

RIA Industry Research 2019

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Q1. Do you believe that, when awarding rail contracts, the UK Government takes too much, too little or the right amount of consideration for whether rail suppliers have a presence and support jobs in the UK?

Base: All respondents

	Total	UK GOVERNMENT VIEW	
		Too much/ right amount	Too little
		a	b
Total	174 100%	43 100%	98 100%
Too much	9 5%	9 21% b	- -
The right amount	34 20%	34 79% b	- -
Too little	98 56%	- -	98 100% a
Don't know	33 19%	- -	- -

Significance Level: 95%

Columns Tested: a,b

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Q2_SUM. Which of the following factors, if any, should be given the highest weighting in rail contract awards?

SUMMARY TABLE

Base: All respondents

	Total	Highest	Second	Third	None of the above	NETS			Mean
						Top 3	Not selected in top 3		
Whole life costing	174 100%	71 41%	43 25%	33 19%	2 1%	147 84%	27 16%		1.74
Outcome based solutions	174 100%	59 34%	35 20%	14 8%	2 1%	108 62%	66 38%		1.58
Innovation	174 100%	12 7%	42 24%	53 30%	2 1%	107 61%	67 39%		2.38
Local jobs & skills generation	174 100%	17 10%	34 20%	48 28%	2 1%	99 57%	75 43%		2.31
The use of parts and components made in the UK	174 100%	13 7%	16 9%	21 12%	2 1%	50 29%	124 71%		2.16

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Q2_TOP 3. Which of the following factors, if any, should be given the highest weighting in rail contract awards?

NET: TOP 3 SUMMARY

Base: All respondents

	Total	UK GOVERNMENT VIEW	
		Too much/ right amount	Too little
Significance Level: 95%		a	b
Total	174 100%	43 100%	98 100%
Whole life costing	147 84%	38 88%	84 86%
Outcome based solutions	108 62%	28 65%	59 60%
Innovation	107 61%	29 67%	53 54%
Local jobs & skills generation	99 57%	25 58%	60 61%
The use of parts and components made in the UK	50 29%	6 14%	36 37%
None of the above	2 1%	1 2%	- -

Columns Tested: a,b

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Q2a. Which of the following factors, if any, should be given the highest weighting in rail contract awards?

Innovation

Base: All respondents

		UK GOVERNMENT VIEW		
		Total	Too much/ right amount	Too little
Significance Level: 95%			a	b
Total		174 100%	43 100%	98 100%
Highest	(1)	12 7%	2 5%	5 5%
Second	(2)	42 24%	13 30%	22 22%
Third	(3)	53 30%	14 33%	26 27%
None of the above		2 1%	1 2%	- -
NETS				
Net: Top 3		107 61%	29 67%	53 54%
Net: Not selected in top 3		67 39%	14 33%	45 46%
Mean score		2.38	2.41	2.40

Columns Tested: a,b

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Q2b. Which of the following factors, if any, should be given the highest weighting in rail contract awards?

Local jobs & skills generation

Base: All respondents

		UK GOVERNMENT VIEW		
		Total	Too much/ right amount	Too little
			a	b
Significance Level: 95%				
Total		174 100%	43 100%	98 100%
Highest	(1)	17 10%	6 14%	6 6%
Second	(2)	34 20%	6 14%	24 24%
Third	(3)	48 28%	13 30%	30 31%
None of the above		2 1%	1 2%	- -
NETS				
Net: Top 3		99 57%	25 58%	60 61%
Net: Not selected in top 3		75 43%	18 42%	38 39%
Mean score		2.31	2.28	2.40

Columns Tested: a,b

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Q2c. Which of the following factors, if any, should be given the highest weighting in rail contract awards?

Outcome based solutions

Base: All respondents

		UK GOVERNMENT VIEW		
		Total	Too much/ right amount	Too little
Significance Level: 95%			a	b
Total		174 100%	43 100%	98 100%
Highest	(1)	59 34%	15 35%	35 36%
Second	(2)	35 20%	10 23%	15 15%
Third	(3)	14 8%	3 7%	9 9%
None of the above		2 1%	1 2%	- -
NETS				
Net: Top 3		108 62%	28 65%	59 60%
Net: Not selected in top 3		66 38%	15 35%	39 40%
Mean score		1.58	1.57	1.56

Columns Tested: a,b

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Q2d. Which of the following factors, if any, should be given the highest weighting in rail contract awards?

The use of parts and components made in the UK

Base: All respondents

		UK GOVERNMENT VIEW		
		Total	Too much/ right amount	Too little
Significance Level: 95%			a	b
Total		174 100%	43 100%	98 100%
Highest	(1)	13 7%	1 2%	12 12%
Second	(2)	16 9%	2 5%	12 12%
Third	(3)	21 12%	3 7%	12 12%
None of the above		2 1%	1 2%	- -
NETS				
Net: Top 3		50 29%	6 14%	36 37% a
Net: Not selected in top 3		124 71%	37 86% b	62 63%
Mean score		2.16	2.33	2.00

Columns Tested: a,b

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Q2e. Which of the following factors, if any, should be given the highest weighting in rail contract awards?

Whole life costing

Base: All respondents

		UK GOVERNMENT VIEW		
		Total	Too much/ right amount	Too little
			a	b
Significance Level: 95%				
Total		174 100%	43 100%	98 100%
Highest	(1)	71 41%	18 42%	40 41%
Second	(2)	43 25%	11 26%	24 24%
Third	(3)	33 19%	9 21%	20 20%
None of the above		2 1%	1 2%	- -
NETS				
Net: Top 3		147 84%	38 88%	84 86%
Net: Not selected in top 3		27 16%	5 12%	14 14%
Mean score		1.74	1.76	1.76

Columns Tested: a,b

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Q3. How likely, if at all, do you think it is that the rail supply industry will grow or contract in the coming year?

Base: All respondents

		UK GOVERNMENT VIEW		
		Total	Too much/ right amount	Too little
			a	b
Significance Level: 95%				
Total		174 100%	43 100%	98 100%
Very likely to grow	(5)	20 11%	4 9%	11 11%
Quite likely to grow	(4)	53 30%	10 23%	32 33%
Likely to neither grow, nor contract	(3)	44 25%	13 30%	27 28%
Quite likely to contract	(2)	32 18%	10 23%	17 17%
Very likely to contract	(1)	17 10%	5 12%	10 10%
Don't know		8 5%	1 2%	1 1%
NETS				
Net: Likely to grow		73 42%	14 33%	43 44%
Net: Likely to contract		49 28%	15 35%	27 28%
Mean score		3.16	2.95	3.18

Columns Tested: a,b

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Q4. How likely, if at all, do you think it is that your business will grow or contract in the coming year?

Base: All respondents

		UK GOVERNMENT VIEW		
		Total	Too much/ right amount	Too little
			a	b
Significance Level: 95%				
Total		174 100%	43 100%	98 100%
Very likely to grow	(5)	27 16%	5 12%	16 16%
Quite likely to grow	(4)	75 43%	16 37%	43 44%
Likely to neither grow, nor contract	(3)	36 21%	13 30%	18 18%
Quite likely to contract	(2)	24 14%	5 12%	17 17%
Very likely to contract	(1)	8 5%	3 7%	3 3%
Don't know		4 2%	1 2%	1 1%
NETS				
Net: Likely to grow		102 59%	21 49%	59 60%
Net: Likely to contract		32 18%	8 19%	20 20%
Mean score		3.52	3.36	3.54

Columns Tested: a,b