10 12%	22 7%	10 8%	19 6%	12 9%	25 8%	8 7%
4	75 17%	62 18%	10 12%	54 17%	20 16%	46 16%	29 21%	52 16%	23 20%
5- Very important	320 72%	257 73%	58 70%	230 73%	88 71%	221 75%	93 66%	236 72%	84 72%
Net: Not important	14 3%	9 3%	5 6%	8 3%	6 5%	8 3%	6 4%	13 4%	1 1%
Net: Important	395 89%	319 91%	68 82%	284 90%	108 87%	267 91%	122 87%	288 88%	107 92%

## RSG Covid Survey 2020

**Q13\_3. Customers (e.g. Tiers 1&2 organisations / OEMs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
1 - Not at all important	28 6%	18 9%	6 4%	4 5%	3 6%	11 7%	7 5%	4 3%	4 7%	1 3%	3 8%	2 6%	2 3%	- -	4 5%
2	32 7%	18 9%	4 3%	8 9%	5 10%	17 11%	5 4%	11 9%	4 7%	1 3%	1 3%	6 19%	5 8%	1 4%	2 3%
3	92 21%	47 24%	21 14%	18 21%	10 20%	34 22%	27 20%	29 24%	13 23%	9 24%	7 18%	7 22%	18 31%	6 22%	12 16%
4	94 21%	34 17%	34 23%	25 29%	12 24%	32 21%	28 21%	26 21%	8 14%	15 39%	9 23%	9 28%	17 29%	6 22%	14 18%
5- Very important	196 44%	79 40%	81 55%	32 37%	20 40%	62 40%	65 49%	51 42%	27 48%	12 32%	19 49%	8 25%	17 29%	14 52%	44 58%
Net: Not important	60 14%	36 18%	10 7%	12 14%	8 16%	28 18%	12 9%	15 12%	8 14%	2 5%	4 10%	8 25%	7 12%	1 4%	6 8%
Net: Important	290 66%	113 58%	115 79%	57 66%	32 64%	94 60%	93 70%	77 64%	35 63%	27 71%	28 72%	17 53%	34 58%	20 74%	58 76%

## RSG Covid Survey 2020

**Q13\_3. Customers (e.g. Tiers 1&2 organisations / OEMs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all important	28 6%	11 4%	5 8%	4 7%	10 10% a	9 11% a	2 4%	7 7%	21 7% c	7 5%	1 1%	6 12% c	1 7%	27 7%	13 5%	15 9%
2	32 7%	16 6%	4 6%	5 8%	13 13% af	12 15% af	1 2%	6 6%	20 7%	12 8%	7 7%	5 10%	- -	28 8%	15 5%	17 10%
3	92 21%	57 21%	10 16%	14 23%	17 17%	10 12%	14 29% e	24 24% e	60 21%	32 21%	20 20%	12 24%	6 40%	69 19%	66 24% b	26 15%
4	94 21%	67 25% d	15 23%	14 23%	15 15%	16 20%	7 15%	31 31% df	55 19%	39 26%	25 25%	14 28%	1 7%	81 22%	51 19%	43 26%
5- Very important	196 44%	117 44%	30 47%	24 39%	44 44%	35 43%	24 50% g	33 33%	134 46% d	62 41%	49 48% d	13 26%	7 47%	156 43%	129 47%	67 40%
Net: Not important	60 14%	27 10%	9 14%	9 15%	23 23% af	21 26% afg	3 6%	13 13%	41 14%	19 13%	8 8%	11 22% c	1 7%	55 15%	28 10%	32 19% a
Net: Important	290 66%	184 69%	45 70%	38 62%	59 60%	51 62%	31 65%	64 63%	189 65%	101 66%	74 73% d	27 54%	8 53%	237 66%	180 66%	110 65%

## RSG Covid Survey 2020

**Q13\_3. Customers (e.g. Tiers 1&2 organisations / OEMs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

Significance Level: 95%

	Total	Impact of the crisis on their organisation						Survey completed	
		Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
<b>Total</b>	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
<b>1 - Not at all important</b>	28 6%	21 6%	7 8%	18 6%	10 8%	17 6%	10 7%	21 6%	7 6%
<b>2</b>	32 7%	22 6%	7 8%	19 6%	12 10%	19 6%	13 9%	27 8%	5 4%
<b>3</b>	92 21%	73 21%	18 22%	62 20%	29 23%	59 20%	31 22%	69 21%	23 20%
<b>4</b>	94 21%	72 21%	21 25%	66 21%	28 23%	61 21%	33 24%	70 21%	24 21%
<b>5- Very important</b>	196 44%	163 46%	30 36%	149 47%	45 36%	138 47%	53 38%	139 43%	57 49%
<b>Net: Not important</b>	60 14%	43 12%	14 17%	37 12%	22 18%	36 12%	23 16%	48 15%	12 10%
<b>Net: Important</b>	290 66%	235 67%	51 61%	215 68%	73 59%	199 68%	86 61%	209 64%	81 70%

## RSG Covid Survey 2020

**Q13\_4. Your supply chain: On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
1 - Not at all important	28 6%	21 11% bc	5 3%	2 2%	4 8% d	16 10% cdfgk	4 3%	2 2%	2 4%	-	-	2 6%	2 3%	-	1 1%
2	27 6%	19 10% bc	5 3%	1 1%	2 4%	15 10% cdfg	2 2%	4 3%	2 4%	-	-	2 6%	4 7%	1 4%	4 5%
3	88 20%	37 19%	26 18%	22 25%	14 28% c	37 24% c	19 14%	21 17%	15 27% c	8 21%	8 21%	10 31% c	16 27% c	11 41%	12 16%
4	102 23%	41 21%	33 23%	25 29%	15 30%	43 28%	36 27%	27 22%	18 32%	7 18%	9 23%	11 34%	21 36%	5 19%	19 25%
5- Very important	197 45%	78 40%	77 53% a	37 43%	15 30%	45 29%	71 54% abe	67 55% behi	19 34%	23 61% behi	22 56% behi	7 22%	16 27%	10 37%	40 53% behi
Net: Not important	55 12%	40 20% bc	10 7%	3 3%	6 12% fg	31 20% cdefgk	6 5%	6 5%	4 7%	-	-	4 13% fg	6 10% fg	1 4%	5 7%
Net: Important	299 68%	119 61%	110 75% a	62 71%	30 60%	88 56%	107 81% abe	94 78% ab	37 66%	30 79% bh	31 79% bh	18 56%	37 63%	15 56%	59 78% abh

## RSG Covid Survey 2020

**Q13\_4. Your supply chain: On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all important	28 6%	19 7%	3 5%	3 5%	5 5%	6 7%	2 4%	10 10%	25 9% bc	3 2%	2 2%	1 2%	3 20%	22 6%	12 4%	16 10% a
2	27 6%	13 5%	3 5%	5 8%	7 7%	10 12% a	3 6%	7 7%	19 7%	8 5%	6 6%	2 4%	- -	22 6%	11 4%	16 10% a
3	88 20%	52 19%	12 19%	14 23%	17 17%	15 18%	12 25%	19 19%	51 18%	37 24%	25 25%	12 24%	2 13%	67 19%	59 22%	29 17%
4	102 23%	65 24%	15 23%	10 16%	25 25%	21 26%	9 19%	26 26%	59 20%	43 28%	25 25%	18 36% a	3 20%	89 25%	67 24%	35 21%
5- Very important	197 45%	119 44%	31 48%	29 48%	45 45%	30 37%	22 46%	39 39%	136 47%	61 40%	44 43%	17 34%	7 47%	161 45%	125 46%	72 43%
Net: Not important	55 12%	32 12%	6 9%	8 13%	12 12%	16 20%	5 10%	17 17%	44 15% b	11 7%	8 8%	3 6%	3 20%	44 12%	23 8%	32 19% a
Net: Important	299 68%	184 69%	46 72%	39 64%	70 71%	51 62%	31 65%	65 64%	195 67%	104 68%	69 68%	35 70%	10 67%	250 69%	192 70%	107 64%

## RSG Covid Survey 2020

**Q13\_4. Your supply chain: On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
<b>Total</b>	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
<b>1 - Not at all important</b>	28 6%	23 7%	5 6%	20 6%	8 6%	15 5%	11 8%	19 6%	9 8%
<b>2</b>	27 6%	17 5%	9 11% a	18 6%	9 7%	17 6%	10 7%	21 6%	6 5%
<b>3</b>	88 20%	73 21%	14 17%	64 20%	22 18%	53 18%	32 23%	65 20%	23 20%
<b>4</b>	102 23%	81 23%	17 20%	71 23%	30 24%	69 23%	32 23%	74 23%	28 24%
<b>5- Very important</b>	197 45%	157 45%	38 46%	141 45%	55 44%	140 48%	55 39%	147 45%	50 43%
<b>Net: Not important</b>	55 12%	40 11%	14 17%	38 12%	17 14%	32 11%	21 15%	40 12%	15 13%
<b>Net: Important</b>	299 68%	238 68%	55 66%	212 68%	85 69%	209 71%	87 62%	221 68%	78 67%



## RSG Covid Survey 2020

**Q13\_5. Train operating companies (TOCs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
1 - Not at all important	59 13%	40 20% bc	13 9%	4 5%	3 6%	18 12%	18 14% i	13 11%	6 11%	2 5%	5 13%	2 6%	2 3%	1 4%	7 9%
2	60 14%	26 13%	19 13%	13 15%	6 12%	23 15%	14 11%	16 13%	8 14%	2 5%	2 5%	5 16%	11 19%	5 19%	11 14%
3	123 28%	50 26%	41 28%	27 31%	14 28% f	38 24%	49 37% bf	37 31% f	23 41% bf	4 11%	16 41% bf	8 25%	15 25%	8 30%	21 28% f
4	72 16%	28 14%	24 16%	18 21%	8 16%	29 19%	18 14%	18 15%	6 11%	12 32% cde	9 23%	5 16%	10 17%	2 7%	13 17%
5- Very important	128 29%	52 27%	49 34%	25 29%	19 38% g	48 31%	33 25%	37 31%	13 23%	18 47% ceg	7 18%	12 38%	21 36%	11 41%	24 32%
Net: Not important	119 27%	66 34% bc	32 22%	17 20%	9 18%	41 26% f	32 24%	29 24%	14 25%	4 11%	7 18%	7 22%	13 22%	6 22%	18 24%
Net: Important	200 45%	80 41%	73 50%	43 49%	27 54% e	77 49% e	51 39%	55 45%	19 34%	30 79% abcdeghik	16 41%	17 53%	31 53% e	13 48%	37 49%

## RSG Covid Survey 2020

**Q13\_5. Train operating companies (TOCs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all important	59 13%	30 11%	6 9%	10 16%	15 15%	15 18%	5 10%	12 12%	48 17% bd	11 7%	9 9%	2 4%	1 7%	50 14%	30 11%	29 17%
2	60 14%	40 15%	4 6%	7 11%	15 15%	10 12%	4 8%	9 9%	40 14%	20 13%	15 15%	5 10%	1 7%	50 14%	38 14%	22 13%
3	123 28%	77 29%	22 34%	21 34%	28 28%	24 29%	17 35%	34 34%	72 25%	51 34%	31 30%	20 40% a	4 27%	104 29%	82 30%	41 24%
4	72 16%	48 18% c	11 17%	4 7%	11 11%	11 13%	7 15%	17 17%	45 16%	27 18%	18 18%	9 18%	3 20%	55 15%	49 18%	23 14%
5- Very important	128 29%	73 27%	21 33%	19 31%	30 30%	22 27%	15 31%	29 29%	85 29%	43 28%	29 28%	14 28%	6 40%	102 28%	75 27%	53 32%
Net: Not important	119 27%	70 26%	10 16%	17 28%	30 30% b	25 30% b	9 19%	21 21%	88 30% bd	31 20%	24 24%	7 14%	2 13%	100 28%	68 25%	51 30%
Net: Important	200 45%	121 45%	32 50%	23 38%	41 41%	33 40%	22 46%	46 46%	130 45%	70 46%	47 46%	23 46%	9 60%	157 43%	124 45%	76 45%

## RSG Covid Survey 2020

**Q13\_5. Train operating companies (TOCs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all important	59 13%	43 12%	16 19%	44 14%	15 12%	38 13%	19 14%	46 14%	13 11%
2	60 14%	50 14%	8 10%	44 14%	16 13%	39 13%	20 14%	48 15%	12 10%
3	123 28%	99 28%	20 24%	90 29%	31 25%	74 25%	47 34%	79 24%	44 38% a
4	72 16%	59 17% f	12 14%	51 16% f	21 17%	57 19% f	13 9%	55 17%	17 15%
5- Very important	128 29%	100 28%	27 33%	85 27%	41 33%	86 29%	41 29%	98 30%	30 26%
Net: Not important	119 27%	93 26%	24 29%	88 28%	31 25%	77 26%	39 28%	94 29%	25 22%
Net: Important	200 45%	159 45%	39 47%	136 43%	62 50%	143 49% f	54 39%	153 47%	47 41%

## RSG Covid Survey 2020

**Q13\_6. Freight operating companies (FOCs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
1 - Not at all important	104 24%	63 32% bc	26 18%	13 15%	5 10%	36 23% a	25 19%	21 17%	10 18%	5 13%	8 21%	9 28% a	7 12%	5 19%	14 18%
2	97 22%	40 20%	31 21%	22 25%	14 28%	33 21%	22 17%	24 20%	14 25%	6 16%	7 18%	8 25%	22 37% bcdfg	9 33%	18 24%
3	118 27%	43 22%	39 27%	30 34% a	19 38% f	41 26%	46 35% f	35 29%	21 38% f	6 16%	11 28%	9 28%	16 27%	7 26%	19 25%
4	53 12%	17 9%	27 18% a	8 9%	3 6%	16 10%	17 13%	21 17% h	4 7%	11 29% abcehi	7 18%	1 3%	5 8%	4 15%	14 18% ah
5- Very important	70 16%	33 17%	23 16%	14 16%	9 18%	30 19%	22 17%	20 17%	7 13%	10 26%	6 15%	5 16%	9 15%	2 7%	11 14%
Net: Not important	201 45%	103 53% b	57 39%	35 40%	19 38%	69 44%	47 36%	45 37%	24 43%	11 29%	15 38%	17 53% f	29 49%	14 52%	32 42%
Net: Important	123 28%	50 26%	50 34%	22 25%	12 24%	46 29%	39 30%	41 34%	11 20%	21 55% abcdehik	13 33%	6 19%	14 24%	6 22%	25 33%

## RSG Covid Survey 2020

**Q13\_6. Freight operating companies (FOCs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all important	104 24%	49 18%	13 20%	18 30%	29 29% ag	29 35% abg	13 27%	17 17%	76 26%	28 18%	21 21%	7 14%	1 7%	92 25%	63 23%	41 24%
2	97 22%	66 25%	10 16%	10 16%	20 20%	18 22%	11 23%	24 24%	62 21%	35 23%	23 23%	12 24%	3 20%	74 20%	61 22%	36 21%
3	118 27%	76 28%	21 33%	18 30%	25 25%	17 21%	14 29%	32 32%	65 22%	53 35% a	33 32% a	20 40% a	4 27%	95 26%	79 29%	39 23%
4	53 12%	34 13%	7 11%	4 7%	11 11%	10 12%	5 10%	11 11%	36 12%	17 11%	13 13%	4 8%	4 27%	43 12%	34 12%	19 11%
5- Very important	70 16%	43 16%	13 20%	11 18%	14 14%	8 10%	5 10%	17 17%	51 18%	19 13%	12 12%	7 14%	3 20%	57 16%	37 14%	33 20%
Net: Not important	201 45%	115 43%	23 36%	28 46%	49 49%	47 57% abg	24 50%	41 41%	138 48%	63 41%	44 43%	19 38%	4 27%	166 46%	124 45%	77 46%
Net: Important	123 28%	77 29%	20 31%	15 25%	25 25%	18 22%	10 21%	28 28%	87 30%	36 24%	25 25%	11 22%	7 47%	100 28%	71 26%	52 31%

## RSG Covid Survey 2020

**Q13\_6. Freight operating companies (FOCs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all important	104 24%	85 24%	19 23%	79 25%	24 19%	70 24%	32 23%	79 24%	25 22%
2	97 22%	81 23%	15 18%	70 22%	27 22%	61 21%	34 24%	70 21%	27 23%
3	118 27%	93 26%	19 23%	83 26%	34 27%	78 27%	39 28%	83 25%	35 30%
4	53 12%	44 13%	9 11%	37 12%	15 12%	38 13%	13 9%	39 12%	14 12%
5- Very important	70 16%	48 14%	21 25% ac	45 14%	24 19%	47 16%	22 16%	55 17%	15 13%
Net: Not important	201 45%	166 47%	34 41%	149 47%	51 41%	131 45%	66 47%	149 46%	52 45%
Net: Important	123 28%	92 26%	30 36%	82 26%	39 31%	85 29%	35 25%	94 29%	29 25%

## RSG Covid Survey 2020

**Q13\_7. Rolling Stock Owning Companies (ROSCOs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c		a	b	c	d	e	f	g	h	i	j	k
Significance Level: 95%															
Total	442 100%	196 100%	146 100%	87 100%	50 100%	156 100%	132 100%	121 100%	56 100%	38 100%	39 100%	32 100%	59 100%	27 100%	76 100%
1 - Not at all important	127 29%	75 38% bc	32 22%	14 16%	8 16%	42 27% f	32 24% f	26 21%	15 27% f	3 8%	7 18%	12 38% af	13 22%	6 22%	19 25% f
2	91 21%	40 20%	24 16%	26 30% b	14 28% fg	42 27% fg	25 19% f	23 19% f	16 29% fg	1 3%	3 8%	7 22% f	15 25% fg	6 22%	20 26% fg
3	114 26%	42 21%	46 32% a	21 24%	17 34%	36 23%	48 36% bfhi	36 30%	14 25%	6 16%	15 38% fhi	5 16%	11 19%	6 22%	23 30%
4	44 10%	11 6%	20 14% a	12 14% a	3 6%	13 8%	11 8%	15 12%	7 13%	12 32% abcdehk	7 18%	3 9% f	9 15% fg	5 19%	5 7%
5- Very important	66 15%	28 14%	24 16%	14 16%	8 16%	23 15%	16 12%	21 17%	4 7% abcdeghik	16 42%	7 18%	5 16%	11 19%	4 15%	9 12%
Net: Not important	218 49%	115 59% bc	56 38%	40 46%	22 44% f	84 54% dfg	57 43% f	49 40% f	31 55% fg	4 11%	10 26%	19 59% fg	28 47% fg	12 44%	39 51% fg
Net: Important	110 25%	39 20%	44 30% a	26 30%	11 22%	36 23%	27 20%	36 30%	11 20%	28 74% abcdeghik	14 36% ck	8 25% ck	20 34% ck	9 33%	14 18%

## RSG Covid Survey 2020

**Q13\_7. Rolling Stock Owning Companies (ROSCOs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
1 - Not at all important	127 29%	64 24%	17 27%	22 36% g	38 38% ag	33 40% ag	15 31%	19 19%	92 32%	35 23%	25 25%	10 20%	3 20%	111 31%	74 27%	53 32%
2	91 21%	56 21%	14 22%	13 21%	23 23%	19 23%	12 25%	19 19%	59 20%	32 21%	16 16%	16 32% c	1 7%	72 20%	55 20%	36 21%
3	114 26%	74 28%	18 28%	17 28%	21 21%	17 21%	15 31%	33 33%	70 24%	44 29%	33 32%	11 22%	8 53%	90 25%	74 27%	40 24%
4	44 10%	33 12% c	3 5%	1 2%	6 6%	6 7%	2 4%	14 14% c	26 9%	18 12%	11 11%	7 14%	1 7%	37 10%	34 12% b	10 6%
5- Very important	66 15%	41 15%	12 19%	8 13%	11 11%	7 9%	4 8%	16 16%	43 15%	23 15%	17 17%	6 12%	2 13%	51 14%	37 14%	29 17%
Net: Not important	218 49%	120 45%	31 48%	35 57% g	61 62% ag	52 63% ag	27 56% g	38 38%	151 52% c	67 44%	41 40%	26 52%	4 27%	183 51%	129 47%	89 53%
Net: Important	110 25%	74 28% cdef	15 23%	9 15%	17 17%	13 16%	6 13%	30 30% cdef	69 24%	41 27%	28 27%	13 26%	3 20%	88 24%	71 26%	39 23%



## RSG Covid Survey 2020

**Q13\_7. Rolling Stock Owning Companies (ROSCOs): On a scale from 1 to 5 where 5 is very important and 1 is not all important, how important or unimportant do you think that support from each of the following will be for helping your organisation recover from the Coronavirus crisis?**

BASE: All respondents

Significance Level: 95%

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/ increase in revenue	Decline in demand	No impact/ increase in demand	Decline in productivity	No impact/ increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
1 - Not at all important	127 29%	97 28%	29 35%	91 29%	35 28%	85 29%	40 29%	93 29%	34 29%
2	91 21%	76 22%	12 14%	65 21%	25 20%	62 21%	28 20%	67 21%	24 21%
3	114 26%	94 27%	17 20%	85 27%	29 23%	76 26%	37 26%	84 26%	30 26%
4	44 10%	37 11%	7 8%	33 11%	10 8%	31 11%	12 9%	31 10%	13 11%
5- Very important	66 15%	47 13%	18 22%	40 13%	25 20%	40 14%	23 16%	51 16%	15 13%
			c		c				
Net: Not important	218 49%	173 49%	41 49%	156 50%	60 48%	147 50%	68 49%	160 49%	58 50%
Net: Important	110 25%	84 24%	25 30%	73 23%	35 28%	71 24%	35 25%	82 25%	28 24%

## RSG Covid Survey 2020

### Q14. Which of the following, if any, do you anticipate being significant barriers to the recovery of your organisation to pre-virus levels?

BASE: All respondents

	Rail related revenue			Role in the rail sector											
	Total	Less than £1m	£1m-10m	£10m+	Design contractors	Professional services	Construction	Maintenance	Signalling and telecoms	Rolling stock	OEMs (original equipment manufacturer)	IT Systems & Services	Technology Systems & Services	Communications	Other rail sector
	a	b	c	a	b	c	d	e	f	g	h	i	j	k	
Significance Level: 95%															
Total	442	196	146	87	50	156	132	121	56	38	39	32	59	27	76
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lack of demand	315	148	103	59	35	116	92	89	34	26	32	24	38	21	61
	71%	76%	71%	68%	70%	74%	70%	74%	61%	68%	82% e	75%	64%	78%	80% ei
Cash flow	247	108	89	44	33	81	83	70	34	23	25	13	22	13	44
	56%	55%	61%	51%	66% hi	52%	63% hi	58% i	61% i	61% i	64% i	41%	37%	48%	58% i
Having to maintain the 2 metre social distancing rules in the workplace	161	57	59	43	18	68	62	47	28	15	6	11	19	10	21
	36%	29%	40% a	49% a	36% g	44% gk	47% gk	39% g	50% gk	39% g	15%	34%	32%	37%	28%
Staff availability	115	37	44	31	11	38	36	40	17	7	9	9	17	9	24
	26%	19%	30% a	36% a	22%	24%	27%	33%	30%	18%	23%	28%	29%	33%	32%
Being unable to access funding support available	78	36	26	14	11	22	29	25	9	7	5	7	6	4	18
	18%	18%	18%	16%	22%	14%	22%	21%	16%	18%	13%	22%	10%	15%	24% i
Tax liabilities	67	32	28	7	13	27	24	22	5	4	8	5	7	2	5
	15%	16%	19% c	8%	26% ek	17% k	18% k	18% k	9%	11%	21% k	16%	12%	7%	7%
Deferred payments being recalled	64	30	19	14	7	23	26	21	6	7	10	3	6	3	12
	14%	15%	13%	16%	14%	15%	20%	17%	11%	18%	26% i	9%	10%	11%	16%
Other	25	11	11	3	3	11	4	6	3	1	2	1	7	-	3
	6%	6%	8%	3%	6%	7%	3%	5%	5%	3%	5%	3%	12% c	-	4%
Don't know	13	4	5	1	2	2	6	3	3	1	1	1	3	2	2
	3%	2%	3%	1%	4%	1%	5%	2%	5%	3%	3%	3%	5%	7%	3%
None of the above	21	10	6	3	2	5	3	7	1	2	2	1	4	-	4
	5%	5%	4%	3%	4%	3%	2%	6%	2%	5%	5%	3%	7%	-	5%

## RSG Covid Survey 2020

### Q14. Which of the following, if any, do you anticipate being significant barriers to the recovery of your organisation to pre-virus levels?

BASE: All respondents

	Regions where staff are employed								Number of employees				Confidence in surviving the Coronavirus crisis		Furloughed staff	
	Total	All UK	North	Midlands	South (excl. London)	London	Scotland, Wales and Northern Ireland	Outside of the UK	Less than 50 employees	50+ Employees	50-249 employees	250+ employees	Not confident	Confident	Yes	No
	a	b	c	d	e	f	g	a	b	c	d	*a	b	a	b	
Significance Level: 95%																
Total	442 100%	268 100%	64 100%	61 100%	99 100%	82 100%	48 100%	101 100%	290 100%	152 100%	102 100%	50 100%	15 100%	361 100%	274 100%	168 100%
Lack of demand	315 71%	191 71%	43 67%	43 70%	69 70%	54 66%	35 73%	76 75%	206 71%	109 72%	72 71%	37 74%	8 53%	253 70%	195 71%	120 71%
Cash flow	247 56%	150 56%	36 56%	32 52%	56 57%	41 50%	28 58%	56 55%	164 57%	83 55%	56 55%	27 54%	10 67%	191 53%	168 61%	79 47% b
Having to maintain the 2 metre social distancing rules in the workplace	161 36%	102 38%	20 31%	20 33%	38 38%	31 38%	19 40%	33 33%	92 32%	69 45% a	46 45% a	23 46% a	5 33%	131 36%	107 39%	54 32%
Staff availability	115 26%	66 25%	23 36% g	20 33%	23 23%	23 28%	17 35% g	20 20%	63 22%	52 34% a	34 33% a	18 36% a	3 20%	96 27%	76 28%	39 23%
Being unable to access funding support available	78 18%	37 14%	21 33% ag	12 20%	22 22%	16 20%	15 31% ag	12 12%	52 18% d	26 17%	23 23% d	3 6%	6 40%	54 15%	61 22% b	17 10%
Tax liabilities	67 15%	37 14%	14 22% g	9 15%	15 15%	12 15%	10 21% g	9 9%	52 18% bd	15 10%	13 13%	2 4%	4 27%	49 14%	43 16%	24 14%
Deferred payments being recalled	64 14%	40 15%	13 20% c	4 7%	14 14%	9 11%	6 13%	10 10%	38 13%	26 17%	19 19%	7 14%	3 20%	47 13%	50 18% b	14 8%
Other	25 6%	14 5%	4 6%	4 7%	7 7%	4 5%	1 2%	8 8%	20 7%	5 3%	2 2%	3 6%	1 7%	20 6%	12 4%	13 8%
Don't know	13 3%	9 3%	1 2%	- -	2 2%	3 4%	- -	2 2%	9 3%	4 3%	2 2%	2 4%	1 7%	11 3%	9 3%	4 2%
None of the above	21 5%	10 4%	7 11% atg	3 5%	7 7%	6 7%	- -	3 3%	16 6%	5 3%	3 3%	2 4%	- -	20 6%	9 3%	12 7%

## RSG Covid Survey 2020

### Q14. Which of the following, if any, do you anticipate being significant barriers to the recovery of your organisation to pre-virus levels?

BASE: All respondents

	Impact of the crisis on their organisation						Survey completed		
	Total	Decline in revenue	No impact/increase in revenue	Decline in demand	No impact/increase in demand	Decline in productivity	No impact/increase in productivity	30th April-10th May	11th May-18th May
		a	b	c	d	e	f	a	b
Significance Level: 95%									
Total	442 100%	351 100%	83 100%	314 100%	124 100%	294 100%	140 100%	326 100%	116 100%
Lack of demand	315 71%	268 76% bd	41 49%	249 79% bdf	65 52%	216 73% bd	95 68% bd	230 71%	85 73%
Cash flow	247 56%	213 61% bd	34 41%	190 61% bd	57 46%	170 58% bd	75 54%	182 56%	65 56%
Having to maintain the 2 metre social distancing rules in the workplace	161 36%	136 39% bf	22 27%	115 37% f	45 36% f	123 42% bf	35 25%	126 39%	35 30%
Staff availability	115 26%	88 25%	24 29%	71 23%	42 34% c	77 26%	36 26%	79 24%	36 31%
Being unable to access funding support available	78 18%	72 21% bdf	6 7%	67 21% bdf	11 9%	60 20% bd	18 13%	59 18%	19 16%
Tax liabilities	67 15%	60 17%	7 8%	53 17%	14 11%	45 15%	22 16%	51 16%	16 14%
Deferred payments being recalled	64 14%	58 17% bf	5 6%	52 17% bf	12 10%	51 17% bdf	13 9%	44 13%	20 17%
Other	25 6%	18 5%	5 6%	17 5%	7 6%	17 6%	7 5%	18 6%	7 6%
Don't know	13 3%	7 2%	5 6% ac	4 1%	8 6% ac	8 3%	3 2%	9 3%	4 3%
None of the above	21 5%	8 2%	12 14% acef	9 3%	12 10% ace	12 4%	9 6% a	15 5%	6 5%